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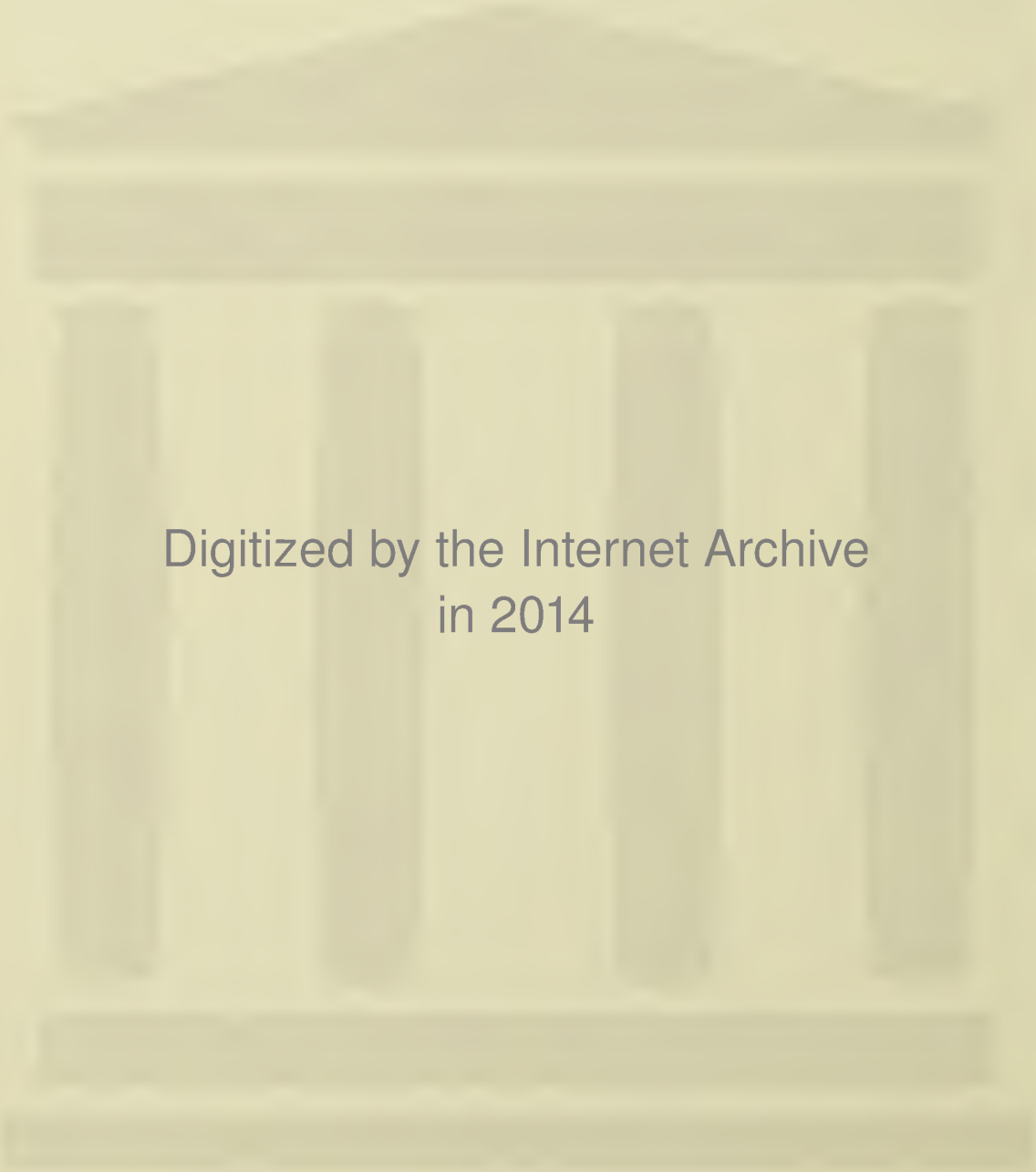

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FINANCIAL STATISTICS FOR LOBBYISTS

Michael Joseph Connolly
Secretary of State

1990

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

A U T O M O B I L E S

CATEGORY TOTAL: $280,272.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44016	METROWEST AUTOBODY ASSOC. DANIEL ANNANTUONIO, PRESIDENT	$ 0.00	$ 250.00	0.09%
90001	MASS. STATE AUTO DEALERS ASSOC., INC.	$ 55,000.00	$ 55,000.00	19.62%
90127	AUTOMOBILE RECYCLERS OF MASS.	$ 23,000.00	$ 23,000.00	8.21%
90208	MASS. MOTORISTS ASSOCIATION C/O MASS. BUSINESSMAN'S ASSOCIATION	$ 0.00	$ 0.00	0.00%
90238	MASS. USED CAR DEALERS ASSOC., INC.	$ 11,500.00	$ 11,605.00	4.14%
90257	STATEWIDE TOWING ASSOCIATION, INC.	$ 10,000.00	$ 10,000.00	3.57%
90258	MASS. MOTOR TRANSPORTATION ASSOC.	$ 20,000.00	$ 20,000.00	7.14%
90267	CATRALA OF MASSACHUSETTS, INC.	$ 10,000.00	$ 10,000.00	3.57%
90312	MOTOR VEHICLE MANUFACTURERS ASSOC. OF THE U.S., INC.	$ 32,428.00	$ 34,869.00	12.44%
90336	GENERAL MOTORS CORPORATION	$ 1,157.00	$ 1,624.00	0.58%
90356	MOTORCYCLE INDUSTRY COUNCIL, INC.	$ 33,000.00	$ 33,000.00	11.77%
90401	FORD MOTOR COMPANY	$ 552.00	$ 1,560.00	0.56%
90407	ALAMO RENT-A-CAR, INC.	$ 21,000.00	$ 21,000.00	7.49%
90435	AMERICAN AUTOMOBILE ASSOCIATION	$ 28,764.00	$ 28,764.00	10.26%
90545	AAA SOUTH CENTRAL NEW ENGLAND	$ 6,000.00	$ 6,000.00	2.14%
90621	MASS. AUTO BODY ASSOCIATION	$ 23,600.00	$ 23,600.00	8.42%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $725,825.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90021	STATE MUTUAL LIFE ASSURANCE COMPANY OF AMERICA	$ 9,000.00	$ 9,656.00	1.33%
90055	CREDIT UNION LEAGUE OF MASS., INC.	$ 30,664.00	$ 30,664.00	4.22%
90072	BAYBANKS, INC.	$ 52,000.00	$ 61,420.00	8.46%
90084	MASS. INVESTMENT ADVISORS GROUP	$ 15,000.00	$ 15,000.00	2.07%
90087	F.M.R. CORPORATION	$ 30,000.00	$ 30,000.00	4.13%
90105	BANK OF NEW ENGLAND CORP.	$ 0.00	$ 0.00	0.00%
90177	STATE STREET BANK AND TRUST	$ 46,000.00	$ 46,000.00	6.34%
90245	UST CORP. & ITS BANK SUBSIDIARIES	$ 0.00	$ 0.00	0.00%
90247	FIRST NATIONAL BANK OF BOSTON	$ 34,000.00	$ 35,590.00	4.90%
90248	MASS. BANKERS ASSOCIATION	$ 81,500.00	$ 81,500.00	11.23%
90256	BAY STATE MORTGAGE ASSOCIATION, INC	$ 20,000.00	$ 20,000.00	2.76%
90295	CITICORP	$ 55,000.00	$ 55,000.00	7.58%
90389	AMERICAN EXPRESS COMPANY C/O AMERICAN EXPRESS TOWER	$ 27,000.00	$ 27,000.00	3.72%
90391	ALTRESCO FINANCIAL, INC.	$ 8,393.00	$ 8,393.00	1.16%
90398	CO-OPERATIVE CENTRAL BANK	$ 10,000.00	$ 10,000.00	1.38%
90399	BANK INVESTMENT FUND	$ 20,000.00	$ 20,000.00	2.76%
90425	THE MASSACHUSETTS COMPANY	$ 15,000.00	$ 15,000.00	2.07%
90445	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 25,000.00	$ 25,000.00	3.44%
90457	VARIABLE ANNUITY LIFE INSURANCE CO. (VALIC)	$ 36,000.00	$ 36,000.00	4.96%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $725,825.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90468	MASS. MORTGAGE BANKERS ASSOCIATION	$ 29,250.00	$ 29,250.00	4.03%
90477	TRANS UNION CREDIT INFORMATION CO./ MULTI STATE ASSOCIATES	$ 3,750.00	$ 3,750.00	0.52%
90478	EQUIFAX, INC./MULTI STATE ASSOCIATES	$ 3,750.00	$ 3,750.00	0.52%
90479	TRW, INC./MULTI STATE ASSOCIATES	$ 3,750.00	$ 3,750.00	0.52%
90556	NEW ENGLAND EDUCATION LOAN MARKETING CORPORATION (NELLIE MAE)	$ 4,700.00	$ 4,700.00	0.65%
90559	EQUIFAX, INC. II	$ 12,000.00	$ 0.00	0.00%
90569	BOSTON CHECK CASHERS, INC.	$ 20,000.00	$ 20,000.00	2.76%
90575	BAY STATE FINANCIAL SERVICES ASSOCIATION	$ 20,000.00	$ 20,000.00	2.76%
90577	UNIVERSAL UNDERWRITERS	$ 35,000.00	$ 35,000.00	4.82%
90578	BOSTON CUSTOM BROKERS & FREIGHT FORWARDERS ASSOCIATION	$ 8,000.00	$ 8,000.00	1.10%
90579	SECURITIES INDUSTRY ASSOCIATION	$ 11,402.00	$ 11,402.00	1.57%
90591	BP AMERICA, INC.	$ 4,000.00	$ 4,000.00	0.55%
90612	LONDON & LEEDS DEVELOPMENT CORP. MANHATAN TOWER	$ 6,000.00	$ 6,000.00	0.83%
90613	MASS. LENDERS ASSOCIATION, INC. C/O SERINO, VERNAGLIA, LEY & YOUNG	$ 31,000.00	$ 31,000.00	4.27%
90635	NEW ENGLAND COLLECTORS ASSOCIATION INC.	$ 4,000.00	$ 4,000.00	0.55%
90646	DEAN WITTER FINANCIAL SERVICES GROUP, INC.	$ 15,000.00	$ 15,000.00	2.07%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,349,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44020	SMALL BUSINESS SERVICE BUREAU, INC.	$ 0.00	$ 0.00	0.00%
90015	SHAMIE MANAGEMENT CORPORATION	$ 20,004.00	$ 20,004.00	1.48%
90032	ADAPSO, INC.	$ 263.00	$ 263.00	0.02%
90038	MASS. CUNA CREDIT UNION ASSOCIATION INC.	$ 10,400.00	$ 10,400.00	0.77%
90039	MASS. LEAGUE OF COMMUNITY BANKS	$ 83,300.00	$ 84,125.00	6.24%
90040	MASS. GLASS DEALERS ASSOCIATION	$ 21,500.00	$ 21,500.00	1.59%
90041	NEW ENGLAND ASSOCIATION OF INDEPENDENT TIRE DEALERS	$ 500.00	$ 527.00	0.04%
90042	H.P. HOOD INC.	$ 5,500.00	$ 5,815.00	0.43%
90043	EASTMAN KODAK COMPANY	$ 922.00	$ 922.00	0.07%
90056	MASS. SOCIETY OF CPA'S	$ 9,000.00	$ 9,000.00	0.67%
90059	MASS. VETERANS' SERVICE AGENTS' ASSOCIATION, INC.	$ 800.00	$ 856.00	0.06%
90063	MASS. ASSOC. OF COIN DEALERS	$ 1,900.00	$ 1,900.00	0.14%
90066	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$ 52,420.00	$ 108,185.00	8.02%
90068	MASS. CONVEYANCERS ASSOCIATION	$ 18,000.00	$ 18,000.00	1.33%
90169	POLYSAR PLASTICS	$ 15,400.00	$ 15,400.00	1.14%
90190	SUN REFINING & MARKETING COMPANY	$ 6,000.00	$ 6,000.00	0.44%
90197	SOCIETY OF PLASTICS INDUSTRY, INC.	$ 48,500.00	$ 48,500.00	3.59%
90212	MASS. BUSINESSMAN'S ASSOCIATION, INC.	$ 9,000.00	$ 9,000.00	0.67%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,349,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90233	FOUR FOUR EIGHT SEVEN CORPORATION	$ 93,940.00	$ 94,938.00	7.04%
90239	HOUSEHOLD INTERNATIONAL INC.	$ 28,779.00	$ 30,099.00	2.23%
90246	CHEMICAL SPECIALTIES MANUFACTURING ASSOCIATION	$ 5,500.00	$ 5,500.00	0.41%
90259	NEW ENGLAND COIN LAUNORY & ORY CLEANING ASSOCIATION	$ 20,000.00	$ 20,000.00	1.48%
90260	NEW ENGLAND CAR WASH	$ 5,000.00	$ 5,000.00	0.37%
90261	MASS. SECURITY CONTRACTORS ASSOC.	$ 4,000.00	$ 4,000.00	0.30%
90264	COIN-MACHINE INDUSTRIES ASSOCIATION OF NEW ENGLAND, INC.	$ 15,000.00	$ 15,000.00	1.11%
90266	MASS. PAYPHONE ASSOCIATION ATTN: DICK GUILO	$ 12,000.00	$ 12,000.00	0.89%
90271	J.C. PENNEY COMPANY, INC.	$ 18,000.00	$ 18,000.00	1.33%
90281	BAY FISHING INC.	$ 17,324.00	$ 17,994.00	1.33%
90288	MAY COMPANY	$ 0.00	$ 0.00	0.00%
90289	COOPERS & LYBRAND	$ 18,705.00	$ 18,705.00	1.39%
90290	TIAA/CREF	$ 34,194.00	$ 34,194.00	2.53%
90305	SHAWMUT NATIONAL CORPORATION AND SHAWMUT BANK	$ 23,312.00	$ 24,397.00	1.81%
90319	MULTISTATE ASSOCIATES	$ 22,500.00	$ 22,500.00	1.67%
90320	MASS. ASSOC. OF MENTAL HEALTH COUNSELORS	$ 4,500.00	$ 4,745.00	0.35%
90321	WATER QUALITY ASSOCIATION	$ 15,000.00	$ 15,000.00	1.11%
90330	PLAYTEX FAMILY PROOUCTS CORP., INC.	$ 15,000.00	$ 15,000.00	1.11%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,349,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90346	HMM ASSOCIATES, INC.	$ 3,250.00	$ 3,250.00	0.24%
90347	MASS. PACKAGE STORE ASSOCIATION	$ 33,600.00	$ 35,778.00	2.65%
90348	MASS. RETAIL LUMBER DEALERS ASSOC./ NORTHEASTERN RETAIL LUMBER ASSOC.	$ 12,625.00	$ 13,321.00	0.99%
90357	CIGAR ASSOCIATION OF AMERICA, INC.	$ 20,000.00	$ 20,000.00	1.48%
90377	MASS. ASSOC. OF PUBLIC ACCOUNTANTS	$ 0.00	$ 0.00	0.00%
90381	MASS. CONSUMER FINANCE ASSOCIATION	$ 22,500.00	$ 22,500.00	1.67%
90388	MERRILL LYNCH CAPITAL MARKETS	$ 10,000.00	$ 10,000.00	0.74%
90393	PRECISION LENS CRAFTERS	$ 10,000.00	$ 10,000.00	0.74%
90394	MINNESOTA MINING & MANUFACTURING COMPANY (3M)	$ 10,000.00	$ 10,000.00	0.74%
90406	MASS. CANDY & TOBACCO DISTRIBUTORS ASSOCIATION	$ 12,000.00	$ 12,000.00	0.89%
90413	AUTOMOTIVE REFRIGERATION PRODUCTS INSTITUTE (A.R.P.I.)	$ 40,000.00	$ 40,000.00	2.96%
90423	RETAIL ASSOCIATION OF MASS.	$ 2,000.00	$ 2,000.00	0.15%
90430	MASS. ASSOC. OF PERSONNEL CONSULTANTS	$ 30,000.00	$ 30,400.00	2.25%
90431	FMC CORPORATION	$ 14,641.00	$ 0.00	0.00%
90433	BAY STATE SPRAY AND STEAMSHIP COMPANY	$ 0.00	$ 0.00	0.00%
90439	R.L. POLK AND COMPANY	$ 5,000.00	$ 5,000.00	0.37%
90444	RAYTHEON COMPANY	$ 12,000.00	$ 12,000.00	0.89%
90448	NORTHEASTERN UNIVERSITY 110 CHURCHILL HALL	$ 30,000.00	$ 30,000.00	2.22%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,349,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90454	UNISYS CORPORATION GOVERNMENT SYSTEMS DIVISION	$ 30,000.00	$ 30,000.00	2.22%
90455	MASS. ALLIANCE FOR FAIR COMPETITION	$ 10,000.00	$ 10,000.00	0.74%
90458	NEW ENGLAND WHOLESALERS ASSOCIATION INC.	$ 9,600.00	$ 9,600.00	0.71%
90459	BAY STATE GASOLINE RETAILERS ASSOC. & ALLIED TRADES, INC.	$ 24,000.00	$ 24,000.00	1.78%
90474	GLOUCESTER INSHORE FISHERIES ASSOC. C/O DAY, BERRY & HOWARD	$ 155.00	$ 243.00	0.02%
90480	AMERICAN PAPER INSTITUTE/MULTI STATE ASSOCIATES	$ 9,500.00	$ 9,500.00	0.70%
90488	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS	$ 27,875.00	$ 27,875.00	2.07%
90493	MAY DEPARTMENT STORES COMPANY	$ 11,726.00	$ 14,946.00	1.11%
90497	MASS. AMBULANCE ASSOC.	$ 7,500.00	$ 7,500.00	0.56%
90500	MASS. COMMUNITY COLLEGE ASSOCIATION	$ 15,000.00	$ 15,000.00	1.11%
90514	NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION	$ 27,000.00	$ 27,000.00	2.00%
90515	MASS. ASSOC. OF INDEPENDENT DIAGNOSTIC IMAGING SERVICES	$ 36,000.00	$ 36,000.00	2.67%
90517	NORTON COMPANY	$ 20,000.00	$ 20,000.00	1.48%
90518	BTR, INC.	$ 35,000.00	$ 35,000.00	2.59%
90525	ELEVATOR ASSOC. OF MASS.	$ 15,250.00	$ 15,250.00	1.13%
90529	BOSTON SOCIETY OF ARCHITECTS	$ 4,500.00	$ 4,500.00	0.33%
90542	POLYISOCYANURATE MANUFACTURERS ASSOCIATION (PIMA)	$ 13,000.00	$ 13,000.00	0.96%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,349,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90558	REGIS CORPORATION	$ 12,000.00	$ 12,000.00	0.89%
90568	BOSTON IMAGING GROUP, P.C.	$ 5,000.00	$ 5,000.00	0.37%
90574	BOSTON CELTICS LIMITED PARTNERSHIP	$ 5,500.00	$ 5,500.00	0.41%
90593	CHAMPS AMERICA, USA	$ 500.00	$ 595.00	0.04%
90603	NEW ENGLAND VENTURE CAPITAL ASSOCIATION	$ 7,500.00	$ 7,500.00	0.56%
90609	MASS. WAREHOUSE ASSOCIATION	$ 20,000.00	$ 20,000.00	1.48%
90615	NATIONAL ENERGY MANAGEMENT INSTITUTE COMMITTEE	$ 0.00	$ 0.00	0.00%
90617	MASS. BUSINESS ROUNDTABLE	$ 3,075.00	$ 3,075.00	0.23%
90624	CONSUMER VALUE STORES (CVS)	$ 740.00	$ 740.00	0.05%
90626	MONSANTO CHEMICAL COMPANY	$ 0.00	$ 0.00	0.00%
90627	SMALL BUSINESS ENTERPRISES, INC.	$ 0.00	$ 70.00	0.01%
90629	LAIDLAW WASTE SYSTEMS	$ 5,000.00	$ 5,000.00	0.37%
90638	JOHNSON MATTHEY CATALOG COMPANY, INC.	$ 9,000.00	$ 9,000.00	0.67%
90639	TANX CORPORATION	$ 7,500.00	$ 7,500.00	0.56%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $75,671.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90062	GREATER BOSTON CHAMBER OF COMMERCE	$ 24,542.00	$ 24,542.00	32.43%
90160	METRO SOUTH CHAMBER OF COMMERCE	$ 2,750.00	$ 2,800.00	3.70%
90167	SOUTH SHORE CHAMBER OF COMMERCE	$ 42,000.00	$ 42,350.00	55.97%
90206	NORTH SHORE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
90461	WALTHAM/WEST SUBURBAN CHAMBER OF COMMERCE	$ 2,712.00	$ 2,712.00	3.58%
90552	NORTH CENTRAL MASS. CHAMBER OF COMMERCE	$ 1,803.00	$ 1,917.00	2.53%
90590	METROWEST CHAMBER OF COMMERCE	$ 1,300.00	$ 1,350.00	1.78%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $453,167.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90013	NEW ENGLAND MANUFACTURED HOUSING ASSOCIATION, INC.	$ 12,909.00	$ 12,909.00	2.85%
90047	HOME BUILDERS ASSOCIATION OF MASS.	$ 88,000.00	$ 88,250.00	19.47%
90065	ASSOCIATED INDUSTRIES OF MASS.	$ 170,500.00	$ 188,683.00	41.64%
90079	GIANT LIFT MANUFACTURING	$ 0.00	$ 0.00	0.00%
90168	CONSTRUCTION INDUSTRIES OF MASS.	$ 27,160.00	$ 44,360.00	9.79%
90199	GREATER BOSTON ASSOC. OF PLUMBING, HEATING, COOLING CONTRACTORS, INC.	$ 5,300.00	$ 5,390.00	1.19%
90205	ASSOCIATED BUILDERS AND CONTRACTORS	$ 39,996.00	$ 40,028.00	8.83%
90236	ASSOCIATED GENERAL CONTRACTORS OF MASS., INC.	$ 22,439.00	$ 22,538.00	4.97%
90255	MASS. ELECTRICAL CONTRACTORS ASSOC.	$ 7,000.00	$ 7,000.00	1.54%
90280	COLLEGE PRO PAINTERS	$ 3,000.00	$ 3,000.00	0.66%
90334	EBASCO SERVICES COMPANY	$ 5,630.00	$ 5,630.00	1.24%
90363	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 3,900.00	$ 6,665.00	1.47%
90611	MASS. AGGREGATE & PAVEMENT ASSOC.	$ 4,000.00	$ 4,000.00	0.88%
90620	UTILITY CONTRACTORS ASSOCIATION OF NEW ENGLAND, INC.	$ 24,714.00	$ 24,714.00	5.45%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $673,500.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44002	CITIZENS FOR PUBLIC HIGHER EDUCATION	$ 0.00	$ 0.00	0.00%
44011	MASS. ELEMENTARY SCHOOL PRINCIPAL ASSOCIATION, INC.	$ 0.00	$ 1,118.00	0.17%
90034	BABSON COLLEGE	$ 2,689.00	$ 2,689.00	0.40%
90045	BEHAVIOR RESEARCH INSTITUTE, INC.	$ 18,217.00	$ 18,217.00	2.70%
90070	PRESIDENTS AND FELLOWS OF HARVARD COLLEGE	$ 21,500.00	$ 21,830.00	3.24%
90082	MASS. TEACHERS ASSOCIATION	$ 129,792.00	$ 130,854.00	19.43%
90102	READING MUNICIPAL LIGHT DEPT.	$ 0.00	$ 0.00	0.00%
90116	SOCIAL LAW LIBRARY	$ 15,000.00	$ 15,000.00	2.23%
90188	BOSTON UNIVERSITY	$ 78,050.00	$ 78,092.00	11.59%
90217	DEVER ASSOCIATION FOR THE RETARDED	$ 6,259.00	$ 6,735.00	1.00%
90226	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS	$ 0.00	$ 0.00	0.00%
90230	FRIENDS OF THE SOUTH BOSTON LIBRARY	$ 3.00	$ 3.00	0.00%
90249	EDUCATIONAL TESTING SERVICE	$ 5,000.00	$ 5,000.00	0.74%
90317	MASS. ASSOC. OF NON-PROFIT SCHOOLS & COLLEGES	$ 12,000.00	$ 12,000.00	1.78%
90328	ALCOHOLISIM & DRUG ABUSE ASSOC.	$ 2,500.00	$ 2,500.00	0.37%
90332	MASS. FAMILY PLANNING ASSOCIATION	$ 6,000.00	$ 6,000.00	0.89%
90351	MASS. FEDERATION OF TEACHERS AFT, AFL-CIO	$ 76,232.00	$ 81,854.00	12.15%
90358	MASS. SECONDARY SCHOOL ADMINISTRATOR'S ASSOCIATION	$ 8,500.00	$ 8,500.00	1.26%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EOUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $673,500.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90370	SUBURBAN PROMOTIONAL & EDUCATIONAL FUND	$ 0.00	$ 0.00	0.00%
90376	MASS. ASSOC. OF SCHOOL COMMITTEES	$ 43,500.00	$ 43,500.00	6.46%
90378	SECURITY ON CAMPUS, INC.	$ 5,500.00	$ 5,500.00	0.82%
90450	MASS. HIGHER EOUCATION ASSISTANCE CORPORATION	$ 17,000.00	$ 17,000.00	2.52%
90451	MASS. ASSOC. OF SPECIAL EOUCATION ADMINISTRATORS	$ 14,775.00	$ 14,775.00	2.19%
90460	MASS. ASSOC. OF REGISTERED DISPENING OPTICIANS (MARDO)	$ 2,000.00	$ 2,000.00	0.30%
90475	MASS. ASSOC. OF SCHOOL SUPERINTEN-DENTS	$ 31,600.00	$ 31,600.00	4.69%
90476	ASSOCIATION OF INDEPENDENT COLLEGES & UNIVERSITIES IN MASS & AMICUS	$ 24,000.00	$ 25,520.00	3.79%
90481	NEW ENGLAND COLLEGE OF OPTOMETRY	$ 6,000.00	$ 6,000.00	0.89%
90482	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS/NORTH BENNET STREET SCHOOL	$ 12,000.00	$ 12,000.00	1.78%
90489	TUFTS UNIVERSITY SCHOOL OF VETERIN-ARY MEDICINE	$ 120,000.00	$ 122,713.00	18.22%
90616	TRUSTEES OF BOSTON UNIVERSITY	$ 0.00	$ 0.00	0.00%
90645	BOSTON HAGASHI SCHOOL, INC.	$ 2,500.00	$ 2,500.00	0.37%

SECRETARY OF STATE
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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

ENVIRONMENT

CATEGORY TOTAL: $474,898.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44015	MERRIMACK RIVER WATERSHED COUNCIL	$ 0.00	$ 0.00	0.00%
90051	MASS. WILDLIFE FEDERATION	$ 0.00	$ 1,251.00	0.26%
90052	ENVIRONMENTAL LOBBY OF MASS.	$ 36,464.00	$ 55,340.00	11.65%
90099	MASS. CITIZENS FOR SAFE ENERGY	$ 3,009.00	$ 3,291.00	0.69%
90110	NATIONAL SOLID WASTE MANAGEMENT ASSOC.	$ 99,163.00	$ 99,163.00	20.88%
90120	SOAP AND DETERGENT ASSOC.	$ 22,265.00	$ 22,265.00	4.69%
90123	WHEELABRATOR ENVIRONMENTAL SYSTEMS	$ 97,000.00	$ 97,000.00	20.43%
90180	CLEAN HARBORS, INC. & ITS SUB-SIDIARY CORPORATIONS	$ 31,064.00	$ 31,064.00	6.54%
90186	TENNECO GAS	$ 5,900.00	$ 6,135.00	1.29%
90196	NEW ENGLAND AQUARIUM	$ 33,454.00	$ 37,505.00	7.90%
90293	GREEN INDUSTRY COUNCIL	$ 18,000.00	$ 18,000.00	3.79%
90311	BERKSHIRE NATURAL RESOURCES COUNCIL INC.	$ 0.00	$ 0.00	0.00%
90344	MASS. NURSERYMEN'S ASSOCIATION	$ 10,000.00	$ 11,800.00	2.48%
90392	MASS. LOBSTERMEN'S ASSOCIATION, INC	$ 16,000.00	$ 16,000.00	3.37%
90427	NAT'T ASSOC./ INDUSTRIAL & OFFICE PARKS-RACKEMANN SAWYER & BREWSTER	$ 15,998.00	$ 15,998.00	3.37%
90465	NORTH EAST SOLID WASTE COMMITTEE	$ 6,000.00	$ 6,000.00	1.26%
90551	BATTERY COUNCIL INTERNATIONAL	$ 12,386.00	$ 12,386.00	2.61%
90602	ECOS, INC.	$ 0.00	$ 0.00	0.00%
90628	WALDEN FOREVER WILD, INC.	$ 1,900.00	$ 1,900.00	0.40%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

E N V I R O N M E N T

CATEGORY TOTAL: $474,898.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90630	MASS. ASSOC. OF REDEMPTION CENTERS	$ 14,000.00	$ 14,000.00	2.95%
90636	ASSOCIATION FOR THE PRESERVATION OF CAPE COD	$ 0.00	$ 0.00	0.00%
90640	CORPORATE CONSERVATION	$ 800.00	$ 800.00	0.17%
90643	MASS. WATER POLLUTION CONTROL ASSOCIATION C/O MWPCA	$ 0.00	$ 0.00	0.00%
90648	COUNCIL FOR SOLID WASTE SOLUTIONS	$ 25,000.00	$ 25,000.00	5.26%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

FOOD AND NONALCOHOLIC BEVERAGE

CATEGORY TOTAL: $411,383.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90014	PAPA GINO'S OF AMERICA INC.	$ 0.00	$ 0.00	0.00%
90085	PROCTOR & GAMBLE	$ 20,000.00	$ 20,000.00	4.86%
90201	R.J. REYNOLDS TOBACCO COMPANY (A SUBSIDIARY OF R.J.R. NABISCO)	$ 32,500.00	$ 45,499.00	11.06%
90253	MASS. FOOD ASSOCIATION	$ 20,000.00	$ 20,000.00	4.86%
90297	MASS. SOFT DRINK ASSOCIATION	$ 25,000.00	$ 25,000.00	6.08%
90298	GROCERY MANUFACTURERS OF AMERICA	$ 28,725.00	$ 28,725.00	6.98%
90306	MASS. RESTAURANT ASSOC.	$ 71,500.00	$ 71,500.00	17.38%
90342	MASS. FARM BUREAU FEDERATION INC.	$ 12,000.00	$ 16,469.00	4.00%
90366	STOP & SHOP COMPANIES, INC.	$ 0.00	$ 100.00	0.02%
90372	CUMBERLAND FARMS INC.	$ 7,500.00	$ 7,500.00	1.82%
90417	MASS. WHOLESALERS OF MALT BEVERAGES INC.	$ 44,900.00	$ 44,900.00	10.91%
90464	MASS. ASSOC. OF DAIRY FARMERS	$ 23,190.00	$ 23,190.00	5.64%
90487	OCEAN SPRAY CRANBERRIES, INC.	$ 66,000.00	$ 66,000.00	16.04%
90496	CAPE COD CRANBERRY GROWERS ASSOC.	$ 30,000.00	$ 30,000.00	7.29%
90547	NEW ENGLAND CONVENIENCE STORE ASSOC	$ 12,500.00	$ 12,500.00	3.04%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

G O V E R N M E N T

CATEGORY TOTAL: $646,270.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90012	NATIONAL GUARD ASSOCIATION OF MASS.	$ 0.00	$ 471.00	0.07%
90028	MASS. TURNPIKE AUTHORITY	$ 28,000.00	$ 28,000.00	4.33%
90053	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	$ 0.00	$ 3,751.00	0.58%
90067	RETIRED STATE, COUNTY & MUNICIPAL EMPLOYEES ASSOCIATION OF MASS.	$ 52,000.00	$ 52,000.00	8.05%
90101	MASS. MUNICIPAL ASSOCIATION	$ 84,562.00	$ 84,522.00	13.08%
90109	PUBLIC EMPLOYEES BENEFIT SERVICE CORP.	$ 125,000.00	$ 125,000.00	19.34%
90265	MASS. COALITION FOR RESPONSIBLE WASTE MANAGEMENT	$ 60,000.00	$ 68,660.00	10.62%
90275	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.	$ 21,862.00	$ 21,862.00	3.38%
90285	MBTA POLICE ASSOCIATION	$ 0.00	$ 0.00	0.00%
90294	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION	$ 8,500.00	$ 8,500.00	1.32%
90323	CITY OF BOSTON	$ 16,000.00	$ 16,000.00	2.48%
90397	MASS. ASSOC. OF ASSESSING OFFICERS, INC.	$ 5,000.00	$ 5,000.00	0.77%
90410	MASS. BAY TRANSPORTATION AUTHORITY	$ 66,664.00	$ 66,664.00	10.32%
90447	JOHN SNOW, INC.	$ 1,000.00	$ 1,000.00	0.15%
90453	TOWN OF WEBSTER	$ 29,500.00	$ 29,500.00	4.56%
90456	MASS. TOWN CLERKS' ASSOCIATION	$ 8,400.00	$ 8,400.00	1.30%
90532	MASS. DISTRICT ATTORNEYS ASSOC.	$ 20,000.00	$ 20,000.00	3.09%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

G O V E R N M E N T

CATEGORY TOTAL: $646,270.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90549	WESTERN SURETY COMPANY	$ 10,940.00	$ 10,940.00	1.69%
90565	TOWN OF WALPOLE	$ 40,000.00	$ 40,000.00	6.19%
90581	GOVERNMENTAL ADVISORS	$ 13,000.00	$ 13,000.00	2.01%
90594	MASS. ASSOC. OF REGIONAL PLANNING AGENCIES (MARPA)	$ 8,000.00	$ 8,000.00	1.24%
90604	ASSOC. OF MAGISTRATES & ASSISTANT CLERKS OF THE TRIAL COURTS OF COMM	$ 5,000.00	$ 5,000.00	0.77%
90610	MASS. GOVERNMENT LAND BANK	$ 30,000.00	$ 30,000.00	4.64%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44007	J.B. THOMAS HOSPITAL	$ 0.00	$ 0.00	0.00%
44012	MASS. PUBLIC HEALTH ASSOCIATION	$ 0.00	$ 0.00	0.00%
44021	SOUTHWOOD COMMUNITY HOSPITAL	$ 7,000.00	$ 7,000.00	0.41%
44022	ST. ELIZABETH'S HOSPITAL	$ 0.00	$ 0.00	0.00%
44023	THE COALITION	$ 0.00	$ 97.00	0.01%
44024	UNIVERSITY HOSPITAL	$ 0.00	$ 0.00	0.00%
44029	MASS. LIBRARY ASSOCIATION C/O POLLARO MEMORIAL LIBRARY	$ 0.00	$ 0.00	0.00%
90003	NEW ENGLAND SINAI HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90004	YOUVILLE HOSPITAL AND REHABILITATION CENTER	$ 6,513.00	$ 6,513.00	0.38%
90005	MIDDLESEX COUNTY HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90006	MASS. RESPIRATORY HOSPITAL	$ 6,518.00	$ 6,518.00	0.38%
90007	SHAUGHNESSY-KAPLAN HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90008	JEWISH MEMORIAL HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90009	WORCESTER COUNTY HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90010	MASS. ASSOC. OF PRIVATE PSYCHIATRIC HOSPITALS C/O BOURNEWOOD HOSPITAL	$ 63,906.00	$ 64,178.00	3.79%
90023	BETH ISRAEL HOSPITAL	$ 70,000.00	$ 74,981.00	4.43%
90033	NEW ENGLAND REHABILITATION HOSPITAL	$ 15,169.00	$ 15,448.00	0.91%
90046	NEW ENGLAND DEACONESS HOSPITAL	$ 5,033.00	$ 5,547.00	0.33%
90060	MASS. HEAD INJURY ASSOCIATION (MHIA)	$ 20,000.00	$ 20,000.00	1.18%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90073	MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOC.	$ 52,315.00	$ 52,347.00	3.09%
90100	MASS. HEALTH OFFICERS ASSOCIATION	$ 3,800.00	$ 3,800.00	0.22%
90114	MASS. MEDICAL SOCIETY	$ 125,624.00	$ 139,581.00	8.24%
90119	MASS. ASSOC. OF NURSE ANESTHETISTS	$ 19,559.00	$ 20,220.00	1.19%
90131	MASS. SOCIETY OF OPTOMETRISTS	$ 44,972.00	$ 44,972.00	2.65%
90132	ATLANTICARE MEDICAL CENTER, INC.	$ 4,574.00	$ 4,574.00	0.27%
90133	BERKSHIRE MEDICAL CENTER	$ 4,574.00	$ 4,574.00	0.27%
90134	BURBANK HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90135	CAPE COD HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90136	CARDINAL CUSHING GENERAL HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90137	CARNEY HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90138	CHARLTON MEMORIAL HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90139	CHOATE-SYMMES HOSPITALS, INC.	$ 0.00	$ 0.00	0.00%
90140	CLINTON HOSPITAL ASSOC.	$ 6,000.00	$ 6,000.00	0.35%
90141	FAULKNER HOSPITAL, INC.	$ 4,574.00	$ 4,574.00	0.27%
90142	FRAMINGHAM UNION HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90143	LAWRENCE MEMORIAL HOSPITAL OF MEDFORD	$ 4,574.00	$ 4,574.00	0.27%
90144	LEONARD MORSE HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90145	MALDEN HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90146	MARLBOROUGH HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N ANO HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90147	MILFORD-WHITINSVILLE REGIONAL HOSPITAL	$ 9,443.00	$ 9,443.00	0.56%
90148	MOUNT AUBURN HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90149	NANTUCKET COTTAGE HOSPITAL	$ 0.00	$ 0.00	0.00%
90150	NEW ENGLAND BAPTIST HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90151	NEW ENGLAND MEMORIAL HOSPITAL	$ 1,141.00	$ 1,141.00	0.07%
90152	NEWTON-WELLESLEY HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90153	NORWOOD HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90154	SALEM HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90155	ST. JOSEPH'S HOSPITAL	$ 4,574.00	$ 4,574.00	0.27%
90156	ST. LUKE'S HOSPITAL OF MIDDLEBOROUGH	$ 0.00	$ 0.00	0.00%
90157	ST. VINCENT HOSPITAL	$ 0.00	$ 0.00	0.00%
90158	WALTHAM WESTON HOSPITAL & MEDICAL CENTER	$ 4,574.00	$ 4,574.00	0.27%
90182	HARVARD COMMUNITY HEALTH PLAN, INC.	$ 7,500.00	$ 7,500.00	0.44%
90183	MASS. CHIROPRACTIC SOCIETY, INC.	$ 39,975.00	$ 42,016.00	2.48%
90184	BEVERLY ENTERPRISES	$ 24,833.00	$ 24,833.00	1.47%
90200	AMERICAN LUNG ASSOCIATION OF MASS.	$ 16,509.00	$ 17,948.00	1.06%
90218	BOSTON UNIVERSITY MEDICAL CENTER	$ 34,969.00	$ 35,169.00	2.08%
90224	DELTA OENTAL	$ 18,000.00	$ 18,000.00	1.06%
90234	MASS. ASSOC. OF HEALTH MAINTENANCE ORGANIZATIONS	$ 97,885.00	$ 100,158.00	5.91%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90237	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 9,000.00	$ 10,278.00	0.61%
90276	TRUSTEES OF HEALTH & HOSPITALS	$ 49,500.00	$ 49,500.00	2.92%
90277	CAMBRIDGE HOSPITAL	$ 6,000.00	$ 6,000.00	0.35%
90283	MASS. PSYCHOLOGICAL ASSOC.	$ 20,152.00	$ 20,246.00	1.20%
90291	MASS. HEALTH & EDUCATIONAL FACILITIES AUTHORITY (HEFA)	$ 0.00	$ 0.00	0.00%
90292	MASS. DENTAL SOCIETY	$ 60,000.00	$ 60,000.00	3.54%
90322	MASS. ACUPUNCTURE SOCIETY C/O BEACON PROGRESSIVE MEDICAL ASSOC.	$ 3,000.00	$ 3,000.00	0.18%
90340	METROPOLITAN BOSTON HOSPITAL COUNCIL	$ 2,000.00	$ 2,000.00	0.12%
90360	MASS. NURSES ASSOCIATION	$ 65,075.00	$ 78,653.00	4.64%
90362	CHILDREN'S HOSPITAL	$ 20,000.00	$ 20,040.00	1.18%
90367	THE HOSPITAL COALITION	$ 21,250.00	$ 21,250.00	1.25%
90374	NEPONSET VALLEY HEALTH SYSTEM	$ 40,000.00	$ 40,000.00	2.36%
90375	THIRTY PERCENT COALITION	$ 80,526.00	$ 80,526.00	4.75%
90379	DIPLOMA NURSES ASSOCIATION C/O ST. ELIZABETH'S HOSP. SCHOOL/NURSING	$ 12,150.00	$ 12,150.00	0.72%
90380	BROWNING-FERRIS INDUSTRIES, INC.	$ 39,000.00	$ 39,000.00	2.30%
90396	MASS. ASSOC. FOR OCCUPATIONAL THERAPY	$ 4,500.00	$ 4,500.00	0.27%
90415	MASS. RADIOLOGICAL SOCIETY C/O EDWARD J. BRENNAN, JR.	$ 10,000.00	$ 10,000.00	0.59%
90416	MASS. CHAPTER, AMERICAN ACADEMY OF PEDIATRICS C/O EDWARD J. BRENNAN	$ 5,000.00	$ 5,000.00	0.30%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90418	MASS. SOCIETY OF ANESTHESIOLOGISTS C/O EDWARD J. BRENNAN, JR.	$ 23,000.00	$ 23,000.00	1.36%
90420	CENTRAL HOSPITAL	$ 14,980.00	$ 14,980.00	0.88%
90434	MASS. ASSOC. OF PHYSICIAN ASSISTANTS	$ 6,000.00	$ 6,000.00	0.35%
90436	GREENERY REHABILITATION GROUP	$ 62,173.00	$ 62,173.00	3.67%
90438	HEWLETT PACKARD COMPANY	$ 7,320.00	$ 7,465.00	0.44%
90442	MASS. PSYCHIATRIC SOCIETY, INC.	$ 30,000.00	$ 16,000.00	0.94%
90443	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$ 42,000.00	$ 42,000.00	2.48%
90449	HEALTH CARE FOR ALL, INC.	$ 780.00	$ 1,013.00	0.06%
90452	HEALTH AND RESEARCH FOUNDATION, INC	$ 0.00	$ 0.00	0.00%
90469	BAY STATE HMO MANAGEMENT, INC. FORMERLY - BAY STATE HEALTH CARE	$ 25,000.00	$ 25,000.00	1.48%
90470	MASS. DIETETIC ASSOCIATION	$ 7,000.00	$ 7,000.00	0.41%
90473	MASS. SOCIETY OF RESPIRATORY CARE, INC.	$ 8,000.00	$ 8,000.00	0.47%
90485	MASS. ASSOC. OF HOME HEALTH CARE PROVIDERS	$ 6,000.00	$ 6,000.00	0.35%
90486	MASS. ASSOC. OF COMMUNITY HEALTH AGENCIES	$ 17,000.00	$ 17,000.00	1.00%
90509	DENTAL LABORATORY ASSOCIATION OF MASS.	$ 0.00	$ 0.00	0.00%
90522	MASS. REHABILITATION ASSOC./ MASS. REHABILITATION COUNSELORS ASSOC.	$ 1,500.00	$ 1,500.00	0.09%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,694,211.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90527	MASS. ORTHOPAEDIC ASSOCIATION, INC. C/O PAUL WETZEL ASSOCIATES	$ 18,000.00	$ 18,000.00	1.06%
90538	MASS, HOSPITAL ASSOCIATION	$ 55,922.00	$ 61,969.00	3.66%
90543	MILTON MEDICAL CENTER	$ 4,574.00	$ 4,574.00	0.27%
90561	SISTERS OF PROVIDENCE HEALTH AND HUMAN SERVICE SYSTEM, INC.	$ 3,000.00	$ 8,000.00	0.47%
90571	MARION MERRELL DOW	$ 5,902.00	$ 6,084.00	0.36%
90572	MASS. DENTAL HYGIENISTS ASSOCIATION	$ 11,342.00	$ 11,342.00	0.67%
90592	MASS. CHAPTER AMERICAN PHYSICAL THERAPY ASSOCIATION	$ 13,000.00	$ 13,000.00	0.77%
90608	ST. JOHN OF GOD HOSPITAL	$ 6,513.00	$ 6,513.00	0.38%
90623	NEW ENGLAND MEDICAL CENTER HOSPITALS	$ 0.00	$ 0.00	0.00%
90632	SPAULDING REHABILITATION HOSPITAL	$ 8,000.00	$ 8,000.00	0.47%
90637	FLP ENTERPRISES, INC.	$ 10,000.00	$ 10,000.00	0.59%
90644	DANA-FARBER CANCER INSTITUTE	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HIGH TECHNOLOGY

CATEGORY TOTAL: $105,638.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90083	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 10,508.00	$ 12,803.00	12.12%
90175	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	37.87%
90195	IBM CORPORATION	$ 0.00	$ 0.00	0.00%
90209	MASS. BIOTECHNOLOGY COUNCIL C/O BIOTECHNICA INTERNATIONAL, INC.	$ 29,230.00	$ 29,230.00	27.67%
90214	IBM CORPORATION II IBM GOVERNMENTAL PROGRAMS	$ 5,250.00	$ 5,405.00	5.12%
90240	IBM CORPORATION III	$ 400.00	$ 400.00	0.38%
90244	MASS. COMPUTER SOFTWARE COUNCIL	$ 17,800.00	$ 17,800.00	16.85%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $691,858.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44019	PARENTS WITHOUT PARTNERS, N.E. REGIONAL COUNCIL #50, INC.	$ 0.00	$ 0.00	0.00%
90044	LEARNING CENTER FOR THE MULTIPLY HANDICAPPED/PROTESTANT GUILD-BLIND	$ 0.00	$ 0.00	0.00%
90048	NATIONAL ASSOCIATION OF SOCIAL WORKERS, MASS. CHAPTER	$ 5,882.00	$ 6,532.00	0.94%
90080	JOBS FOR MASSACHUSETTS, INC.	$ 0.00	$ 0.00	0.00%
90098	MASS. ASSOC. OF DAY CARE AGENCIES	$ 10,000.00	$ 10,000.00	1.45%
90106	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	$ 39,904.00	$ 39,904.00	5.77%
90118	BOSTON CHILDREN'S SERVICES ASSOC.	$ 23,249.00	$ 23,249.00	3.36%
90164	MASS. FEDERATION OF NURSING HOMES	$ 53,926.00	$ 54,676.00	7.90%
90172	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	$ 68,777.00	$ 89,782.00	12.98%
90173	REGINA VILLA ASSOCIATES	$ 78,822.00	$ 78,822.00	11.39%
90181	MASS. HUMAN SERVICE COALITION, INC.	$ 5,260.00	$ 19,264.00	2.78%
90215	MASS. HOME CARE ASSOCIATION	$ 1,025.00	$ 1,169.00	0.17%
90220	FAMILY SERVICE OF GREATER BOSTON	$ 51,000.00	$ 51,000.00	7.37%
90225	CIVIL LIBERTIES UNION OF MASS.	$ 28,000.00	$ 31,137.00	4.50%
90287	MASS. ASSOC. OF JEWISH FEDERATION	$ 19,502.00	$ 24,862.00	3.59%
90299	PROJECT BREAD	$ 4,750.00	$ 4,750.00	0.69%
90300	AIDS ACTION COMMITTEE	$ 35,000.00	$ 35,000.00	5.06%
90301	MENTAL RETARDATION PROVIDERS' COUNCIL C/O BCARC	$ 10,000.00	$ 10,000.00	1.45%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $691,858.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90302	MASS. EARLY INTERVENTION CONSORTIUM	$ 15,500.00	$ 15,500.00	2.24%
90303	MASS. ASSOC. OF RETARDED CITIZENS	$ 26,250.00	$ 26,250.00	3.79%
90304	MASS. ASSOC. SPEECH/LANGUAGE/ HEARING C/O N.E. MEDICAL CENTER	$ 12,000.00	$ 12,000.00	1.73%
90324	COMMITTEE FOR BOSTON PUBLIC HOUSING INC.	$ 4,160.00	$ 4,169.00	0.60%
90327	MASS. HEAD START ASSOCIATION	$ 5,000.00	$ 5,000.00	0.72%
90329	MASS. ASSOC. FOR MARRIAGE & FAMILY THERAPY	$ 3,000.00	$ 3,388.00	0.49%
90395	ADOPTIONS OF NEW ENGLAND, INC.	$ 10,000.00	$ 10,000.00	1.45%
90484	MASS. ASSOC. OF TEMPORARY SERVICES	$ 12,000.00	$ 12,000.00	1.73%
90494	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 23,249.00	$ 23,249.00	3.36%
90499	MENTAL HEALTH CORPORATION OF MASS.	$ 8,005.00	$ 8,005.00	1.16%
90505	DRUG AND ALCOHOL TREATMENT ASSOC. OF MASS.	$ 45,000.00	$ 45,000.00	6.50%
90520	NEW ENGLAND CENTER FOR AUTISM	$ 15,000.00	$ 15,000.00	2.17%
90523	MASS. NON PROFIT HOUSING ASSOC.	$ 6,500.00	$ 6,600.00	0.95%
90553	UNITED WAY OF MASS	$ 4,600.00	$ 4,600.00	0.66%
90557	MASS. STATE MANAGER'S ASSOCIATION N.A.G.E.	$ 12,950.00	$ 12,950.00	1.87%
90595	WESTERN MASS. EMS COUNCIL	$ 1,000.00	$ 1,000.00	0.14%
90596	CENTRAL MASS. EMS CORPORATION	$ 2,000.00	$ 2,000.00	0.29%
90597	CAPE AND ISLANDS EMS CORPORATION	$ 2,000.00	$ 2,000.00	0.29%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $691,858.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90598	MERRIMACK VALLEY EMS CORPORATION C/O TRAINOR & COMPANY	$ 1,000.00	$ 1,000.00	0.14%
90599	NORTH SHORE EMS, INC.	$ 2,000.00	$ 2,000.00	0.29%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,953,818.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44006	INSURANCE AGENTS AND BROKERS OF MASSACHUSETTS PAC	$ 0.00	$ 1,980.00	0.10%
44027	INSURANCE INFORMATION INSTITUTE	$ 0.00	$ 0.00	0.00%
90031	ALLIANCE OF AMERICAN INSURERS	$ 71,000.00	$ 71,253.00	3.65%
90037	TRAVELERS COMPANIES	$ 8,462.00	$ 12,818.00	0.66%
90057	LIFE INSURANCE ASSOCIATION OF MASS.	$ 161,843.00	$ 249,675.00	12.78%
90058	HANOVER INSURANCE COMPANIES	$ 0.00	$ 0.00	0.00%
90076	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 36,692.00	$ 37,185.00	1.90%
90077	BLUE CROSS & BLUE SHIELD OF MASS., INC.	$ 160,139.00	$ 160,916.00	8.24%
90078	FORETHOUGHT GROUP, INC. & FORETHOUGHT LIFE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
90089	AMERICAN COUNCIL OF LIFE INSURANCE	$ 89,417.00	$ 87,750.00	4.49%
90093	MASS. FARM BUREAU SERVICE CORP., INC.	$ 380.00	$ 411.00	0.02%
90095	AUTOMOBILE INSURERS BUREAU OF MASS.	$ 41,706.00	$ 41,706.00	2.13%
90171	ARBELLA MUTUAL INSURANCE COMPANY	$ 57,000.00	$ 57,000.00	2.92%
90216	CUNA MUTUAL INSURANCE GROUP	$ 8,350.00	$ 8,350.00	0.43%
90219	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
90221	LIBERTY MUTUAL INSURANCE GROUP	$ 74,720.00	$ 74,942.00	3.84%
90223	DOMESTIC AUTOMOBILE INSURERS OF MA. INC. C/O LIBERTY MUTUAL INSURANCE	$ 160,000.00	$ 160,000.00	8.19%
90235	GOLDEN RULE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $1,953,818.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90313	PAUL REVERE VARIABLE ANNUNITY INSURANCE COMAPNY	$ 3,000.00	$ 3,000.00	0.15%
90315	COMMERCE INSURANCE COMPANY	$ 135,000.00	$ 135,000.00	6.91%
90318	PAUL REVERE LIFE INSURANCE COMPANY	$ 14,400.00	$ 14,987.00	0.77%
90338	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 25,000.00	$ 25,000.00	1.28%
90345	MASS. MUTUAL LIFE INSURANCE COMPANY	$ 94,000.00	$ 94,748.00	4.85%
90354	AMERICAN INSURANCE ASSOCIATION	$ 80,000.00	$ 80,000.00	4.09%
90361	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 10,000.00	$ 10,960.00	0.56%
90365	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 52,000.00	$ 52,000.00	2.66%
90373	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	$ 128,874.00	$ 130,518.00	6.68%
90384	UTICA MUTUAL INSURANCE COMPANY	$ 20,000.00	$ 20,000.00	1.02%
90385	WARNER INSURANCE COMPANY	$ 100,000.00	$ 100,000.00	5.12%
90386	AMERICAN UNIVERSAL INSURANCE GROUP	$ 100,000.00	$ 100,000.00	5.12%
90387	RELIANCE INSURANCE COMPANY	$ 25,000.00	$ 25,000.00	1.28%
90405	CONTINENTAL CASUALTY COMPANY A/K/A CNA INSURANCE COMPANY	$ 2,738.00	$ 5,429.00	0.28%
90408	INDEPENDENT INSURANCE AGENTS OF MASS.	$ 48,000.00	$ 48,000.00	2.46%
90409	MORRISON, MAHONEY & MILLER	$ 6,000.00	$ 6,000.00	0.31%
90419	PLYMOUTH ROCK ASSURANCE CORP.	$ 20,000.00	$ 20,000.00	1.02%
90421	CHUBB GROUP OF INSURANCE COMPANIES	$ 8,000.00	$ 8,000.00	0.41%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,953,818.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90428	MASS. PROPERY INSURANCE UNDER-WRITING ASSOCIATION	$ 0.00	$ 0.00	0.00%
90466	PUBLIC POLICY SYSTEMS, INC.	$ 8,000.00	$ 8,000.00	0.41%
90506	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 25,000.00	$ 25,000.00	1.28%
90507	BERKSHIRE LIFE INSURANCE COMPANY	$ 10,000.00	$ 10,000.00	0.51%
90513	NATIONAL ASSOC. OF INDEPENDENT INSURERS	$ 24,000.00	$ 24,000.00	1.23%
90576	UNITED CASUALTY & SURETY COMPANY	$ 0.00	$ 0.00	0.00%
90584	INSURANCE COST CONTROL (I.C.C.)	$ 27,190.00	$ 27,190.00	1.39%
90587	NEW HAMPSHIRE INSURANCE GROUP AND AFFILIATED COMPANIES	$ 17,000.00	$ 17,000.00	0.87%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $430,661.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90019	INTERNATIONAL BROTHERHOOD OF POLICE OFFICERS (IBPO/NAGE)	$ 65,385.00	$ 65,835.00	15.29%
90026	NATIONAL ASSOCIATION OF GOVERNMENT EMPLOYEES (NAGE/IBPO)	$ 53,522.00	$ 53,522.00	12.43%
90075	INTERNATIONAL LADIES' GARMENT WORKERS' UNION	$ 0.00	$ 0.00	0.00%
90104	AFSCME COUNCIL 93	$ 85,000.00	$ 85,000.00	19.74%
90189	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO, AND ITS AFFILIATES	$ 3,951.00	$ 4,055.00	0.94%
90232	TEAMSTERS JOINT COUNCIL #10	$ 20,040.00	$ 20,040.00	4.65%
90241	MASS. COMMUNITY COLLEGE COUNCIL/ MASS. TEACHERS ASSOC.	$ 6,875.00	$ 7,286.00	1.69%
90268	BROTHERHOOD OF UTILITY WORKERS OF NEW ENGLAND, INC.	$ 0.00	$ 67.00	0.02%
90307	LOCAL 509 SERVICE EMPLOYEES INTERNATIONAL UNION	$ 36,344.00	$ 36,344.00	8.44%
90308	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 3,300.00	$ 3,666.00	0.85%
90339	BOSTON POLICE PATROLMEN'S ASSOC., INC.	$ 16,900.00	$ 39,910.00	9.27%
90343	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	$ 1,046.00	$ 1,068.00	0.25%
90352	METROPOLITAN POLICE PATROLMEN'S UNION	$ 20,000.00	$ 20,000.00	4.64%
90355	MASS. AFL-CIO	$ 54,021.00	$ 54,068.00	12.55%
90429	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.	$ 8,000.00	$ 8,000.00	1.86%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $430,661.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90483	BOSTON CARMEN'S UNION	$ 15,000.00	$ 15,000.00	3.48%
90501	SEIU LOCAL 254	$ 15,000.00	$ 15,000.00	3.48%
90619	BOSTON FIREFIGHTERS LOCAL 718, I.A.F.F., AFL-CIO	$ 1,800.00	$ 1,800.00	0.42%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L E G A L S E R V I C E S

CATEGORY TOTAL: $373,749.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44014	MASS. TRIAL LAWYERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
44025	WOMEN'S BAR ASSOCIATION	$ 1,111.00	$ 1,111.00	0.30%
90011	DISABILITY LAW CENTER, INC.	$ 5,822.00	$ 5,822.00	1.56%
90020	CONSERVATION LAW FOUNDATION	$ 0.00	$ 0.00	0.00%
90050	PALMER & DODGE	$ 27,000.00	$ 27,000.00	7.22%
90061	MASS. LAW REFORM INSTITUTE	$ 74,149.00	$ 75,449.00	20.19%
90064	GARGANO LAW OFFICES	$ 15,600.00	$ 15,600.00	4.17%
90069	MASS. ACADEMY OF TRIAL ATTORNEYS	$ 57,500.00	$ 57,500.00	15.38%
90325	MASS. LEGAL ASSISTANCE CORP.	$ 10,000.00	$ 10,000.00	2.68%
90333	GREATER BOSTON LEGAL SERVICES	$ 33,000.00	$ 33,000.00	8.83%
90369	MASS. BAR ASSOSIATION	$ 51,832.00	$ 59,082.00	15.81%
90492	MINTZ, LEVIN, COHN, FERRIS, GLOVSKY & POPEO, P.C.	$ 39,075.00	$ 39,075.00	10.45%
90526	BOSTON BAR ASSOCIATION	$ 29,797.00	$ 49,228.00	13.17%
90588	BROWN BROTHERS, HARRIMAN & COMPANY	$ 882.00	$ 882.00	0.24%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $1,555,332.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90049	MEREDITH AND ASSOCIATES	$ 187,000.00	$ 187,000.00	12.02%
90081	BMC STRATEGIES, INC.	$ 30,509.00	$ 31,010.00	1.99%
90097	CASSIDY & ASSOCIATES	$ 147,500.00	$ 147,500.00	9.48%
90125	DELANEY, W. & ASSOCIATES, INC.	$ 342,667.00	$ 439,458.00	28.25%
90161	HOLWAY AND ASSOCIATES	$ 102,000.00	$ 102,000.00	6.56%
90166	WILLIAM F. COYNE, JR.,ESQ. P.C.	$ 365,000.00	$ 365,000.00	23.47%
90198	CLARKE COMPANY	$ 9,400.00	$ 9,400.00	0.60%
90242	JOYCE & JOYCE	$ 155,000.00	$ 155,000.00	9.97%
90270	DE HART & DARR ASSOCIATES, INC. DIRECT MARKETING ASSOC., INC.	$ 7,062.00	$ 7,062.00	0.45%
90282	ROCHE, MEISTER & ASSOCIATES, INC.	$ 11,265.00	$ 12,865.00	0.83%
90286	BAY STATE INVESTORS	$ 0.00	$ 0.00	0.00%
90349	URBAN RESOURCES & ASSOCIATES, INC.	$ 48,691.00	$ 48,690.00	3.13%
90471	CHOATE GROUP	$ 0.00	$ 0.00	0.00%
90511	RAINBOW LOBBY, INC.	$ 975.00	$ 1,197.00	0.08%
90531	WHITE, ROBERT ASSOCIATES	$ 0.00	$ 0.00	0.00%
90582	MASS. ASSOC. OF MANAGEMENT CONSULTANTS	$ 25,000.00	$ 25,000.00	1.61%
90614	ROCHE GOVERNMENT SERVICES	$ 2,350.00	$ 4,150.00	0.27%
90631	TRAINOR AND COMPANY	$ 20,000.00	$ 20,000.00	1.29%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

M E D I A

CATEGORY TOTAL: $94,466.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90035	MASS. NEWSPAPER PUBLISHERS ASSOC.	$ 13,700.00	$ 13,850.00	14.66%
90086	MASS. OUTDOOR ADVERTISING ASSOC.	$ 12,000.00	$ 12,000.00	12.70%
90174	NEW ENGLAND CABLE TELEVISION ASSOC.	$ 30,000.00	$ 30,000.00	31.76%
90211	RADIO ASSOCIATION DEFENDING AIRWAVE RIGHTS (RADAR)	$ 18,000.00	$ 18,000.00	19.05%
90279	ACKERLEY COMMUNICATIONS	$ 7,616.00	$ 8,616.00	9.12%
90586	NORTHEAST COMPANY INC./DBA NORTHEAST BROADCASTING SCHOOL	$ 12,000.00	$ 12,000.00	12.70%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PETROLEUM INDUSTRY

CATEGORY TOTAL: $147,835.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90309	AMERICAN PETROLEUM COUNCIL	$ 15,000.00	$ 14,665.00	9.92%
90411	TEXACO INC.	$ 8,767.00	$ 9,254.00	6.26%
90472	MERIT OIL OF MASSACHUSETTS, INC.	$ 2,000.00	$ 2,000.00	1.35%
90498	SHELL OIL COMPANY	$ 6,666.00	$ 6,666.00	4.51%
90504	TENNECO GAS PIPELINE C/O W. ROBERT KEATING	$ 25,000.00	$ 25,000.00	16.91%
90533	INDEPENDENT OIL MARKETERS ASSOC. OF NEW ENGLAND	$ 31,250.00	$ 31,250.00	21.14%
90534	STEWART/WALKER COMPANY	$ 1,000.00	$ 1,000.00	0.68%
90535	CASTROL, INC.	$ 16,000.00	$ 16,000.00	10.82%
90536	QUAKER STATE CORPORATION	$ 8,000.00	$ 8,000.00	5.41%
90537	VALVOLINE, INC.	$ 8,000.00	$ 8,000.00	5.41%
90601	MOBIL OIL CORPORATION	$ 18,000.00	$ 18,000.00	12.18%
90606	PENNZOIL COMPANY	$ 8,000.00	$ 8,000.00	5.41%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $213,567.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90016	HOECHST-ROUSSEL PHARMACEUTICALS, INC.	$ 6,311.00	$ 6,718.00	3.15%
90018	BURROUGHS WELLCOME COMPANY	$ 8,094.00	$ 8,094.00	3.79%
90022	RORER PHARMACEUTICAL CORPORATION	$ 2,109.00	$ 4,315.00	2.02%
90088	ABBOTT LABORATORIES	$ 24,525.00	$ 29,759.00	13.93%
90117	BOSTON ASSOC. OF RETAIL DRUGGISTS	$ 3,000.00	$ 3,000.00	1.40%
90162	MASS. STATE PHARMACEUTICAL ASSOC.	$ 22,275.00	$ 23,337.00	10.93%
90185	MASS. CHAIN DRUGSTORE COUNCIL	$ 40,000.00	$ 40,000.00	18.73%
90187	WARNER-LAMBERT COMPANY AND ITS DIVISIONS	$ 5,700.00	$ 8,532.00	4.00%
90296	PFIZER PHARMACEUTICALS	$ 18,000.00	$ 24,211.00	11.34%
90310	SANDOZ PHARMACEUTICALS CORPORATION	$ 0.00	$ 1,913.00	0.90%
90326	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 2,700.00	$ 2,700.00	1.26%
90335	AMERICAN HOME PRODUCTS CORPORATION	$ 210.00	$ 3,005.00	1.41%
90337	GLAXO, INC	$ 1,964.00	$ 4,586.00	2.15%
90383	BRISTOL-MEYERS SQUIBB COMPANY	$ 8,900.00	$ 8,900.00	4.17%
90424	E. I. DU PONT DE NEMOURS & COMPANY	$ 825.00	$ 1,376.00	0.64%
90426	UPJOHN COMPANY	$ 11,407.00	$ 12,253.00	5.74%
90502	CITIZEN'S MEDCO CORPORATION, INC.	$ 10,000.00	$ 10,000.00	4.68%
90544	MASS. COSMETOLOGY	$ 5,500.00	$ 5,500.00	2.58%
90554	CHOATE, HALL & STEWART	$ 8,679.00	$ 9,563.00	4.48%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $213,567.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90570	BOEHRINGER INGELHEIM PHARMACEUTICALS, INC.	$ 0.00	$ 0.00	0.00%
90583	BRISTOL MEYERS SQUIBB COMPANY II	$ 3,150.00	$ 3,150.00	1.47%
90641	BOOTS PHARMACEUTICALS, INC. 300 TRI-STATE INTERNAT'L OFFICE CT.	$ 1,210.00	$ 2,655.00	1.24%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $93,814.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44028	MASS. COALITION OF POLICE, AFL-CIO	$ 0.00	$ 0.00	0.00%
90017	FIRE CHIEFS' ASSOCIATION OF MASS., INC.	$ 7,250.00	$ 9,183.00	9.79%
90191	MASS. POLICE ASSOCIATION	$ 23,175.00	$ 23,975.00	25.56%
90441	STATE POLICE ASSOCIATION OF MASS.	$ 36,000.00	$ 36,000.00	38.37%
90524	MASS. CHIEFS POLICE ASSOCIATION	$ 8,256.00	$ 8,256.00	8.80%
90541	POLICE ALLIANCE OF BOSTON	$ 16,400.00	$ 16,400.00	17.48%
90647	FIRE SAFETY ASSOCIATION OF MASS.	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $494,797.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90002	GUN OWNERS' ACTION LEAGUE	$ 42,000.00	$ 48,684.00	9.84%
90030	MASS. SPORTSMEN'S COUNCIL, INC.	$ 0.00	$ 3,253.00	0.66%
90124	MASSASOIT GREYHOUND ASSOC.	$ 4,200.00	$ 6,713.00	1.36%
90128	CHARTER VENTURES CORP.	$ 5,000.00	$ 5,000.00	1.01%
90129	TICKETMASTER	$ 12,000.00	$ 12,000.00	2.43%
90252	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 5,000.00	$ 5,000.00	1.01%
90262	WESTWOOD GROUP, INC.	$ 60,000.00	$ 60,000.00	12.13%
90353	RAYNHAM-TAUNTON DOG TRACK	$ 25,000.00	$ 25,000.00	5.05%
90371	HILTON HOTELS CORPORATION	$ 25,000.00	$ 25,000.00	5.05%
90382	MASS. HOTEL MOTEL ASSOCIATION	$ 24,996.00	$ 24,996.00	5.05%
90414	SAFARI CLUB INTERNATIONAL - NEW ENGLAND CHAPTER	$ 0.00	$ 1,552.00	0.31%
90440	MASS. CAMPING ASSOCIATION, INC.	$ 5,000.00	$ 5,000.00	1.01%
90462	METROPOLITAN/COLUMBIA PLAZA VENTURE	$ 15,000.00	$ 15,000.00	3.03%
90490	COMMONWEALTH RACING ASSOCIATES, INC	$ 0.00	$ 0.00	0.00%
90503	GREYHOUND PEOPLE'S BENEVOLENT AND PROTECTIVE ASSOCIATION	$ 4,500.00	$ 7,000.00	1.41%
90510	NATIONAL BASKETBALL ASSOCIATION	$ 14,000.00	$ 14,000.00	2.83%
90512	NATIONAL FOOTBALL LEAGUE	$ 75,000.00	$ 75,000.00	15.16%
90516	RANK AHNERT, INC.	$ 15,000.00	$ 15,000.00	3.03%
90519	SIMEONE PROPERTIES	$ 5,000.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION, SPORTS, TRAVEL, HOTEL

CATEGORY TOTAL: $494,797.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90555	MASS. CULTURAL ALLIANCE	$ 16,250.00	$ 18,099.00	3.66%
90563	HINSDALE HOLDING COMPANY	$ 75,000.00	$ 75,000.00	15.16%
90622	NEW ENGLAND HORSEMEN'S BENEVOLENT AND PROTECTIVE ASSOCIATION	$ 23,500.00	$ 23,500.00	4.75%
90633	SUFFOLK DOWNS	$ 5,000.00	$ 5,000.00	1.01%
90634	ROCKINGHAM PARK	$ 0.00	$ 0.00	0.00%
90642	STERLING RACECOURSE, LTD.	$ 25,000.00	$ 25,000.00	5.05%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

REAL ESTATE

CATEGORY TOTAL: $260,242.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90090	MASS. ASSOC. OF REALTORS	$ 60,676.00	$ 157,779.00	60.63%
90115	GREATER BOSTON REAL ESTATE BOARD	$ 61,116.00	$ 61,116.00	23.48%
90521	COMMUNITY DEVELOPMENT FINANCE CORP. ATTN: TOM MALONEY	$ 12,000.00	$ 12,000.00	4.61%
90540	ST. JAMES PROPERTIES, INC.	$ 4,285.00	$ 4,347.00	1.67%
90550	GASTON & SNOW ESQ. C/O DAVID E. PLACE	$ 10,000.00	$ 10,000.00	3.84%
90564	NORFOLK & DEDHAM GROUP	$ 15,000.00	$ 15,000.00	5.76%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $512,158.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44004	COMMITTEE FOR A MORE EFFECTIVE LEGISLATURE	$ 453.00	$ 453.00	0.09%
44005	CONCERNED CITIZENS FOR DRUG PREVENTION	$ 0.00	$ 0.00	0.00%
44008	LEAGUE OF WOMEN VOTERS	$ 526.00	$ 526.00	0.10%
44026	YOUR INDIVIDUAL RIGHTS ORGANIZATION	$ 0.00	$ 0.00	0.00%
90024	MASS. FEDERATION OF BUSINESS & PROFESSIONAL WOMEN	$ 2,500.00	$ 2,500.00	0.49%
90025	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 126,592.00	$ 130,266.00	25.43%
90029	MASS. THOROUGHBRED BREEDERS' ASSOC.	$ 20,000.00	$ 20,000.00	3.91%
90036	MASS. CATHOLIC CONFERENCE	$ 8,685.00	$ 8,720.00	1.70%
90071	MASS. AUDUBON SOCIETY	$ 36,350.00	$ 36,949.00	7.21%
90074	COMMON CAUSE/MASS.	$ 30,654.00	$ 50,269.00	9.82%
90107	CITIZENS FOR LIMITED TAXATION	$ 13,026.00	$ 14,163.00	2.77%
90163	TAX EQUITY ALLIANCE FOR MASS., INC.	$ 19,000.00	$ 11,400.00	2.23%
90170	MASS. GAY & LESBIAN POLITICAL CAUCUS	$ 27,115.00	$ 27,115.00	5.29%
90176	MASS. TAXPAYERS FOUNDATION	$ 19,800.00	$ 19,943.00	3.89%
90178	MASS. NATIONAL ORGANIZATION FOR WOMEN	$ 6,300.00	$ 6,300.00	1.23%
90179	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 4,130.00	$ 7,018.00	1.37%
90227	MASS. CITIZENS FOR LIFE C/O THE SCHRAFFT CENTER	$ 30,000.00	$ 30,600.00	5.97%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $512,158.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90228	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 12,000.00	$ 13,825.00	2.70%
90231	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASS.	$ 15,000.00	$ 16,356.00	3.19%
90269	AMERICAN CANCER SOCIETY, MASS. DIVISION, INC.	$ 4,700.00	$ 5,701.00	1.11%
90272	M & M SOLUTIONS	$ 0.00	$ 0.00	0.00%
90273	MASS. CITIZEN ACTION	$ 3,162.00	$ 3,162.00	0.62%
90284	NATIONAL RIFLE ASSOCIATION OF AMERICA	$ 0.00	$ 0.00	0.00%
90402	MASS. SENIOR ACTION COUNCIL	$ 0.00	$ 0.00	0.00%
90403	FAIR SHARE DEVELOPMENT CORP.	$ 11,833.00	$ 11,833.00	2.31%
90446	ANIMAL RESCUE LEAGUE OF BOSTON	$ 132.00	$ 132.00	0.03%
90463	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOCIATION, INC.	$ 2,205.00	$ 2,379.00	0.46%
90539	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 7,714.00	$ 90,066.00	17.59%
90585	COMMITTEE ON STATE TAXATION	$ 1,594.00	$ 1,205.00	0.24%
90625	AMERICAN SOCIETY OF MECHANICAL ENGINEERS	$ 1,000.00	$ 1,277.00	0.25%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $576,727.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90096	WINE INSTITUTE	$ 16,500.00	$ 16,500.00	2.86%
90111	MILLER BREWING COMPANY	$ 60,000.00	$ 60,000.00	10.40%
90112	TOBACCO INSTITUTE	$ 182,586.00	$ 283,967.00	49.24%
90113	ROBERT BURTON ASSOCIATES, LTD	$ 20,000.00	$ 20,000.00	3.47%
90130	PHILIP MORRIS, USA	$ 60,000.00	$ 60,000.00	10.40%
90331	UNITED LIQUOR	$ 17,500.00	$ 17,500.00	3.03%
90412	SMOKELESS TOBACCO COUNCIL, INC.	$ 49,000.00	$ 49,000.00	8.50%
90422	DISTILLED SPIRITS COUNCIL OF THE U.S., INC./MULTI STATE ASSACIATES	$ 5,760.00	$ 5,760.00	1.00%
90437	WINE & SPIRITS WHOLESALERS OF MASS.	$ 9,000.00	$ 9,000.00	1.56%
90562	ANHEUSER BUSCH COMPANIES, INC.	$ 55,000.00	$ 55,000.00	9.54%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $97,650.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90027	LOCKHEED IMS	$ 13,500.00	$ 13,500.00	13.82%
90122	WOOD'S HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY	$ 35,000.00	$ 35,000.00	35.84%
90159	AIR TRANSPORTATION ASSOCIATION C/O DELTA AIR LINES, INC. DEPT.977	$ 0.00	$ 1,150.00	1.18%
90254	NEW ENGLAND PASSENGER TRANSPORTATION ASSOC. LEGISLATIVE COMMITTEE	$ 17,000.00	$ 17,000.00	17.41%
90341	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES	$ 6,000.00	$ 6,000.00	6.14%
90432	WESTERN MASS. BUS LINES D.B.A. U.S. EXPRESS	$ 5,000.00	$ 5,000.00	5.12%
90530	HUB EXPRESS AIRLINES, INC.	$ 0.00	$ 0.00	0.00%
90560	BREMEN COMPANY, LTD	$ 10,000.00	$ 10,000.00	10.24%
90566	BOSTON TOWING AND TRANSPORTATION COMPANY, INC.	$ 10,000.00	$ 10,000.00	10.24%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $554,883.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90054	BOSTON GAS COMPANY	$ 69,700.00	$ 69,750.00	12.57%
90091	NEW HAMPSHIRE YANKEE	$ 0.00	$ 0.00	0.00%
90092	COALITION FOR RELIABLE ENERGY, INC.	$ 878.00	$ 902.00	0.16%
90094	EASTERN ENERGY CORP.	$ 14,490.00	$ 14,490.00	2.61%
90108	GENERAL ELECTRIC COMPANY	$ 2,500.00	$ 2,500.00	0.45%
90126	NEW ENGLAND TELEPHONE	$ 74,796.00	$ 76,002.00	13.70%
90165	COM/ENERGY SERVICE COMPANY	$ 14,469.00	$ 14,469.00	2.61%
90192	MASS. ELECTRIC COMPANY	$ 8,039.00	$ 9,669.00	1.74%
90193	NEW ENGLAND POWER COMPANY	$ 2,213.00	$ 2,615.00	0.47%
90194	KEOHANE, DE TORE & KEEGAN	$ 9,406.00	$ 10,133.00	1.83%
90202	U.S. SPRINT COMMUNICATIONS COMPANY	$ 15,266.00	$ 16,399.00	2.96%
90203	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	$ 36,349.00	$ 36,684.00	6.61%
90204	MUNICIPAL ELECTRIC ASSOCIATION OF MASS.	$ 38,022.00	$ 40,371.00	7.28%
90207	NORTHEAST UTILITIES & ITS SUBSIDIARIES	$ 3,221.00	$ 3,265.00	0.59%
90213	AT&T & ITS ASSOCIATED & AFFILIATED COMPANIES	$ 4,500.00	$ 4,500.00	0.81%
90222	BERKSHIRE GAS COMPANY	$ 20,000.00	$ 20,000.00	3.60%
90229	BAY STATE GAS COMPANY	$ 20,000.00	$ 20,000.00	3.60%
90243	MASS. ELECTRIC & GAS ASSOCIATION	$ 97,790.00	$ 97,290.00	17.53%
90250	NANTUCKET ELECTRIC COMPANY	$ 4,500.00	$ 4,500.00	0.81%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

U T I L I T I E S

CATEGORY TOTAL: $554,883.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90251	YANKEE ATOMIC ELECTRIC COMPANY	$ 10,000.00	$ 10,000.00	1.80%
90274	BOSTON EDISON COMPANY	$ 4,710.00	$ 4,710.00	0.85%
90278	FITCHBURG GAS & ELECTRIC LIGHT CO.	$ 1,395.00	$ 1,395.00	0.25%
90350	EASTERN UTILITIES ASSOCIATES	$ 4,920.00	$ 5,810.00	1.05%
90364	EASTERN EDISON COMPANY	$ 7,517.00	$ 8,273.00	1.49%
90390	MASSPOWER, INC.	$ 8,903.00	$ 8,903.00	1.60%
90528	ALGONQUIN GAS TRANSMISSION COMPANY	$ 0.00	$ 0.00	0.00%
90548	AMERICAN TELEPHONE & TELEGRAPH CO. (AT&T)	$ 15,000.00	$ 15,000.00	2.70%
90573	INTERCONTINENTAL ENERGY CORP.	$ 47,253.00	$ 47,253.00	8.52%
90589	NYNEX MOBILE COMMUNICATIONS COMPANY	$ 10,000.00	$ 10,000.00	1.80%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

M I S C E L L A N E O U S

CATEGORY TOTAL: $444,305.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	AMERICAN ASSOCIATION OF RETIRED PERSONS	$ 0.00	$ 0.00	0.00%
44003	CITIZENS FOR THE JOHN F. KENNEDY HOLIDAY	$ 0.00	$ 219.00	0.05%
44009	MASS. ASSOC. FOR THE ADVANCEMENT OF INDIVIDUAL POTENTIAL	$ 0.00	$ 0.00	0.00%
44010	MASS. COMMITTEE FOR THE LIVING WILL	$ 0.00	$ 0.00	0.00%
44013	MASS. STATE GRANGE PATRONS OF HUSBANDRY	$ 0.00	$ 959.00	0.22%
44017	NATIONAL ASSOCIATION OF TELECOMMUNICATIONS OFFICERS	$ 0.00	$ 0.00	0.00%
44018	ORGANIZATION ADVOCATING A SPECTACLE ISLAND SITE (OASIS)	$ 0.00	$ 0.00	0.00%
90103	BETTER HOME HEAT COUNCIL	$ 11,000.00	$ 11,164.00	2.51%
90121	ARENT, FOX, KINTNER, PLOTKIN & KAHN	$ 15,000.00	$ 15,000.00	3.38%
90210	NEW ENGLAND INTERIOR DESIGN COALITION (NEIDC)	$ 12,000.00	$ 12,000.00	2.70%
90263	G.A. GILBERTI, III BAIL BONDS	$ 3,600.00	$ 3,600.00	0.81%
90314	MASS. MARINE TRADES ASSOCIATION	$ 26,600.00	$ 26,600.00	5.99%
90316	MASS. BAY YACHT CLUB ASSOCIATION	$ 4,000.00	$ 4,000.00	0.90%
90359	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS, INC.	$ 5,000.00	$ 5,000.00	1.13%
90368	MCI TELECOMMUNICATIONS CORP.	$ 27,796.00	$ 29,310.00	6.60%
90400	ATOCHEM NORTH AMERICA, INC.	$ 3,000.00	$ 3,000.00	0.68%
90467	ASSOCIATION OF MASS. RECYCLERS	$ 75,000.00	$ 75,000.00	16.88%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $444,305.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
90491	MEAD, JOHNSON & COMPANY	$ 113,296.00	$ 113,296.00	25.50%
90495	ANIMAL HEALTH INSTITUTE	$ 15,000.00	$ 15,693.00	3.53%
90508	ASEPTIC PACKAGING COUNCIL/HILL & KNOWLTON	$ 12,908.00	$ 12,908.00	2.91%
90546	MASS. FINE ART AUCTIONEERS, INC.	$ 20,000.00	$ 20,000.00	4.50%
90567	MONSANTO COMPANY	$ 25,000.00	$ 25,056.00	5.64%
90580	MC NABB ASSOCIATES	$ 0.00	$ 0.00	0.00%
90600	THOMAS H. LEE COMPANY	$ 11,000.00	$ 11,000.00	2.48%
90605	TOGETHER DEVELOPMENT CORPORATION	$ 6,000.00	$ 6,000.00	1.35%
90607	MASS. CONSTABLES GROUP	$ 6,000.00	$ 6,000.00	1.35%
90618	ASSOC. OF PHYSICAL FITNESS CENTERS	$ 48,500.00	$ 48,500.00	10.92%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

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S U M M A R Y R E P O R T

CATEGORIES TTL. $15,385,809.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 280,272.00	1.82%
BANKING, LENDING & INVESTMENT	$ 725,825.00	4.71%
BUSINESS ASSOC & ORGANIZATION	$ 1,349,112.00	8.76%
CHAMBERS OF COMMERCE	$ 75,671.00	0.49%
CONTRACTOR AND SUBCONTRACTOR	$ 453,167.00	2.94%
EDUCATION AFFAIRS AND SERVICES	$ 673,500.00	4.37%
ENVIRONMENT	$ 474,898.00	3.08%
FOOD AND NONALCOHOLIC BEVERAGE	$ 411,383.00	2.67%
GOVERNMENT	$ 646,270.00	4.20%
HEALTH ASS'N AND HOSPITALS	$ 1,694,211.00	11.01%
HIGH TECHNOLOGY	$ 105,638.00	0.68%
HUMAN SERVICES	$ 691,858.00	4.49%
INSURANCE	$ 1,953,818.00	12.69%
LABOR UNIONS	$ 430,661.00	2.79%
LEGAL SERVICES	$ 373,749.00	2.42%
LOBBYING ORGANIZATIONS	$ 1,555,332.00	10.10%
MEDIA	$ 94,466.00	0.61%
PETROLEUM INDUSTRY	$ 147,835.00	0.96%
RECREATION,SPORTS,TRAVEL,HOTEL	$ 494,797.00	3.21%
REAL ESTATE	$ 260,242.00	1.69%
SPECIAL INTEREST GROUPS	$ 512,158.00	3.32%
TOBACCO AND ALCOHOL	$ 576,727.00	3.74%

S U M M A R Y R E P O R T

CATEGORIES TTL. $15,385,809.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 97,650.00	0.63%
UTILITIES	$ 554,883.00	3.60%
MISCELLANEOUS	$ 444,305.00	2.88%

FINANCIAL STATISTICS FOR LOBBYISTS

Michael Joseph Connolly
Secretary of State

UMASS/AMHERST
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MASS. SS8.3:991

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $230,202.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91021	MASS. STATE AUTO DEALERS ASSOCIATION	$ 55,000.00	$ 55,000.00	23.89%
91045	NEW ENGLAND ASSOCIATION OF INDEPENDENT TIRE DEALERS	$ 1,000.00	$ 1,000.00	0.43%
91049	GENERAL MOTORS CORPORATION ROOM 11-142 G.M. BUILDING	$ 30,320.00	$ 53,530.00	23.25%
91062	AMERICAN AUTOMOBILE ASSOCIATION	$ 4,485.00	$ 4,485.00	1.95%
91175	MASS. MOTORISTS ASSOCIATION	$ 0.00	$ 0.00	0.00%
91207	MOTOR VEHICLE MANUFACTURERS ASSOC. OF THE U.S., INC.	$ 2,071.00	$ 4,639.00	2.02%
91266	ALAMO RENT-A-CAR, INC.	$ 25,000.00	$ 25,000.00	10.86%
91268	MASS. MOTOR TRANSPORTATION ASSOC.	$ 23,500.00	$ 23,500.00	10.21%
91278	CATRALA OF MASS., INC.	$ 10,000.00	$ 10,000.00	4.34%
91393	MASS. AUTO BODY ASSOCIATION	$ 29,800.00	$ 29,800.00	12.95%
91399	AAA SOUTH CENTRAL NEW ENGLAND	$ 6,000.00	$ 6,000.00	2.61%
91400	AUTOMOBILE RECYCLERS OF MASS.	$ 16,000.00	$ 16,000.00	6.95%
91558	FORD MOTOR COMPANY	$ 336.00	$ 1,248.00	0.54%
91711	ASSOCIATION OF INTERNATIONAL AUTOMOBILE MANUFACTURERS	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $712,245.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91015	MASS. MORTGAGE BANKERS ASSOCIATION	$ 36,250.00	$ 36,250.00	5.09%
91069	MASS. LEAGUE OF COMMUNITY BANKS	$ 87,300.00	$ 88,841.00	12.47%
91091	CREDIT UNION LEAGUE OF MASS., INC.	$ 25,000.00	$ 25,000.00	3.51%
91130	COOPERS & LYBRAND	$ 13,500.00	$ 13,500.00	1.90%
91186	SHAWMUT BANK, SHAWMUT CORPORATION & SHAWMUT NATIONAL CORPORATION	$ 22,860.00	$ 23,893.00	3.35%
91227	STATE STREET BANK & TRUST COMPANY	$ 45,000.00	$ 45,000.00	6.32%
91240	CITICORP	$ 30,000.00	$ 30,000.00	4.21%
91309	MASS. BANKERS ASSOCIATION	$ 76,000.00	$ 76,000.00	10.67%
91311	CO-OPERATIVE CENTRAL BANK	$ 6,000.00	$ 6,000.00	0.84%
91312	BANK INVESTMENT FUND	$ 20,000.00	$ 20,000.00	2.81%
91322	MASS. INVESTMENT ADVISORS GROUP	$ 15,000.00	$ 15,000.00	2.11%
91375	AMERICAN EXPRESS COMPANY C/O AMERICAN EXPRESS TOWER	$ 18,500.00	$ 18,500.00	2.60%
91376	EQUIFAX, INC.C/O MULTI STATE ASSOCIATES	$ 9,500.00	$ 9,500.00	1.33%
91377	TRW, INC./MULTI STATE ASSOCIATES	$ 3,750.00	$ 3,750.00	0.53%
91378	TRANS UNION CREDIT INFORMATION CO. C/O MULTI STATE ASSOCIATES	$ 3,750.00	$ 3,750.00	0.53%
91391	DEAN WITTER FINANCIAL SERVICES GROUP, INC.	$ 30,000.00	$ 30,000.00	4.21%
91392	SECURITIES INDUSTRIES ASSOCIATION	$ 12,798.00	$ 12,798.00	1.80%
91406	MASS. CONSUMER FINANCE ASSOCIATION	$ 25,000.00	$ 25,000.00	3.51%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $712,245.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91441	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 37,500.00	$ 37,500.00	5.27%
91445	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 25,000.00	$ 25,000.00	3.51%
91477	MERRILL LYNCH & COMPANY, INC. FORMERLY MERRILL LYNCH CAPITAL MKTS	$ 10,000.00	$ 10,000.00	1.40%
91487	UST CORP. AND ITS SUBSIDARIES	$ 0.00	$ 0.00	0.00%
91538	BANK OF NEW ENGLAND GROUP	$ 0.00	$ 0.00	0.00%
91554	BAYBANKS, INC.	$ 35,933.00	$ 35,933.00	5.05%
91567	I.C. SYSTEM, INC.	$ 30,000.00	$ 30,000.00	4.21%
91572	BOSTON CHECK CASHERS, INC.	$ 10,000.00	$ 10,000.00	1.40%
91630	ALTRESCO FINANCIAL, INC.	$ 8,030.00	$ 8,030.00	1.13%
91653	MASS. LENDER'S ASSOCIATION	$ 34,000.00	$ 34,000.00	4.77%
91654	BAY STATE LENDERS ASSOCIATION, INC.	$ 20,000.00	$ 20,000.00	2.81%
91689	BAY STATE FINANCIAL SERVICES ASSOC.	$ 12,000.00	$ 12,000.00	1.68%
91737	CORNELL COX GROUP, L.P.	$ 7,000.00	$ 7,000.00	0.98%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91004	MASS. BUSINESS ROUNDTABLE	$ 3,155.00	$ 3,155.00	0.19%
91008	MASS. SOCIETY OF CPA'S	$ 19,000.00	$ 19,000.00	1.13%
91033	RETAILERS ASSOCIATION OF MASS.	$ 14,000.00	$ 14,493.00	0.86%
91038	JOHNSON MATTHEY CATALOG COMPANY, INC.	$ 9,000.00	$ 9,000.00	0.54%
91039	NEW ENGLAND MANUFACTURED HOUSING ASSOCIATION, INC.	$ 15,000.00	$ 15,000.00	0.89%
91041	NEW ENGLAND COLLECTORS ASSOCIATION, INC.	$ 16,000.00	$ 16,000.00	0.95%
91044	MASS. GLASS DEALERS ASSOCIATION, INC.	$ 16,750.00	$ 16,750.00	1.00%
91048	MASS. FEDERATION OF BUSINESS AND PROFESSIONAL WOMEN	$ 0.00	$ 0.00	0.00%
91053	MASS. TAXPAYERS FOUNDATION, INC.	$ 20,986.00	$ 21,182.00	1.26%
91054	MASS. MUNICIPAL AUDITORS AND ACCOUNTANTS ASSOCIATION	$ 0.00	$ 3,257.00	0.19%
91061	NOVACOR CHEMICALS INC. (FORMERLY POLYSAR INCORPORATED)	$ 16,400.00	$ 16,400.00	0.98%
91070	EBASCO SERVICES INCORPORATED	$ 7,200.00	$ 7,200.00	0.43%
91077	J.C. PENNEY COMPANY, INC.	$ 18,000.00	$ 18,000.00	1.07%
91078	NEW ENGLAND TELEPHONE COMPANY	$ 13,338.00	$ 13,338.00	0.79%
91084	NORTON COMPANY	$ 0.00	$ 0.00	0.00%
91103	EASTMAN KODAK COMPANY	$ 29,500.00	$ 29,500.00	1.75%
91104	NEW ENGLAND EDUCATION LOAN MARKETING CORPORATION	$ 7,500.00	$ 7,500.00	0.45%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91111	MASS. LOBSTERMEN'S ASSOCIATION	$ 16,000.00	$ 16,000.00	0.95%
91116	MASS. CUNA CREDIT UNION ASSOCIATION INC.	$ 10,400.00	$ 10,400.00	0.62%
91120	SHAMIE MANAGEMENT CORP.	$ 20,004.00	$ 20,004.00	1.19%
91127	MASS. RETAIL MONUMENT ASSOCIATION	$ 0.00	$ 0.00	0.00%
91161	WESTERN SURETY COMPANY	$ 6,575.00	$ 6,575.00	0.39%
91170	MASS. BUSINESSMAN'S ASSOCIATION	$ 5,400.00	$ 5,400.00	0.32%
91173	BOSTON SOCIETY OF LANDSCAPE ARCHITECTS	$ 6,000.00	$ 6,000.00	0.36%
91174	NEW ENGLAND INTERIOR DESIGN COALITION	$ 7,000.00	$ 7,000.00	0.42%
91177	R.L. POLK & COMPANY	$ 5,000.00	$ 5,000.00	0.30%
91178	NATIONAL FEDERATION OF INDEPENDENT BUSINESSES	$ 54,780.00	$ 118,054.00	7.02%
91191	GENERAL ELECTRIC COMPANY	$ 0.00	$ 0.00	0.00%
91192	MASS. ASSOCIATION OF JEWISH FEDERATION	$ 25,417.00	$ 25,417.00	1.51%
91195	MASS. VETERANS SERVICE AGENTS ASSOCIATION, INC.	$ 400.00	$ 462.00	0.03%
91218	SUN REFINING AND MARKETING COMPANY	$ 3,100.00	$ 3,100.00	0.18%
91221	CONSUMER VALUE STORES	$ 0.00	$ 0.00	0.00%
91222	REGIS CORPORATION	$ 12,000.00	$ 12,000.00	0.71%
91233	SMALL BUSINESS ENTERPRISES, INC.	$ 0.00	$ 0.00	0.00%
91239	PROCTOR & GAMBLE COMPANY	$ 16,500.00	$ 16,500.00	0.98%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91246	MASS. PACKAGE STORE ASSOCIATION	$ 34,800.00	$ 37,958.00	2.26%
91250	ELEVATOR ASSOCIATION OF MASS.	$ 15,000.00	$ 15,000.00	0.89%
91267	STATEWIDE TOWING ASSOCIATION, INC.	$ 20,000.00	$ 20,000.00	1.19%
91269	NEW ENGLAND CAR WASH	$ 7,500.00	$ 7,500.00	0.45%
91270	COIN-MACHINE INDUSTRIES ASSOC. OF NEW ENGLAND, INC.	$ 16,250.00	$ 16,250.00	0.97%
91271	MASS. ELECTRICAL CONTRACTORS ASSOC.	$ 8,000.00	$ 8,000.00	0.48%
91272	NEW ENGLAND COIN LAUNDRY & DRY CLEANING ASSOCIATION	$ 20,000.00	$ 20,000.00	1.19%
91273	NEW ENGLAND BUS TRANSPORTATION ASSOCIATION (NEBTA)	$ 10,000.00	$ 10,000.00	0.59%
91274	MASS. PAYPHONE ASSOCIATION	$ 15,500.00	$ 15,500.00	0.92%
91275	SCHOOL TRANSPORTATION ASSOCIATION OF MASS., INC.	$ 12,000.00	$ 12,000.00	0.71%
91276	MASS. SECURITY CONTRACTORS ASSOC.	$ 0.00	$ 0.00	0.00%
91302	CHEMICAL SPECIALITIES MANUFACTURING ASSOCIATION	$ 5,000.00	$ 5,000.00	0.30%
91304	PRECISION LENS CRAFTERS C/O LENS CRAFTERS	$ 10,000.00	$ 10,000.00	0.59%
91306	MINNESOTA MINING & MANUFACTURING CO (3M)	$ 10,000.00	$ 10,000.00	0.59%
91308	MASS. ASSOCIATION OF OCCUPATIONAL THERAPISTS	$ 4,000.00	$ 4,000.00	0.24%
91314	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 5,000.00	$ 5,000.00	0.30%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91316	MASS. ASSOCIATION OF ASSESSING OFFICERS	$ 3,000.00	$ 3,000.00	0.18%
91317	ATOCHEM NORTH AMERICA, INC.	$ 1,000.00	$ 1,000.00	0.06%
91337	MASS. COSMETOLOGY ASSOCIATION	$ 10,000.00	$ 10,000.00	0.59%
91339	MASS. ACUPUNCTURE SOCIETY	$ 14,875.00	$ 14,875.00	0.88%
91343	PLAYTEX FAMILY PRODUCTS CORPORATION	$ 12,498.00	$ 12,498.00	0.74%
91346	HOUSEHOLD INTERNATIONAL, INC.	$ 33,842.00	$ 34,937.00	2.08%
91347	MASS. USED CAR DEALERS ASSOCIATION, INC.	$ 12,000.00	$ 12,084.00	0.72%
91348	BOSTON IMAGING GROUP, P.C.	$ 12,000.00	$ 12,000.00	0.71%
91350	FLP ENTERPRISES, INC.	$ 110,000.00	$ 110,000.00	6.54%
91351	MONSANTO CHEMICAL COMPANY	$ 2,750.00	$ 2,826.00	0.17%
91356	MASS. MARINE TRADES ASSOCIATION	$ 16,600.00	$ 16,600.00	0.99%
91372	MAY DEPARTMENT STORES COMPANY	$ 35,748.00	$ 48,286.00	2.87%
91374	MARINE SPILL RESPONSE CORPORATIONS	$ 30,000.00	$ 30,000.00	1.78%
91379	AMERICAN PAPER INSTITUTE C/O MULTI STATE ASSOCIATES	$ 12,333.00	$ 12,333.00	0.73%
91396	MASS. NURSERYMEN'S ASSOCIATION	$ 11,250.00	$ 11,550.00	0.69%
91397	MASS. FARM BUREAU FEDERATION, INC.	$ 8,000.00	$ 12,237.00	0.73%
91401	A.R.P.I.	$ 41,000.00	$ 41,000.00	2.44%
91404	TANX CORPORATION	$ 0.00	$ 0.00	0.00%
91424	LOCKHEED INFORMATION MANAGEMENT SERVICES COMPANY, INC.	$ 8,500.00	$ 8,500.00	0.51%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91439	E.I. DU PONT DE NEMOURS AND COMPANY	$ 600.00	$ 1,248.00	0.07%
91442	STATE POLICE ASSOCIATION OF MASS.	$ 45,072.00	$ 45,072.00	2.68%
91448	MASS. ASSOCIATION OF IDIS	$ 36,000.00	$ 36,000.00	2.14%
91449	NEW ENGLAND ASSOCIATION OF QUALITY CLUBS (NERSA)	$ 2,800.00	$ 2,800.00	0.17%
91450	HLR SERVICE CORPORATION	$ 11,000.00	$ 13,052.00	0.78%
91454	W.R. GRACE & COMPANY	$ 50.00	$ 50.00	0.00%
91456	BATTERY COUNCIL INTERNATIONAL	$ 26,072.00	$ 26,070.00	1.55%
91457	ASEPTIC PACKAGING COUNCIL	$ 108,598.00	$ 108,999.00	6.48%
91459	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.	$ 5,000.00	$ 5,000.00	0.30%
91460	FMC CORPORATION	$ 18,991.00	$ 18,991.00	1.13%
91461	RAYTHEON COMPANY	$ 18,500.00	$ 19,195.00	1.14%
91462	HILL AND KNOWLTON, INC.	$ 688.00	$ 688.00	0.04%
91464	MASS. CANDY & TOBACCO DISTRIBUTORS ASSOCIATION	$ 24,313.00	$ 24,313.00	1.45%
91469	LONDON & LEEDS DEVELOPMENT CORP.	$ 10,000.00	$ 10,000.00	0.59%
91475	MASS. FINE ART AUCTIONEERS, INC.	$ 20,000.00	$ 20,000.00	1.19%
91485	CUMBERLAND FARMS, INC.	$ 7,500.00	$ 7,500.00	0.45%
91493	MOTORCYCLE INDUSTRY COUNCIL	$ 30,000.00	$ 30,000.00	1.78%
91497	NEW ENGLAND CONVENIENCE STORE ASSOCIATION	$ 25,000.00	$ 25,000.00	1.49%
91503	UNISYS CORPORATION - GOVERNMENT SYSTEMS DIVISION	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91504	NEW ENGLAND WHOLESALERS ASSOCIATION INC.	$ 750.00	$ 750.00	0.04%
91515	MASS. BURGLAR AND FIRE ALARM ASSOC. C/O MBFAA	$ 2,800.00	$ 2,800.00	0.17%
91522	RONCARI INDUSTRIES & ITS AFFILIATED COMPANIES	$ 22,200.00	$ 35,500.00	2.11%
91524	W.R. GRACE & CO. - CONN. CONSTRUCTION PRODUCTS DIVISION	$ 45,000.00	$ 45,000.00	2.68%
91530	MASS. ASSOCIATION OF COIN DEALERS	$ 4,300.00	$ 4,330.00	0.26%
91540	INTERNATIONAL FRANCHISE ASSOCIATION	$ 13,000.00	$ 15,594.00	0.93%
91547	CORDS	$ 6,750.00	$ 6,750.00	0.40%
91561	ASSOCIATION OF LEAD PAINT ABATTERS & INSPECTORS OF MASS.	$ 1,200.00	$ 1,200.00	0.07%
91589	NATIONAL PAINT AND COATINGS ASSOC. (MASSACHUSETTS COUNCIL)	$ 9,000.00	$ 9,000.00	0.54%
91614	MASS. ASSOCIATION OF PUBLIC ACCOUNTANTS	$ 0.00	$ 0.00	0.00%
91615	ZEE ENTERPRISES	$ 15,000.00	$ 15,000.00	0.89%
91617	POLYISOCYANURATE INSULATION MANUFACTURERS (PIMA)	$ 3,750.00	$ 3,750.00	0.22%
91624	WELLS FARGO ARMORED SERVICE CORP.	$ 2,000.00	$ 2,000.00	0.12%
91637	BECHTEL GROUP, INC.	$ 4,000.00	$ 4,000.00	0.24%
91639	CONSOLIDATED GROUP, INC.	$ 5,000.00	$ 5,000.00	0.30%
91641	FIRST ALBANY CORPORATION	$ 4,000.00	$ 4,000.00	0.24%
91643	BECKER CPA REVIEW	$ 4,344.00	$ 4,344.00	0.26%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,681,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91656	NATIONAL AGRICULTURAL CHEMICALS ASSOCIATION	$ 2,000.00	$ 2,018.00	0.12%
91663	MASS. ASSOCIATION OF DAIRY FARMERS	$ 2,700.00	$ 3,019.00	0.18%
91676	POLAROID	$ 7,000.00	$ 7,000.00	0.42%
91677	SEAWORTHY SYSTEMS, INC.	$ 16,000.00	$ 16,000.00	0.95%
91694	HORIZONS MANAGEMENT CORP.	$ 5,500.00	$ 5,500.00	0.33%
91698	CIGNA COMPANIES	$ 15,000.00	$ 15,000.00	0.89%
91702	AMERICAN SOCIETY OF MECHANICAL ENGINEERS	$ 600.00	$ 715.00	0.04%
91710	CARE CPA	$ 0.00	$ 0.00	0.00%
91717	SOUTHLAND CORPORATION	$ 18,000.00	$ 18,000.00	1.07%
91727	BALLOON COUNCIL	$ 5,000.00	$ 5,000.00	0.30%
91734	MASS. ASSOCIATION OF LEAD-IN-PAINT ANALYSERS	$ 3,000.00	$ 3,000.00	0.18%
91746	MERCHANTS AGAINST SALES TAX	$ 1,500.00	$ 1,500.00	0.09%
91748	TIRU	$ 0.00	$ 0.00	0.00%
91749	JAMES RIVER CORPORATION	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $46,900.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91047	METRO WEST CHAMBER OF COMMERCE	$ 2,520.00	$ 2,595.00	5.53%
91134	GREATER BOSTON CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
91159	METRO SOUTH CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
91187	NORTH SHORE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
91390	SOUTH SHORE CHAMBER OF COMMERCE	$ 44,000.00	$ 44,305.00	94.47%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $512,615.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91059	GREATER BOSTON ASSOCIATION PLUMBING HEATING COOLING CONTRACTORS, INC.	$ 5,700.00	$ 5,775.00	1.13%
91068	ASSOCIATED INDUSTRIES OF MASS.	$ 229,500.00	$ 249,858.00	48.74%
91132	ASSOCIATED GENERAL CONTRACTORS OF MASS, INC.	$ 23,000.00	$ 23,200.00	4.53%
91181	GIANT LIFT EQUIPMENT MANUFACTURING CO., INC.	$ 2,000.00	$ 2,000.00	0.39%
91236	CONSTRUCTION INDUSTRIES OF MASS.	$ 24,544.00	$ 24,454.00	4.77%
91244	ASSOCIATED BUILDERS & CONTRACTORS, INC.	$ 29,998.00	$ 31,191.00	6.08%
91245	MASS. RETAIL LUMBER DEALERS ASSOC.	$ 16,500.00	$ 17,726.00	3.46%
91381	MASS. BUILDING COMMISSIONERS AND INSPECTORS ASSOCIATION	$ 5,000.00	$ 5,000.00	0.98%
91382	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 19,200.00	$ 25,683.00	5.01%
91425	UTILITY CONTRACTORS ASSOCIATION OF NEW ENGLAND	$ 25,028.00	$ 25,028.00	4.88%
91499	AMERICAN BRIDGE PRODUCTS, INC.	$ 0.00	$ 0.00	0.00%
91555	HOME BUILDERS ASSOCIATION OF MASS.	$ 92,700.00	$ 92,700.00	18.08%
91568	MASS. ALLIANCE FOR FAIR COMPETITION	$ 10,000.00	$ 10,000.00	1.95%
91705	NATIONAL ASSOICATION OF THE REMODELING INDUSTRY (N.A.R.I.)	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $724,966.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91058	BABSON COLLEGE	$ 2,107.00	$ 2,107.00	0.29%
91081	BOSTON UNIVERSITY	$ 79,179.00	$ 79,235.00	10.93%
91095	MASS. ASSOCIATION OF 766 APPROVED PRIVATE SCHOOLS	$ 0.00	$ 0.00	0.00%
91110	MASS. COMMUNITY COLLEGE ASSOCIATION	$ 15,000.00	$ 15,000.00	2.07%
91115	NORFOLK COUNTY AGRICULTURAL HIGH SCHOOL	$ 8,500.00	$ 8,500.00	1.17%
91164	SOCIAL LAW LIBRARY	$ 15,000.00	$ 15,000.00	2.07%
91197	PRESIDENT AND FELLOWS OF HARVARD COLLEGE	$ 30,500.00	$ 30,896.00	4.26%
91205	MASS. TEACHERS ASSOCIATION	$ 135,518.00	$ 136,785.00	18.87%
91232	ASSOCIATION OF INDEPENDENT COLLEGES & UNIVERSITIES IN MASS & AMICUS	$ 29,000.00	$ 30,768.00	4.24%
91234	BOSTON UNIVERSITY MEDICAL CENTER	$ 37,500.00	$ 38,100.00	5.26%
91235	NORTHEASTERN UNIVERSITY	$ 30,000.00	$ 30,475.00	4.20%
91264	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	$ 79,240.00	$ 86,315.00	11.91%
91333	TRUSTEES OF UNIVERSITY OF LOWELL	$ 6,500.00	$ 6,500.00	0.90%
91413	MASS. COMMUNITY COLLEGE COUNCIL, INC.	$ 8,383.00	$ 8,531.00	1.18%
91419	TUFTS UNIVERSITY	$ 120,000.00	$ 120,000.00	16.55%
91421	MASS. ASSOCIATION OF PRIVATE CAREER SCHOOLS	$ 12,000.00	$ 12,000.00	1.66%
91488	FRANCIS OUIMET CADDIE SCHOLARSHIP FUND	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $724,966.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91508	MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOC., INC.	$ 8,500.00	$ 8,500.00	1.17%
91562	SCHOOL PSYCHOLOGISTS LICENSURE & LEGISLATIVE ACTION	$ 5,000.00	$ 5,000.00	0.69%
91570	TRUSTEES OF UNIVERSITY OF MASS.	$ 6,500.00	$ 6,500.00	0.90%
91618	TRUSTEES OF BOSTON UNIVERSITY	$ 2,713.00	$ 2,826.00	0.39%
91632	MASS. ASSOCIATION OF SCHOOL COMMITTEES, INC.	$ 44,750.00	$ 44,750.00	6.17%
91638	BOSTON HIGASHI SCHOOL	$ 5,000.00	$ 5,000.00	0.69%
91657	COLLEGE BOARD	$ 0.00	$ 0.00	0.00%
91669	WALKER HOME AND SCHOOL, INC., THE	$ 5,000.00	$ 5,000.00	0.69%
91673	TRUSTEES OF SOUTHEASTERN MASS. UNIVERSITY	$ 6,500.00	$ 6,500.00	0.90%
91692	VALLEYHEAD, INC.	$ 675.00	$ 675.00	0.09%
91696	STATE STUDENT ASSOCIATION OF MASS., INC.	$ 16,006.00	$ 17,556.00	2.42%
91725	STEDMAN ASSOCIATES	$ 0.00	$ 846.00	0.12%
91729	PARENTS & FRIENDS OF CRYSTAL SPRINGS SCHOOL, INC.	$ 1,601.00	$ 1,601.00	0.22%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

E N V I R O N M E N T

CATEGORY TOTAL: $741,329.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91007	BERKSHIRE NATURAL RESOURCES COUNCIL, INC.	$ 0.00	$ 262.00	0.04%
91040	MASS. WATER POLLUTION CONTROL ASSOCIATION	$ 4,000.00	$ 4,000.00	0.54%
91094	AMERICAN LUNG ASSOCIATION OF MASS.	$ 10,488.00	$ 11,152.00	1.50%
91165	NEW ENGLAND AQUARIUM	$ 33,388.00	$ 34,230.00	4.62%
91196	KEOHANE, DE TORE & KEEGAN	$ 9,977.00	$ 10,545.00	1.42%
91200	ENVIRONMENTAL LOBBY OF MASS.	$ 41,015.00	$ 52,049.00	7.02%
91204	MASS. AUDUBON SOCIETY	$ 43,489.00	$ 43,095.00	5.81%
91229	GREEN INDUSTRY COUNCIL	$ 18,000.00	$ 18,000.00	2.43%
91293	WHEELABRATOR ENVIRONMENTAL SYSTEMS, INC.	$ 120,000.00	$ 120,000.00	16.19%
91402	BROWNING FERRIS INDUSTRIES	$ 37,375.00	$ 37,375.00	5.04%
91410	CORPORATE CONSERVATION, INC	$ 4,160.00	$ 4,740.00	0.64%
91412	WALDEN FOREVER WILD	$ 1,500.00	$ 1,500.00	0.20%
91417	NORTH EAST SOLID WASTE COMMITTEE	$ 20,000.00	$ 20,000.00	2.70%
91430	CLEAN HARBORS, INC.	$ 42,500.00	$ 42,500.00	5.73%
91436	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION	$ 88,750.00	$ 88,750.00	11.97%
91447	NELRAD	$ 9,550.00	$ 9,550.00	1.29%
91463	ASSOCIATION OF MASS. RECYCLERS, INC	$ 25,000.00	$ 25,000.00	3.37%
91489	NATIONAL ASSOCIATION OF PLASTIC CONTAINER RECOVERY	$ 24,999.00	$ 24,999.00	3.37%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

ENVIRONMENT

CATEGORY TOTAL: $741,329.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91490	COUNCIL FOR SOLID WASTE SOLUTIONS	$ 90,000.00	$ 90,475.00	12.20%
91491	STEEL CAN RECYCLING INSTITUTE	$ 25,000.00	$ 25,000.00	3.37%
91492	SOCIETY OF PLASTICS INDUSTRY	$ 0.00	$ 0.00	0.00%
91496	NATIONAL ENERGY MANAGEMENT INSTITUTE	$ 11,000.00	$ 11,000.00	1.48%
91500	COALITION TO STOP THE MASS. OIL SPILL	$ 24,000.00	$ 24,000.00	3.24%
91501	WATER QUALITY ASSOCIATION	$ 10,000.00	$ 10,000.00	1.35%
91542	EASTERN STATES EXPOSITION	$ 0.00	$ 0.00	0.00%
91544	PARTYKA RESOURCE MANAGEMENT	$ 0.00	$ 0.00	0.00%
91612	MASS. ASSOCIATION OF CONSERVATION COMMISSIONS	$ 0.00	$ 99.00	0.01%
91645	1000 FRIENDS OF MASSACHUSETTS	$ 288.00	$ 288.00	0.04%
91650	GLOUCESTER INSHORE FISHERIES ASSOCIATION	$ 1,109.00	$ 1,109.00	0.15%
91661	J. MAKOWSKI ASSOCIATES	$ 16,667.00	$ 16,667.00	2.25%
91712	COASTAL CORPORATION	$ 6,750.00	$ 6,750.00	0.91%
91719	MASS. SIERRA CLUB	$ 2,020.00	$ 2,020.00	0.27%
91720	RECYCLING INITIATIVE CAMPAIGN, INC.	$ 577.00	$ 816.00	0.11%
91722	PEDDOCKS ISLAND ASSOCIATION	$ 2,250.00	$ 2,250.00	0.30%
91750	KIMCO DEVELPOMENT CORPORATION	$ 3,108.00	$ 3,108.00	0.42%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

FOOD AND NONALCOHOLIC BEVERAGE

CATEGORY TOTAL: $356,899.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91001	MASS. WHOLESALERS OF MALT BEVERAGES, INC.	$ 44,800.00	$ 44,800.00	12.55%
91013	CAPE COD CRANBERRY GROWERS ASSOCIATION	$ 35,000.00	$ 35,000.00	9.81%
91100	H. P. HOOD INC.	$ 4,550.00	$ 4,706.00	1.32%
91241	MASS. SOFT-DRINK ASSOCIATION	$ 30,000.00	$ 30,000.00	8.41%
91307	MASS. FOOD ASSOCIATION	$ 30,000.00	$ 30,000.00	8.41%
91321	GROCERY MANUFACTURERS OF AMERICA, INC.	$ 45,968.00	$ 45,968.00	12.88%
91385	STOP & SHOP COMPANIES, INC.	$ 4,200.00	$ 4,200.00	1.18%
91422	OCEAN SPRAY CRANBERRIES, INC.	$ 66,000.00	$ 66,000.00	18.49%
91548	VERYFINE PRODUCTS, INC.	$ 4,605.00	$ 4,725.00	1.32%
91634	MASS. ASSOCIATION OF REDEMPTION CENTERS "MARC"	$ 7,500.00	$ 7,500.00	2.10%
91660	AGRI-MARK	$ 4,000.00	$ 4,000.00	1.12%
91688	SHARLU FARMS	$ 5,000.00	$ 5,000.00	1.40%
91723	KRAFT GENERAL FOODS, INC.	$ 60,000.00	$ 60,000.00	16.81%
91745	WHITEHALL COMPANY LTD.	$ 15,000.00	$ 15,000.00	4.20%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

G O V E R N M E N T

CATEGORY TOTAL: $288,463.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91080	MASS. MUNICIPAL ASSOCIATION	$ 107,963.00	$ 107,963.00	37.43%
91113	MASS. TURNPIKE AUTHORITY	$ 28,000.00	$ 28,000.00	9.71%
91144	MASS. TOWN CLERKS' ASSOCIATION	$ 8,400.00	$ 8,400.00	2.91%
91259	RETIRED STATE COUNTY AND MUNICIPAL EMPLOYEES OF MASS.	$ 87,000.00	$ 87,000.00	30.16%
91331	CITY OF BOSTON BOSTON CITY HALL	$ 16,000.00	$ 16,000.00	5.55%
91473	TOWN OF WALPOLE	$ 30,000.00	$ 30,000.00	10.40%
91537	MASS. COLLECTOR'S AND TREASURER'S ASSOCIATION	$ 11,000.00	$ 11,000.00	3.81%
91675	ASSOCIATION OF COUNTY TREASURERS	$ 100.00	$ 100.00	0.03%
91713	URBAN TAX SERVICES INC.	$ 0.00	$ 0.00	0.00%
91747	CORRECTIONAL MEDICAL SYSTEMS	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91014	MASS. AMBULANCE ASSOCIATION	$ 7,500.00	$ 7,500.00	0.38%
91016	NEW ENGLAND REHABILITATION HOSPITAL	$ 9,367.00	$ 9,924.00	0.50%
91019	HEALTH RESEARCH FOUNDATION	$ 0.00	$ 0.00	0.00%
91020	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 9,000.00	$ 12,673.00	0.64%
91022	NEW ENGLAND DEACONESS HOSPITAL	$ 8,325.00	$ 8,721.00	0.44%
91029	MASS. ORTHOPAEDIC ASSOCIATION	$ 18,000.00	$ 18,000.00	0.90%
91051	BETH ISRAEL HOSPITAL	$ 70,000.00	$ 74,685.00	3.75%
91072	MASS. ASSOCIATION OF PHYSICIAN ASSISTANTS	$ 6,000.00	$ 6,000.00	0.30%
91105	MASS. MEDICAL SOCIETY	$ 108,593.00	$ 145,348.00	7.29%
91117	HEALTH CARE FOR ALL	$ 2,348.00	$ 3,269.00	0.16%
91125	FOUR FOUR EIGHT SEVEN CORP. C/O STEPHEN M.WEINER,MINTZ,LEVIN,COHN	$ 142,480.00	$ 142,481.00	7.15%
91155	GLAXO, INC.	$ 3,186.00	$ 7,553.00	0.38%
91194	MASS. ASSOCIATION OF HEALTH MAINTENANCE ORGANIZATIONS	$ 103,590.00	$ 106,019.00	5.32%
91208	MASS. CHIRORPACTIC SOCIETY, INC.	$ 43,310.00	$ 46,018.00	2.31%
91223	MASS. ASSOCIATION OF PRIVATE PSYCHIATRIC HOSPITALS	$ 125,500.00	$ 125,161.00	6.28%
91230	MASS. DENTAL SOCIETY	$ 60,000.00	$ 60,000.00	3.01%
91237	MASS. HOSPITAL ASSOCIATION	$ 74,631.00	$ 84,072.00	4.22%
91251	MASS. SOCIETY OF OPTOMETRISTS	$ 34,772.00	$ 34,772.00	1.74%
91253	MASS. CHAPTER AMERICAN PHYSICAL THERAPY ASSOCIATION	$ 13,440.00	$ 13,440.00	0.67%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91255	MASS. PSYCHOLOGICAL ASSOCIATION, INC.	$ 13,072.00	$ 13,072.00	0.66%
91256	GREENERY REHABILITATION GROUP	$ 39,395.00	$ 39,395.00	1.98%
91263	MASS. ASSOCIATION OF NURSE ANESTHETISTS	$ 22,705.00	$ 22,705.00	1.14%
91279	MASS. HEAD INJURY ASSOCIATION	$ 11,667.00	$ 11,667.00	0.59%
91282	ATHLETIC TRAINERS OF MASS., INC C/O NORTHEASTERN UNIVERSITY	$ 5,000.00	$ 5,000.00	0.25%
91284	MASS. MARITIME ALUMNI ASSOCIAITON	$ 10,000.00	$ 10,000.00	0.50%
91285	NEW ENGLAND SINAI HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91286	ST. JOHN OF GOD HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91287	YOUVILLE HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91288	MIDDLESEX COUNTY HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91289	MASS. RESPIRATORY HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91290	JEWISH MEMORIAL HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91291	WORCESTER COUNTY HOSPITAL	$ 5,930.00	$ 5,930.00	0.30%
91292	SHAUGHNESSY-KAPLAN REHABILITATION HOSPITAL, INC.	$ 5,930.00	$ 5,930.00	0.30%
91295	NEW ENGLAND MEDICAL CENTER	$ 25,000.00	$ 25,000.00	1.25%
91303	EDUCATIONAL TESTING SERVICE	$ 5,000.00	$ 5,000.00	0.25%
91313	MASS. ASSOCIATION OF SCHOOL SUPERINTENDENTS	$ 37,000.00	$ 37,000.00	1.86%
91336	MENTAL HEALTH CORPORATION OF MASS.	$ 11,250.00	$ 11,250.00	0.56%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91338	MASS. MENTAL HEALTH COUNSELORS ASSOCIATION	$ 5,150.00	$ 5,150.00	0.26%
91355	MASS. ASSOCIATION OF NON-PROFIT SCHOOLS & COLLEGES	$ 12,500.00	$ 12,500.00	0.63%
91368	MASS. SOCIETY FOR RESPIRATORY CARE, INC.	$ 8,000.00	$ 8,000.00	0.40%
91369	MASS. ASSOCIATION OF SPECIAL EDUCATION ADMINISTRATORS	$ 15,830.00	$ 15,830.00	0.79%
91370	MASS. HIGHER EDUCATION ASSISTANCE CORP.	$ 18,000.00	$ 18,000.00	0.90%
91386	DANA-FARBER CANCER INSTITUTE	$ 35,000.00	$ 35,000.00	1.76%
91407	DIPLOMA NURSES ASSOCIATION C/O ST. ELIZABETH'S HOSP. SCHOOL OF NURSING	$ 0.00	$ 0.00	0.00%
91408	HARVARD COMMUNITY HEALTH PLAN	$ 7,500.00	$ 7,575.00	0.38%
91409	MASS. HEALTH OFFICERS ASSOCIATION	$ 3,000.00	$ 3,000.00	0.15%
91415	MASS. ASSOCIATION OF COMMUNITY HEALTH AGENCIES, INC.	$ 16,000.00	$ 16,000.00	0.80%
91416	NEW ENGLAND COLLEGE OF OPTOMETRY	$ 6,000.00	$ 6,000.00	0.30%
91440	MASS. SOCIETY OF EYE PHYSICIANS AND SURGEONS	$ 42,000.00	$ 42,000.00	2.11%
91443	MASS. PSYCHIATRIC SOCIETY, INC.	$ 32,500.00	$ 32,500.00	1.63%
91451	DELTA DENTAL PLAN OF MASS. A.D.B.A. DENTAL SERVICE OF MASS., INC.	$ 21,000.00	$ 21,000.00	1.05%
91465	WEST SUBURBAN HOSPITAL ASSOCIATION, INC.	$ 2,500.00	$ 2,500.00	0.13%
91470	BAY STATE HEALTH MANAGEMENT, INC.	$ 25,000.00	$ 25,000.00	1.25%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N ANO HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91471	MASS. DENTAL HYGIENIST'S ASSOC.	$ 12,500.00	$ 12,500.00	0.63%
91505	MASS. ASSOCIATION OF REGISTERED DISPENSING OPTICIANS	$ 3,000.00	$ 3,000.00	0.15%
91516	MASS. RADIOLOGICAL SOCIETY C/O EDWARD J. BRENNAN, JR.	$ 12,500.00	$ 12,500.00	0.63%
91517	MASS. SOCIETY OF ANESTHESIOLOGISTS C/O EDWARD J. BRENNAN, JR.	$ 23,000.00	$ 23,000.00	1.15%
91518	MASS. CHAPTER, AMERICAN ACADEMY OF PEDIATRICS C/O EDWARD J. BRENNAN	$ 19,000.00	$ 19,000.00	0.95%
91525	THE HOSPITAL COALITION	$ 36,000.00	$ 36,000.00	1.81%
91526	HERITAGE HOSPITAL	$ 59,250.00	$ 59,250.00	2.97%
91527	MILTON HOSPITAL	$ 13,522.00	$ 13,522.00	0.68%
91528	CAMBRIDGE HOSPITAL	$ 16,300.00	$ 16,300.00	0.82%
91529	TRUSTEES OF HEALTH AND HOSPITALS	$ 53,500.00	$ 53,500.00	2.68%
91556	CHILDREN'S HOSPITAL, BOSTON	$ 30,000.00	$ 30,000.00	1.51%
91574	ATLANTIC CARE MEDICAL CENTER, INC.	$ 1,522.00	$ 1,522.00	0.08%
91575	BERKSHIRE MEOICAL CENTER	$ 840.00	$ 840.00	0.04%
91576	BURBANK HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91577	CAPE COD HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91578	CARDINAL CUSHING GENERAL HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91579	CARNEY HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91580	CHARLTON MEMORIAL HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91581	CLINTON HOSPITAL ASSOCIATION	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91582	FAULKNER HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91583	FRAMINGHAM UNION HOSPITAL	$ 11,522.00	$ 11,522.00	0.58%
91584	LAWRENCE MEMORIAL HOSPITAL OF MEDFORD, INC.	$ 1,522.00	$ 1,522.00	0.08%
91585	LEONARD MORSE HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91586	MALDEN HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91587	MARLBOROUGH HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91588	MILFORD-WHITINSVILLE REGIONAL HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91590	MOUNT AUBURN HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91591	NANTUCKET COTTAGE HOSPITAL	$ 0.00	$ 0.00	0.00%
91592	NEW ENGLAND BAPTIST HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91593	NEW ENGLAND MEMORIAL HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91594	NEWTON-WELLESLEY HOSPITAL	$ 21,522.00	$ 20,682.00	1.04%
91595	NORWOOD HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91596	SAINT JOSEPH'S HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91597	SAINT VINCENT HOSPITAL, INC.	$ 1,522.00	$ 1,522.00	0.08%
91598	SALEM HOSPITAL	$ 1,522.00	$ 1,522.00	0.08%
91599	SYMMES HOSPITAL, INC.	$ 1,522.00	$ 1,522.00	0.08%
91600	WALTHAM-WESTON HOSPITAL & MEDICAL CENTER	$ 840.00	$ 840.00	0.04%
91603	LIFE CARE SERVICES CORPORATION	$ 12,500.00	$ 12,500.00	0.63%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91604	WESTERN MASS. EMS COMMITTEE, INC.	$ 1,000.00	$ 1,000.00	0.05%
91605	CENTRAL MASS. EMS, INC.	$ 1,000.00	$ 1,000.00	0.05%
91606	CAPE & ISLANDS EMS COUNCIL	$ 1,110.00	$ 1,110.00	0.06%
91607	NORTHEAST REGIONAL EMS, INC.	$ 1,100.00	$ 1,100.00	0.06%
91608	METRO BOSTON HOSPITAL COUNCIL EMS PROJECT	$ 2,110.00	$ 2,110.00	0.11%
91620	MASS. ASSOCIATION OF FREESTANDING SURGICENTERS/ANDOVER DAY CARE	$ 3,000.00	$ 3,000.00	0.15%
91631	NEPONSET VALLEY HEALTH SYSTEM	$ 40,000.00	$ 40,000.00	2.01%
91633	COOLEY DICKINSON HOSPITAL	$ 9,000.00	$ 9,000.00	0.45%
91648	MASS. EYE & EAR INFIRMARY	$ 30,506.00	$ 30,506.00	1.53%
91658	UNITED HEALTH CARE CORP.	$ 12,525.00	$ 12,525.00	0.63%
91664	MASS. PODIATRIC MEDICAL SOCIETY	$ 15,000.00	$ 15,000.00	0.75%
91667	WORCESTER HEALTH AND HOSPITALS AUTHORITY	$ 3,595.00	$ 3,859.00	0.19%
91668	SAINT LUKE'S HOSPITAL OF NEW BEDFORD, INC.	$ 16,000.00	$ 16,000.00	0.80%
91684	MASS. OPTOMETRIC CONSULTANTS	$ 1,500.00	$ 1,500.00	0.08%
91690	VISITING NURSE ASSOCIATION OF MASS, INC.	$ 2,668.00	$ 2,668.00	0.13%
91691	3M HEALTH INFORMATION SYSTEMS	$ 20,195.00	$ 20,336.00	1.02%
91693	WINCHESTER HEALTH CARE ENTERPRISES	$ 5,500.00	$ 5,500.00	0.28%
91700	QUINCY HOSPITAL	$ 12,487.00	$ 12,700.00	0.64%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,992,725.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91707	QUORUM HEALTH RESOURCES	$ 10,300.00	$ 10,300.00	0.52%
91709	QUALITY STANDARDS IN MEDICINE, INC.	$ 19,256.00	$ 19,301.00	0.97%
91715	ANNA JAQUES HOSPITAL	$ 4,000.00	$ 4,000.00	0.20%
91718	BRAINTREE HOSPITAL	$ 30,000.00	$ 30,000.00	1.51%
91721	MASS. HEARING AID SOCIETY, INC.	$ 5,000.00	$ 5,000.00	0.25%
91730	BEVERLY HOSPITAL	$ 0.00	$ 0.00	0.00%
91731	MERRIMACK VALLEY MRI	$ 6,300.00	$ 6,300.00	0.32%
91732	SPAULDING REHABILITATION HOSPITAL	$ 225.00	$ 294.00	0.01%
91735	MASS. ASSOCIATION FOR ADULT DAY HEALTH SERVICES	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HIGH TECHNOLOGY

CATEGORY TOTAL: $243,941.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91005	IBM CORPORATION	$ 3,212.00	$ 3,212.00	1.32%
91150	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 17,409.00	$ 20,779.00	8.52%
91154	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	16.40%
91172	RADIO ASSOCIATION DEFENDING AIRWAVE RIGHTS (RADAR)	$ 18,000.00	$ 18,000.00	7.38%
91182	IBM CORPORATION II	$ 825.00	$ 825.00	0.34%
91219	MASS. BIOTECH COUNCIL	$ 18,000.00	$ 18,000.00	7.38%
91428	IBM CORPORATION III	$ 82,000.00	$ 82,060.00	33.64%
91482	MASS. COMPUTER SOFTWARE COUNCIL	$ 6,225.00	$ 6,225.00	2.55%
91534	CONTROL DATA CORPORATION & ITS AFFILIATED COMPANIES	$ 54,000.00	$ 54,000.00	22.14%
91728	MASS. COALITION OF NEW OFFICE TECHNOLOGY	$ 473.00	$ 840.00	0.34%
91742	ELECTRONIC DATA SYSTEMS EDS OFFICE OF GOVERNMENT AFFAIRS	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $560,989.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91031	FAMILY SERVICE OF GREATER BOSTON	$ 51,000.00	$ 51,000.00	9.09%
91036	MASS. ASSOCIATION OF HOME CARE PROGRAMS	$ 453.00	$ 1,144.00	0.20%
91046	MASS. FEDERATION OF NURSING HOMES	$ 61,000.00	$ 62,120.00	11.07%
91050	DISABILITY LAW CENTER, INC.	$ 6,214.00	$ 6,214.00	1.11%
91086	MASS. CITIZENS FOR LIFE	$ 31,765.00	$ 32,290.00	5.76%
91093	MASS. GAY & LESBIAN POLITICAL CAUCUS	$ 8,029.00	$ 8,029.00	1.43%
91102	BOSTON POLICE PATROLMEN'S ASSOCIATION	$ 8,450.00	$ 34,689.00	6.18%
91109	MASS. CHILD WELAFARE LEAGUE OF AMERICA EXECUTIVE GROUP	$ 3,750.00	$ 3,750.00	0.67%
91123	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS, INC.	$ 55,219.00	$ 55,219.00	9.84%
91147	MASS. ASSOCIATION OF DAY CARE AGENCIES	$ 10,000.00	$ 10,000.00	1.78%
91149	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 5,015.00	$ 15,130.00	2.70%
91151	JOBS FOR MASS, INC.	$ 0.00	$ 0.00	0.00%
91152	BOSTON CHILDREN'S SERVICE ASSOC.	$ 27,312.00	$ 28,199.00	5.03%
91153	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 27,312.00	$ 28,297.00	5.04%
91156	MASS. HUMAN SERVICES COALITION	$ 8,000.00	$ 10,845.00	1.93%
91213	NATIONAL ASSOCIATION OF SOCIAL WORKERS, MASS. CHAPTER	$ 4,700.00	$ 4,975.00	0.89%
91228	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	$ 20,942.00	$ 22,131.00	3.95%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $560,989.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91257	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 8,000.00	$ 9,287.00	1.66%
91324	AIDS ACTION COMMITTEE	$ 27,000.00	$ 27,000.00	4.81%
91325	PROJECT BREAD/THE WALK FOR HUNGER	$ 10,500.00	$ 10,500.00	1.87%
91326	MASS. SPEECH-LANGUAGE-HEARING ASSOC	$ 12,000.00	$ 12,000.00	2.14%
91327	MASS. ASSOCIATON OF RETARDED CITIZENS	$ 30,000.00	$ 30,000.00	5.35%
91328	MASS. EARLY INTERVENTION CONSORTIUM	$ 13,000.00	$ 13,000.00	2.32%
91329	ALCOHOLISM AND DRUG ABUSE ASSOC.	$ 3,324.00	$ 3,615.00	0.64%
91330	SPECIAL NEEDS ADOPTION NETWORK C/O PROJECT IMPACT	$ 6,246.00	$ 6,419.00	1.14%
91332	MASS. NON-PROFIT HOUSING ASSOC.	$ 5,500.00	$ 6,129.00	1.09%
91340	MASS. HEAD START ASSOCIATION CAMBRIDGE HEAD START	$ 5,000.00	$ 5,000.00	0.89%
91341	MASS. ASSOCIATION FOR MARRIAGE & FAMILY THERAPY, INC.	$ 3,750.00	$ 3,750.00	0.67%
91344	BEHAVIOR RESEARCH INSTITUTE, INC.	$ 5,094.00	$ 5,094.00	0.91%
91345	LEARNING CENTER FOR THE MULTIPLY HANDICAPPED/PROTESTANT GUILD BLIND	$ 0.00	$ 0.00	0.00%
91389	MASS. FAMILY PLANNING ASSOCIATION C/O ABCD/HEALTH SERVICES	$ 7,500.00	$ 7,500.00	1.34%
91420	MASS. ASSOCIATION OF TEMPORARY SERVICES	$ 15,000.00	$ 15,000.00	2.67%
91483	MASS. SENIOR ACTION COUNCIL	$ 0.00	$ 0.00	0.00%
91484	DEVER ASSOCIATION FOR THE RETARDED INC.	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $560,989.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91609	BOSTON AIDS CONSORTIUM	$ 7,667.00	$ 7,667.00	1.37%
91610	MENTAL RETARDATION PROVIDERS COUNCIL	$ 10,000.00	$ 10,000.00	1.78%
91626	REHABILITATION CONSUMERS & PROVIDERS COALITION	$ 0.00	$ 471.00	0.08%
91665	BROOKLINE MENTAL HEALTH CENTER, INC	$ 2,000.00	$ 2,000.00	0.36%
91716	HOME & HEALTH CARE OF MASS, INC.	$ 12,525.00	$ 12,525.00	2.23%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,360,394.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91003	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 10,000.00	$ 11,027.00	0.47%
91017	LIFE INSURANCE ASSOCIATION OF MASS.	$ 145,489.00	$ 243,433.00	10.31%
91018	AUTOMOBILE INSURERS BUREAU OF MASS.	$ 17,009.00	$ 17,005.00	0.72%
91052	STATE MUTUAL LIFE ASSURANCE COMPANY OF AMERICA	$ 10,100.00	$ 10,631.00	0.45%
91057	LIBERTY MUTUAL INSURANCE COMPANY	$ 73,000.00	$ 76,898.00	3.26%
91063	ARBELLA MUTUAL INSURANCE COMPANY	$ 57,000.00	$ 57,000.00	2.41%
91067	MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOCIATION	$ 53,908.00	$ 53,917.00	2.28%
91074	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 10,950.00	$ 11,429.00	0.48%
91118	MC DERMOTT/O'NEILL ASSOCIATES	$ 0.00	$ 0.00	0.00%
91137	HANOVER INSURANCE COMPANIES	$ 0.00	$ 68.00	0.00%
91146	ALLIANCE OF AMERICAN INSURERS	$ 86,875.00	$ 87,323.00	3.70%
91157	BLUE CROSS BLUE SHIELD OF MASS., INC.	$ 177,800.00	$ 178,849.00	7.58%
91163	MASS. MUTUAL LIFE INSURANCE COMPANY	$ 100,700.00	$ 101,496.00	4.30%
91166	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
91183	CUNA MUTUAL INSURANCE GROUP	$ 4,020.00	$ 4,020.00	0.17%
91185	TRAVELERS COMPANIES	$ 7,629.00	$ 11,639.00	0.49%
91202	NEW HAMPSHIRE INSURANCE GROUP	$ 45,000.00	$ 45,000.00	1.91%
91203	CHUBB GROUP OF INSURANCE COMPANIES	$ 4,000.00	$ 4,000.00	0.17%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $2,360,394.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91215	GOLDEN RULE INSURANCE COMPANY	$ 102,447.00	$ 155,414.00	6.58%
91216	MASS. ASSOCIATION OF LIFE UNDERWRITERS	$ 17,500.00	$ 17,500.00	0.74%
91225	INDEPENDENT INSURANCE AGENTS OF MASS., INC.	$ 20,000.00	$ 20,000.00	0.85%
91238	AMERICAN COUNCIL OF LIFE INSURANCE	$ 55,000.00	$ 55,000.00	2.33%
91254	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	$ 149,248.00	$ 150,707.00	6.38%
91281	NATIONAL ASSOCIATION OF INDEPENDENT INSURERS	$ 24,000.00	$ 24,000.00	1.02%
91297	INSURANCE COST CONTROL	$ 21,000.00	$ 21,000.00	0.89%
91320	FIDELITY INVESTMENTS	$ 36,000.00	$ 36,000.00	1.53%
91352	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY	$ 3,000.00	$ 3,000.00	0.13%
91353	PAUL REVERE LIFE INSURANCE COMPANY	$ 15,000.00	$ 15,754.00	0.67%
91354	COMMERCE INSURANCE COMPANY	$ 125,000.00	$ 125,000.00	5.30%
91362	MASS. FARM BUREAU SERVICE CORP.	$ 353.00	$ 388.00	0.02%
91364	HARTFORD INSURANCE GROUP	$ 0.00	$ 0.00	0.00%
91366	TEACHERS INSURANCE & ANNUITY ASSOC. COLLEGE RETIREMENT EQUITIES FUND	$ 29,224.00	$ 29,224.00	1.24%
91383	AMERICAN INSURANCE ASSOCIATION	$ 75,875.00	$ 82,324.00	3.49%
91418	BOSTON CARMEN'S UNION, LOCAL 589	$ 23,571.00	$ 23,571.00	1.00%
91453	DOMESTIC AUTOMOBILE INSURERS OF MASS.	$ 160,000.00	$ 160,000.00	6.78%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $2,360,394.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91478	WARNER INSURANCE COMPANY	$ 100,000.00	$ 100,000.00	4.24%
91479	UTICA MUTUAL INSURANCE COMPANY	$ 20,000.00	$ 20,000.00	0.85%
91480	UNIVERSAL UNOERWRITERS GROUP	$ 20,000.00	$ 20,000.00	0.85%
91506	VARIABLE ANNUNITY LIFE INSURANCE CO (VALIC)	$ 39,000.00	$ 48,418.00	2.05%
91519	PLYMOUTH ROCK ASSURANCE CORP.	$ 20,000.00	$ 20,050.00	0.85%
91520	MASS. PROPERTY INSURANCE UNDERWRITING ASSOCIATION	$ 0.00	$ 0.00	0.00%
91535	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS.	$ 50,000.00	$ 50,000.00	2.12%
91559	BERKSHIRE LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
91569	PRUDENTIAL INSURANCE COMPANY OF AMERICA	$ 1,900.00	$ 1,900.00	0.08%
91652	AETNA LIFE & CASUALTY CO.	$ 68,276.00	$ 68,276.00	2.89%
91666	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 112,600.00	$ 115,183.00	4.88%
91686	ILLINOIS INSURANCE EXCHANGE	$ 1,150.00	$ 1,150.00	0.05%
91687	CNA INSURANCE COMPANIES	$ 14,213.00	$ 14,213.00	0.60%
91703	PHOENIX MUTUAL LIFE INSURANCE	$ 3,515.00	$ 4,467.00	0.19%
91706	MONARCH LIFE INSURANCE COMPANY	$ 5,000.00	$ 5,000.00	0.21%
91708	KEMPER INSURANCE COMPANY	$ 27,789.00	$ 31,686.00	1.34%
91733	BOSTON INSURANCE CENTER	$ 7,409.00	$ 7,434.00	0.31%
91739	AMERICAN INTERNATIONAL GROUP, INC.	$ 20,000.00	$ 20,000.00	0.85%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $606,565.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91002	TEAMSTERS JOINT COUNCIL #10	$ 20,880.00	$ 20,880.00	3.44%
91006	SEIU LOCAL 509	$ 35,345.00	$ 35,345.00	5.83%
91024	MASS. NURSES ASSOCIATION	$ 68,625.00	$ 71,058.00	11.71%
91075	WORKERS COMPENSATION RATING AND INSPECTION BUREAU OF MASS.	$ 55,456.00	$ 55,456.00	9.14%
91107	SEIU LOCAL 254	$ 15,000.00	$ 15,000.00	2.47%
91124	INTERNATIONAL BROTHERHOOD OF POLICE OFFICERS (NAGE/IBPO)	$ 147,500.00	$ 91,500.00	15.08%
91128	MASS. STATE MANAGERS ASSOCIATION (NAGE/IBPO)	$ 14,800.00	$ 14,800.00	2.44%
91158	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO	$ 4,016.00	$ 4,154.00	0.68%
91167	MASS. LABORER'S DISTRICT COUNCIL, AFL-CIO	$ 11,250.00	$ 11,250.00	1.85%
91198	INTERNATIONAL LADIES GARMENT WORKERS UNION, AFL-CIO	$ 0.00	$ 0.00	0.00%
91211	MASS. ENVIRONMENTAL POLICE OFFICERS ASSOCIATION	$ 4,500.00	$ 4,500.00	0.74%
91252	LOCAL 4, INTERNATIONAL UNION OF OPERATING ENGINEERS, IUOE, AFL-CIO	$ 14,375.00	$ 14,375.00	2.37%
91262	AFSCME COUNCIL 93	$ 72,604.00	$ 72,604.00	11.97%
91299	BOSTON FIREFIGHTERS LOCAL 718	$ 1,500.00	$ 1,500.00	0.25%
91319	MBTA POLICE ASSOCIATION	$ 0.00	$ 0.00	0.00%
91334	SEIU LOCAL 285	$ 2,496.00	$ 2,496.00	0.41%
91358	LOCAL 98, INTERNATIONAL UNION OF OPERATING ENGINEERS, AFL-CIO	$ 13,750.00	$ 13,750.00	2.27%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $606,565.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91359	NEW ENGLAND FARM WORKERS COUNCIL, INC. (NEFWC)	$ 3,650.00	$ 3,650.00	0.60%
91360	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 7,831.00	$ 7,831.00	1.29%
91414	BROTHERHOOD OF UTILITY WORKERS OF NEW ENGLAND, INC.	$ 0.00	$ 100.00	0.02%
91433	PUBLIC EMPLOYEES BENEFIT SERVICES CORPORATION (PEBSCO)	$ 75,000.00	$ 75,000.00	12.36%
91446	POLICE ALLIANCE OF BOSTON, INC.	$ 6,520.00	$ 5,520.00	0.91%
91498	INTERNATIONAL BROTHERHOOD OF BOILERMAKERS, LOCAL #29, AFL-CIO	$ 12,500.00	$ 12,500.00	2.06%
91507	MASS. ASSOCIATION OF CONTRIBUTORY RETIREMENT SYSTEMS	$ 15,600.00	$ 15,600.00	2.57%
91510	MASS. AFL/CIO	$ 55,642.00	$ 55,696.00	9.18%
91635	RESEARCH, DEVELOPMENT & TECHNICAL EMPLOYEES' UNION	$ 0.00	$ 0.00	0.00%
91672	LOCAL 877, IUOE, AFL-CIO	$ 2,000.00	$ 2,000.00	0.33%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $658,328.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91028	MASS. LAW REFORM INSTITUTE	$ 81,709.00	$ 83,856.00	12.74%
91035	CIVIL LIBERTIES UNION OF MASS.	$ 27,250.00	$ 30,406.00	4.62%
91101	MINTZ, LEVIN, COHN, FERRIS, GLOVSKY AND POPEO, P.C.	$ 86,000.00	$ 86,000.00	13.06%
91171	LCF ASSOCIATES	$ 0.00	$ 0.00	0.00%
91189	CONSERVATION LAW FOUNDATION	$ 0.00	$ 0.00	0.00%
91193	MASS. ACADEMY OF TRIAL ATTORNEYS	$ 134,500.00	$ 203,954.00	30.98%
91201	MORRISON, MAHONEY & MILLER	$ 0.00	$ 0.00	0.00%
91277	C.A. GILBERTI, III BAIL BONDS	$ 4,800.00	$ 4,800.00	0.73%
91283	MASS. DISTRICT ATTORNEY'S ASSOC.	$ 19,090.00	$ 19,090.00	2.90%
91298	MASS. BAR ASSOCIATION	$ 55,500.00	$ 57,452.00	8.73%
91335	MASS. LEGAL ASSISTANCE CORP.	$ 5,298.00	$ 5,298.00	0.80%
91342	GREATER BOSTON LEGAL SERVICES	$ 34,008.00	$ 34,008.00	5.17%
91349	DEHART AND DARR ASSOCIATES, INC.	$ 7,448.00	$ 7,448.00	1.13%
91426	BOSTON BAR ASSOCIATION	$ 49,819.00	$ 76,745.00	11.66%
91476	BROWN BROTHERS AND HARRIMAN	$ 4,350.00	$ 4,350.00	0.66%
91511	PALMER & DODGE	$ 0.00	$ 0.00	0.00%
91531	GARGANO LAW OFFICES	$ 15,600.00	$ 15,600.00	2.37%
91625	LYNCH, RYAN AND ASSOCIATES, INC.	$ 9,985.00	$ 9,985.00	1.52%
91674	J. JOSEPH MALONEY, ESQ.	$ 11,250.00	$ 11,250.00	1.71%
91699	MASS. CITIZEN'S AGAINST THE DEATH PENALTY	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L E G A L S E R V I C E S

CATEGORY TOTAL: $658,328.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91714	ASSOC. OF MAGISTRATES & ASST.CLERKS OF THE TRIAL COURT - COMMONWEALTH	$ 5,000.00	$ 5,000.00	0.76%
91724	MASS. LAW REFORM INSTITUTE CONTINUED	$ 3,086.00	$ 3,086.00	0.47%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $1,813,455.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91025	HOLWAY & ASSOCIATES	$ 121,700.00	$ 121,700.00	6.71%
91060	CLARKE & COMPANY	$ 10,400.00	$ 10,400.00	0.57%
91076	MEREDITH AND ASSOCIATES	$ 213,700.00	$ 213,700.00	11.78%
91079	URBAN RESOURCES	$ 18,470.00	$ 18,470.00	1.02%
91089	M & M SOLUTIONS	$ 0.00	$ 0.00	0.00%
91143	ROCHE GOVERNMENT SERVICES	$ 21,915.00	$ 24,067.00	1.33%
91145	CASSIDY & ASSOCIATES	$ 136,000.00	$ 146,000.00	8.05%
91180	REGINA VILLA ASSOCIATES	$ 93,413.00	$ 93,413.00	5.15%
91210	ROBERT WHITE ASSOCIATES	$ 0.00	$ 0.00	0.00%
91212	BMC STRATEGIES, INC.	$ 25,105.00	$ 25,140.00	1.39%
91280	PUBLIC POLICY SYSTEMS, INC.	$ 20,500.00	$ 20,500.00	1.13%
91300	JOYCE & JOYCE	$ 158,500.00	$ 158,500.00	8.74%
91371	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.	$ 0.00	$ 0.00	0.00%
91384	DELANEY, W. & ASSOCIATES	$ 421,176.00	$ 518,241.00	28.58%
91387	MULTISTATE ASSOCIATES	$ 13,249.00	$ 13,249.00	0.73%
91411	MC NABB ASSOCIATES	$ 0.00	$ 0.00	0.00%
91432	COYNE, JR., ESQ. P.C. WILLIAM F.	$ 255,000.00	$ 255,000.00	14.06%
91435	TRAYLOR ASSOCIATES	$ 8,500.00	$ 8,500.00	0.47%
91458	CHOATE GROUP	$ 0.00	$ 0.00	0.00%
91541	FITZGERALD & ROBBINS, INC.	$ 1,750.00	$ 1,750.00	0.10%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $1,813,455.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91546	GOVERNMENTAL ADVISORS, INC.	$ 10,000.00	$ 10,000.00	0.55%
91551	QUINN AND MORRIS	$ 14,250.00	$ 14,250.00	0.79%
91627	BRANDON ASSOCIATES	$ 110,575.00	$ 110,575.00	6.10%
91646	ISSUES MANAGEMENT GROUP	$ 50,000.00	$ 50,000.00	2.76%
91685	DAN HART & ASSOCIATES	$ 0.00	$ 0.00	0.00%
91740	BRIAN HICKEY ASSOCIATES	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

M E D I A

CATEGORY TOTAL: $145,366.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91010	MASS. NEWSPAPER PUBLISHERS ASSOCIATION	$ 9,300.00	$ 9,456.00	6.50%
91012	NEW ENGLAND CABLE TELEVISION ASSOCIATION, INC.	$ 40,000.00	$ 40,000.00	27.52%
91037	ACKERLEY COMMUNICATIONS, INC.	$ 23,680.00	$ 23,680.00	16.29%
91071	US SPRINT COMMUNICATIONS COMPANY LIMITED PARTNERSHIP	$ 20,275.00	$ 20,980.00	14.43%
91323	MASS. OUTDOOR ADVERTISING ASSOC.	$ 10,000.00	$ 10,000.00	6.88%
91423	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS	$ 32,250.00	$ 32,250.00	22.19%
91640	CHAMPION BROADCASTING SYSTEM, INC.	$ 4,000.00	$ 4,000.00	2.75%
91744	CONTINENTAL CABLEVISION OF MASS., INC.	$ 5,000.00	$ 5,000.00	3.44%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PETROLEUM INDUSTRY

CATEGORY TOTAL: $167,274.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91148	AMERICAN PETROLEUM INSTITUTE	$ 19,500.00	$ 21,660.00	12.95%
91184	SHELL OIL COMPANY	$ 6,116.00	$ 6,116.00	3.66%
91427	CASTROL, INC.	$ 3,333.00	$ 3,333.00	1.99%
91532	MASS. PETROLEUM COUNCIL	$ 50,000.00	$ 50,000.00	29.89%
91549	MOBIL OIL CORPORATION	$ 32,500.00	$ 32,500.00	19.43%
91550	BETTER HOME HEAT COUNCIL	$ 12,000.00	$ 12,000.00	7.17%
91552	BP AMERICA, INC.	$ 0.00	$ 0.00	0.00%
91563	PENNZOIL COMPANY	$ 3,333.00	$ 3,333.00	1.99%
91622	MUTUAL OIL COMPANY, INC.	$ 13,000.00	$ 13,000.00	7.77%
91679	QUAKER STATE CORPORATION	$ 3,333.00	$ 3,333.00	1.99%
91680	TEXACO U.S.A.	$ 3,333.00	$ 3,333.00	1.99%
91681	VALVOLINE, INC./ASHLAND OIL, INC.	$ 3,333.00	$ 3,333.00	1.99%
91682	WITCO CORP/USED OIL COALITION	$ 3,333.00	$ 3,333.00	1.99%
91683	INDEPENDENT OIL MARKETERS ASSOC. OF NEW ENGLAND	$ 12,000.00	$ 12,000.00	7.17%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $327,862.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91026	SYNTEX LABORATORIES, INC.	$ 7,952.00	$ 7,952.00	2.43%
91027	WARNER-LAMBERT COMPANY	$ 5,700.00	$ 5,700.00	1.74%
91030	MILES INC. PHARMACUETICAL DIVISION	$ 0.00	$ 0.00	0.00%
91055	UPJOHN COMPANY	$ 1,229.00	$ 1,440.00	0.44%
91065	HOECHST-ROUSSEL PHARMACEUTICALS, INC.	$ 0.00	$ 165.00	0.05%
91108	CITIZEN'S MEDCO, INC.	$ 8,000.00	$ 8,000.00	2.44%
91126	BOSTON ASSOCIATION OF RETAIL DRUGGIST C/O SUTHERLAND PHARMACY	$ 3,000.00	$ 3,000.00	0.92%
91129	RHONE-POULENC RORER PHARMACEUTICALS, INC.	$ 1,638.00	$ 2,371.00	0.72%
91131	CHOATE, HALL & STEWART	$ 6,050.00	$ 7,400.00	2.26%
91138	AMERICAN HOME PRODUCTS CORPORATION	$ 487.00	$ 5,175.00	1.58%
91140	ABBOTT LABORATORIES	$ 17,867.00	$ 21,551.00	6.57%
91141	BURROUGHS WELLCOME COMPANY	$ 2,705.00	$ 4,059.00	1.24%
91142	MARION MERREL DOW, INC.	$ 4,709.00	$ 5,930.00	1.81%
91220	MEAD JOHNSON & COMPANY	$ 110,778.00	$ 110,778.00	33.79%
91231	MASS. CHAIN DRUGSTORE COUNCIL	$ 41,167.00	$ 41,167.00	12.56%
91247	MASS. STATE PHARMACEUTICAL ASSOC.	$ 15,538.00	$ 15,538.00	4.74%
91388	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 3,576.00	$ 3,576.00	1.09%
91438	SANDOZ PHARMACEUTICALS CORP.	$ 3,060.00	$ 9,436.00	2.88%
91455	BOEHRINGER INGELHEIM PHARMACEUTICALS, INC.	$ 0.00	$ 35.00	0.01%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $327,862.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91514	PHARMACEUTICAL MANUFACTURERS ASSOC.	$ 25,000.00	$ 25,000.00	7.63%
91536	DU PONT MERCK PHARMACEUTICAL COMPANY	$ 10,000.00	$ 10,000.00	3.05%
91539	PFIZER PHARMACEUTICALS	$ 21,485.00	$ 23,306.00	7.11%
91557	RETIRED PERSONS SERVICES, INC. DBA: THE AARP PHARMACY SERVICE	$ 0.00	$ 3,270.00	1.00%
91565	ICI AMERICAS, INC.	$ 215.00	$ 513.00	0.16%
91613	MASS. SOCIETY OF CONSULTANT PHARMACISTS (M.S.C.P.)	$ 4,500.00	$ 4,500.00	1.37%
91651	BRISTOL-MYERS SQUIBB COMPANY	$ 0.00	$ 0.00	0.00%
91704	MEDCO CONTAINMENT SERVICES, INC.	$ 8,000.00	$ 8,000.00	2.44%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $163,169.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91199	MASS. CHIEFS OF POLICE ASSOCIATION	$ 20,856.00	$ 20,856.00	12.78%
91206	FIRE CHIEF'S ASSOCIATION OF MASS., INC.	$ 8,083.00	$ 10,261.00	6.29%
91217	MASS. POLICE ASSOCIATION	$ 24,300.00	$ 25,331.00	15.52%
91226	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION	$ 4,433.00	$ 4,433.00	2.72%
91494	FIRE SAFETY ASSOCIATION OF MASS.	$ 21,000.00	$ 21,000.00	12.87%
91553	METROPOLITAN POLICE PATROLMAN'S UNION	$ 15,000.00	$ 15,000.00	9.19%
91564	PROFESSIONAL FIREFIGHTERS OF MASSACHUSETTS	$ 18,450.00	$ 24,288.00	14.89%
91636	MASS. REGISTRY POLICE ASSOCIATION	$ 42,000.00	$ 42,000.00	25.74%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $938,965.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91011	GUN OWNER'S ACTION LEAGUE	$ 43,776.00	$ 50,380.00	5.37%
91056	MASS. WILDLIFE FEDERATION	$ 0.00	$ 2,200.00	0.23%
91087	SHUBERT ORGANIZATION, INC.	$ 5,000.00	$ 5,000.00	0.53%
91106	WESTWOOD GROUP, INC.	$ 95,000.00	$ 95,000.00	10.12%
91112	STERLING RACECOURSE LIMITED PARTNERSHIP	$ 265,716.00	$ 272,433.00	29.01%
91114	MASS. THOROUGHBRED BREEDERS ASSOC.	$ 25,000.00	$ 25,000.00	2.66%
91119	PAPA GINO'S OF AMERICA, INC.	$ 500.00	$ 500.00	0.05%
91121	SAFARI CLUB INTERNATIONAL - NEW ENGLAND CHAPTER	$ 0.00	$ 3,000.00	0.32%
91122	MASS. SPORTSMEN'S COUNCIL, INC.	$ 0.00	$ 3,300.00	0.35%
91139	MASS. HOTEL MOTEL ASSOCIATION	$ 26,500.00	$ 26,500.00	2.82%
91162	MASS. RESTAURANT ASSOCIATION	$ 75,500.00	$ 75,500.00	8.04%
91176	MASS. CAMPING ASSOCIATION	$ 7,500.00	$ 7,500.00	0.80%
91188	NATIONAL RIFLE ASSOCIATION OF AMERICA - ILA	$ 0.00	$ 0.00	0.00%
91248	RAYNHAM-TAUNTON DOG TRACK	$ 15,000.00	$ 15,000.00	1.60%
91261	MASSASOIT GREYHOUND ASSOCIATION INC.	$ 5,200.00	$ 7,676.00	0.82%
91357	MASS. BAY YACHT CLUB	$ 4,000.00	$ 4,000.00	0.43%
91394	HORSEMEN'S BENEVOLENT & PROTECTIVE ASSOCIATION, N.E. CHAPTER	$ 23,500.00	$ 23,500.00	2.50%
91395	ROCKINGHAM PARK/ROCKINGHAM VENTURE, INC.	$ 25,000.00	$ 28,023.00	2.98%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $938,965.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91398	CHARTER VENTURE CORPORATION	$ 5,000.00	$ 5,000.00	0.53%
91405	TICKETMASTER	$ 15,000.00	$ 15,000.00	1.60%
91468	BOSTON CELTICS LIMITED PARTNERSHIP	$ 5,000.00	$ 5,000.00	0.53%
91474	HINSDALE HOLDING COMPANY	$ 75,000.00	$ 75,000.00	7.99%
91513	DEAN & FLYNN, INC.	$ 4,500.00	$ 4,500.00	0.48%
91521	WM. HILL ORGANIZATION	$ 50,000.00	$ 50,000.00	5.33%
91523	NATIONAL BASKETBALL ASSOCIATION	$ 10,000.00	$ 10,000.00	1.07%
91560	NATIONAL FOOTBALL LEAGUE	$ 60,000.00	$ 60,000.00	6.39%
91644	WONDERLAND GREYHOUND OWNER'S ASSOC.	$ 10,000.00	$ 10,000.00	1.07%
91655	GREAT WOODS, INC.	$ 6,036.00	$ 6,036.00	0.64%
91659	MASS. GREYHOUND BREEDERS ASSOCIATION, INC.	$ 0.00	$ 0.00	0.00%
91671	ASSOCIATION OF PHYSICAL FITNESS CENTERS, INC.	$ 33,917.00	$ 33,917.00	3.61%
91678	NEW ENGLAND PATRIOTS	$ 0.00	$ 0.00	0.00%
91697	MASS. STANDARDBRED BREEDERS & OWNERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
91701	STANDARDBRED OWNERS' ASSOCIATION OF NEW ENGLAND, INC.	$ 0.00	$ 0.00	0.00%
91726	MASS. GREYHOUND ASSOCIATION	$ 0.00	$ 0.00	0.00%
91741	COMMNETICS, INC.	$ 20,000.00	$ 20,000.00	2.13%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

REAL ESTATE

CATEGORY TOTAL: $308,306.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91032	MASS. ASSOCIATION OF REALTORS	$ 62,552.00	$ 129,090.00	41.87%
91135	GREATER BOSTON REAL ESTATE BOARD	$ 61,116.00	$ 61,116.00	19.82%
91224	MASS. CONVEYANCERS ASSOCIATION	$ 21,000.00	$ 21,000.00	6.81%
91315	NORFOLK AND DEDHAM GROUP	$ 5,000.00	$ 5,000.00	1.62%
91429	NATIONAL ASSOCIATION OF INDUSTRIAL AND OFFICE PARKS	$ 9,000.00	$ 9,000.00	2.92%
91486	MASS. ASSOCIATION OF COMMUNITY DEVELOPMENT CORPORATIONS	$ 2,500.00	$ 2,500.00	0.81%
91495	MASS. GOVERNMENT LAND BANK	$ 30,000.00	$ 30,000.00	9.73%
91602	BOYLSTON PROPERTIES	$ 10,000.00	$ 10,000.00	3.24%
91619	NATCON PROPERTIES TRUST	$ 0.00	$ 0.00	0.00%
91629	1010 MEMORIAL DRIVE TENANTS CORP.	$ 9,000.00	$ 9,000.00	2.92%
91642	C.U.R.E.T. (CITIZENS UNITED FOR THE REFORM OF THE ESTATE TAX)	$ 17,500.00	$ 17,500.00	5.68%
91649	MASS. HOUSING FINANCE AGENCY	$ 9,100.00	$ 9,100.00	2.95%
91738	GENERAL INVESTMENT DEVELOPMENT CO. AKA WALLACE, WALLACE & WALLACE	$ 5,000.00	$ 5,000.00	1.62%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $373,464.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44019	MOTHERS AGAINST DRUNK DRIVING	$ 0.00	$ 766.00	0.21%
91034	MASS. CATHOLIC CONFERENCE	$ 10,350.00	$ 10,385.00	2.78%
91042	FRIENDS OF THE SOUTH BOSTON BRANCH LIBRARY	$ 2.00	$ 2.00	0.00%
91043	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASS.	$ 15,000.00	$ 15,000.00	4.02%
91064	COMMITTEE ON STATE TAXATION	$ 3,240.00	$ 3,240.00	0.87%
91073	TAX EQUITY ALLIANCE FOR MASS., INC.	$ 39,300.00	$ 39,400.00	10.55%
91085	CITIZENS FOR LIMITED TAXATION	$ 40,527.00	$ 41,877.00	11.21%
91190	MASS. CITIZEN ACTION	$ 5,200.00	$ 5,200.00	1.39%
91214	COMMON CAUSE/MASSACHUSETTS	$ 17,854.00	$ 38,459.00	10.30%
91260	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 98,476.00	$ 104,676.00	28.03%
91318	AMERICAN CANCER SOCIETY	$ 6,000.00	$ 7,335.00	1.96%
91367	MASS. ASSOCIATION OF REGIONAL PLANNING AGENCIES (MARPA)	$ 7,626.00	$ 7,626.00	2.04%
91467	MASS. NATIONAL ORGANIZATION FOR WOMEN	$ 6,300.00	$ 6,590.00	1.76%
91512	UNITED WAY OF MASS.	$ 4,600.00	$ 4,600.00	1.23%
91533	ANIMAL HEALTH INSTITUTE	$ 23,750.00	$ 23,750.00	6.36%
91566	ANIMAL RESCUE LEAGUE OF BOSTON	$ 16.00	$ 266.00	0.07%
91571	SECURITY ON CAMPUS, INC.	$ 3,500.00	$ 3,500.00	0.94%
91573	NEW ENGLAND CENTER FOR AUTISM	$ 15,000.00	$ 15,000.00	4.02%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $373,464.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91611	FIRST CHURCH OF CHRIST SCIENTIST	$ 18,040.00	$ 25,813.00	6.91%
91621	PET FOOD INSTITUTE C/O MULTISTATE ASSOCIATES	$ 5,000.00	$ 5,000.00	1.34%
91628	NAM VETS ASSOCIATION OF THE CAPE & ISLANDS	$ 1,000.00	$ 1,000.00	0.27%
91647	MASS. CONSTABLES GROUP	$ 5,000.00	$ 5,000.00	1.34%
91695	STRIDE, RICHARD J. CAROUSEL PRESERVATION PROJECT	$ 4,000.00	$ 4,000.00	1.07%
91751	CITIZENS PARTICIPATING IN POLITICAL ACTION	$ 3,260.00	$ 4,979.00	1.33%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $720,454.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91023	WINE & SPIRITS WHOLESALERS OF MASS.	$ 22,800.00	$ 22,800.00	3.16%
91092	TOBACCO INSTITUTE	$ 178,107.00	$ 268,255.00	37.23%
91097	R. J. REYNOLDS TOBACCO COMPANY	$ 35,000.00	$ 85,372.00	11.85%
91133	WINE INSTITUTE	$ 15,500.00	$ 15,500.00	2.15%
91249	UNITED LIQUOR, LTD.	$ 22,500.00	$ 22,500.00	3.12%
91365	PHILIP MORRIS, USA	$ 80,000.00	$ 80,000.00	11.10%
91380	DISTILLED SPIRITS COUNCIL OF THE US INC. C/O MULTI STATE ASSOCIATES	$ 10,500.00	$ 10,500.00	1.46%
91403	SMOKELESS TOBACCO COUNCIL, INC.	$ 53,000.00	$ 53,527.00	7.43%
91434	ROBERT BURTON ASSOCIATES, LTD.	$ 22,000.00	$ 22,000.00	3.05%
91437	MILLER BREWING COMPANY	$ 60,000.00	$ 60,000.00	8.33%
91472	ANHEUSER-BUSCH COMPANIES, INC.	$ 60,000.00	$ 60,000.00	8.33%
91509	CIGAR ASSOCIATION OF AMERICA, INC.	$ 20,000.00	$ 20,000.00	2.78%
91743	JOSEPH E. SEAGRAM & SONS, INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $126,752.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91168	MASS. AVIATION TASKFORCE	$ 0.00	$ 0.00	0.00%
91169	HUB EXPRESS AIRLINE	$ 0.00	$ 0.00	0.00%
91179	AIR TRANSPORT ASSOCIATION C/O DELTA AIRLINE INC.	$ 613.00	$ 1,256.00	0.99%
91294	BREMEN COMPANY, LTD.	$ 0.00	$ 0.00	0.00%
91296	WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY	$ 30,000.00	$ 30,000.00	23.67%
91431	MASS. BAY TRANSPORTATION AUTHORITY	$ 80,996.00	$ 80,996.00	63.90%
91543	PETER PAN BUS LINES	$ 0.00	$ 0.00	0.00%
91545	LAIDLAW, INC.	$ 5,500.00	$ 5,500.00	4.34%
91623	MASS. AGGREGATE & ASPHALT PAVEMENT ASSOCIATION	$ 5,000.00	$ 5,000.00	3.94%
91736	MASS. ASSOCIATION OF REGIONAL TRANSIT AUTHORITIES (MARTA)	$ 4,000.00	$ 4,000.00	3.16%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

U T I L I T I E S

CATEGORY TOTAL: $714,842.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91009	BAY STATE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.80%
91066	BOSTON GAS COMPANY	$ 77,400.00	$ 77,400.00	10.83%
91082	MASS. ELECTRIC COMPANY	$ 6,040.00	$ 7,288.00	1.02%
91083	NEW ENGLAND POWER COMPANY	$ 828.00	$ 1,039.00	0.15%
91088	FITCHBURG GAS & ELECTRIC LIGHT COMPANY	$ 646.00	$ 674.00	0.09%
91090	TENNECO GAS	$ 59,860.00	$ 59,860.00	8.37%
91096	NORTHEAST UTILITIES & ITS SUBSIDARIES	$ 1,833.00	$ 1,868.00	0.26%
91098	MUNICIPAL ELECTRIC ASSOCIATION OF MASS.	$ 38,440.00	$ 39,117.00	5.47%
91099	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	$ 43,127.00	$ 43,603.00	6.10%
91136	EASTERN EDISON COMPANY	$ 7,434.00	$ 8,084.00	1.13%
91160	COM/ENERGY SERVICES COMPANY	$ 21,187.00	$ 21,187.00	2.96%
91209	EASTERN UTILITIES ASSOCIATES	$ 5,760.00	$ 6,592.00	0.92%
91242	ALGONQUIN GAS TRANSMISSION COMPANY	$ 0.00	$ 0.00	0.00%
91243	BOSTON EDISON COMPANY	$ 58,335.00	$ 58,335.00	8.16%
91258	EASTERN ENERGY CORPORATION	$ 36,000.00	$ 36,000.00	5.04%
91301	MASS. ELECTRIC & GAS ASSOCIATION	$ 96,450.00	$ 96,450.00	13.49%
91305	AMERICAN TELEPHONE & TELEGRAPH	$ 20,000.00	$ 20,000.00	2.80%
91310	YANKEE ATOMIC ELECTRIC COMPANY	$ 10,000.00	$ 10,000.00	1.40%
91361	NEW HAMPSHIRE YANKEE	$ 10,000.00	$ 5,000.00	0.70%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $714,842.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
91363	COALITION FOR RELIABLE ENERGY, INC.	$ 0.00	$ 0.00	0.00%
91373	NYNEX MOBILE COMMUNICATIONS	$ 35,000.00	$ 35,000.00	4.90%
91452	BERKSHIRE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.80%
91466	INTERCONTINENTAL ENERGY CORP.	$ 52,576.00	$ 52,576.00	7.35%
91481	FAIR SHARE DEVELOPMENT CORP.	$ 5,500.00	$ 5,500.00	0.77%
91502	BAY STATE GASOLINE RETAILERS ASSOC.	$ 37,508.00	$ 37,578.00	5.26%
91601	NANTUCKET ELECTRIC COMPANY	$ 5,000.00	$ 5,000.00	0.70%
91616	NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION	$ 28,800.00	$ 28,800.00	4.03%
91662	SILVER CITY ENERGY LIMITED PARTNERSHIP	$ 11,186.00	$ 11,186.00	1.56%
91670	MCI TELECOMMUNICATIONS CORPORATION	$ 6,654.00	$ 6,705.00	0.94%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $4,068.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	SMALL BUSINESS SERVICE BUREAU, INC.	$ 0.00	$ 0.00	0.00%
44002	LEAGUE OF WOMEN VOTERS	$ 0.00	$ 925.00	22.74%
44003	MASS. TRIAL LAWYERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
44004	DUNKIN DONUTS INCORPORATED	$ 0.00	$ 0.00	0.00%
44005	ST. ELIZABETH'S HOSPTIAL OF BOSTON	$ 0.00	$ 0.00	0.00%
44006	CITIZENS FOR THE JOHN F. KENNEDY HOLIDAY	$ 0.00	$ 36.00	0.88%
44007	MERRIMACK RIVER WATERSHED COUNCIL	$ 0.00	$ 0.00	0.00%
44008	LIBERTARIANS FOR POLITICAL ACTION	$ 104.00	$ 213.00	5.24%
44009	MASS. SAVE JAMES BAY INC.	$ 0.00	$ 762.00	18.73%
44010	MASS. COALITION OF POLICE STATE COUNCIL 351	$ 0.00	$ 0.00	0.00%
44011	MASS. PUBLIC HEALTH ASSOCIATION	$ 0.00	$ 0.00	0.00%
44012	MASS. CONSUMERS' COALITION C/O CONSUMER FRAUD PREVENTION	$ 0.00	$ 250.00	6.15%
44013	WOMEN'S BAR ASSOCIATION	$ 645.00	$ 645.00	15.86%
44014	MASS. ELEMENTARY SCHOOL PRINCIPALS' ASSOCIATION, INC.	$ 604.00	$ 999.00	24.56%
44015	BANK OF BOSTON	$ 0.00	$ 238.00	5.85%
44016	AMERICAN ASSOC. OF RETIRED PERSONS/ MASS. STATE LEGISLATIVE COMMITTEE	$ 0.00	$ 0.00	0.00%
44017	SMALLER BUSINESS ASSOCIATION OF NEW ENGLAND	$ 0.00	$ 0.00	0.00%
44018	MASS. CALL/VOLUNTEER FIRE FIGHTERS ASSOC.	$ 0.00	$ 0.00	0.00%

SUMMARY REPORT

CATEGORIES TTL. $17,521,907.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 230,202.00	1.31%
BANKING, LENDING & INVESTMENT	$ 712,245.00	4.06%
BUSINESS ASSOC & ORGANIZATION	$ 1,681,369.00	9.59%
CHAMBERS OF COMMERCE	$ 46,900.00	0.26%
CONTRACTOR AND SUBCONTRACTOR	$ 512,615.00	2.92%
EDUCATION AFFAIRS AND SERVICES	$ 724,966.00	4.13%
ENVIRONMENT	$ 741,329.00	4.23%
FOOD AND NONALCOHOLIC BEVERAGE	$ 356,899.00	2.03%
GOVERNMENT	$ 288,463.00	1.64%
HEALTH ASS'N AND HOSPITALS	$ 1,992,725.00	11.37%
HIGH TECHNOLOGY	$ 243,941.00	1.39%
HUMAN SERVICES	$ 560,989.00	3.20%
INSURANCE	$ 2,360,394.00	13.47%
LABOR UNIONS	$ 606,565.00	3.46%
LEGAL SERVICES	$ 658,328.00	3.75%
LOBBYING ORGANIZATIONS	$ 1,813,455.00	10.34%
MEDIA	$ 145,366.00	0.82%
PETROLEUM INDUSTRY	$ 167,274.00	0.95%
RECREATION,SPORTS,TRAVEL,HOTEL	$ 938,965.00	5.35%
REAL ESTATE	$ 308,306.00	1.75%
SPECIAL INTEREST GROUPS	$ 373,464.00	2.13%
TOBACCO AND ALCOHOL	$ 720,454.00	4.11%

SUMMARY REPORT

CATEGORIES TTL. $17,521,907.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 126,752.00	0.72%
UTILITIES	$ 714,842.00	4.07%
SECTION 44 ORGANIZATION	$ 4,068.00	0.02%

UMASS/AMHERST
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MASS. SS8.3-3:992 v.

FINANCIAL STATISTICS FOR LOBBYISTS

Michael Joseph Connolly
Secretary of State

December 31, 1992

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $363,216.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92008	MASS. STATE AUTO DEALERS ASSOCIATION	$ 81,500.00	$ 81,500.00	22.44%
92009	MOTOR VEHICLE MANUFACTURERS ASSOC. OF THE U.S., INC.	$ 0.00	$ 0.00	0.00%
92032	AMERICAN AUTOMOBILE ASSOCIATION	$ 4,206.00	$ 4,206.00	1.16%
92063	MASS. USED CAR DEALERS ASSOCIATION, INC.	$ 12,000.00	$ 12,160.00	3.35%
92313	MOTORCYCLE INDUSTRY COUNCIL, INC.	$ 30,000.00	$ 30,000.00	8.26%
92327	MASS. AUTOBODY ASSOCIATION	$ 28,800.00	$ 28,800.00	7.93%
92328	AUTOMOTIVE RECYCLERS OF MASS.	$ 16,000.00	$ 16,000.00	4.41%
92341	SOCIETY OF AUTOMOTIVE VEHICLE EMISSIONS REDUCTION (SAVER)	$ 15,875.00	$ 15,875.00	4.37%
92420	GENERAL MOTORS CORPORATION	$ 30,240.00	$ 53,836.00	14.82%
92456	ALAMO RENT-A-CAR, INC.	$ 25,000.00	$ 25,000.00	6.88%
92486	STATEWIDE TOWING ASSOCIATION, INC.	$ 20,000.00	$ 20,000.00	5.51%
92490	CATRALA OF MASSACHUSETTS, INC. 6 LAKESIDE OFFICE PARK	$ 10,000.00	$ 10,000.00	2.75%
92576	ASSOCIATION OF INTERNATIONAL AUTOMOBILE MANUFACTURERS	$ 7,000.00	$ 7,000.00	1.93%
92668	FORD MOTOR COMPANY	$ 42.00	$ 490.00	0.13%
92720	BUDGET RENT A CAR CORPORATION	$ 12,500.00	$ 12,783.00	3.52%
92721	AVIS RENT A CAR SYSTEMS, INC.	$ 12,500.00	$ 12,783.00	3.52%
92722	HERTZ CORPORATION	$ 12,500.00	$ 12,783.00	3.52%
92745	HAMILTON TEST SYSTEMS	$ 20,000.00	$ 20,000.00	5.51%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $854,430.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92027	MASS. CUNA CREDIT UNION ASSOCIATION INC.	$ 10,400.00	$ 10,400.00	1.22%
92114	MASS. LEAGUE OF COMMUNITY BANKS	$ 78,300.00	$ 80,028.00	9.37%
92270	UST CORP. & ITS BANK SUBSIDIARIES	$ 0.00	$ 0.00	0.00%
92311	NEW ENGLAND EDUCATION LOAN MARKETING CORPORATION	$ 3,550.00	$ 3,550.00	0.42%
92332	MASS. CONSUMER FINANCE ASSOCIATION	$ 22,500.00	$ 22,500.00	2.63%
92334	MASS. MORTGAGE BANKERS ASSOCIATION	$ 37,250.00	$ 37,250.00	4.36%
92351	COOPERS & LYBRAND	$ 20,000.00	$ 20,000.00	2.34%
92357	MERRILL LYNCH & COMPANY	$ 20,000.00	$ 20,000.00	2.34%
92363	STATE STREET BANK & TRUST COMPANY	$ 40,000.00	$ 40,000.00	4.68%
92372	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS.	$ 30,000.00	$ 30,000.00	3.51%
92374	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 37,500.00	$ 37,500.00	4.39%
92393	BANK INVESTMENT FUND	$ 20,000.00	$ 20,000.00	2.34%
92394	CO-OPERATIVE CENTRAL BANK	$ 10,000.00	$ 10,000.00	1.17%
92395	MASS. BANKERS ASSOCIATION	$ 56,000.00	$ 56,000.00	6.55%
92459	FIDELITY INVESTMENTS	$ 30,000.00	$ 30,000.00	3.51%
92466	MASS. INVESTMENT ADVISORS GROUP	$ 15,000.00	$ 15,000.00	1.76%
92503	SHAWMUT BANK, SHAWMUT CORP. & SHAWMUT NATIONAL CORP.	$ 19,600.00	$ 20,580.00	2.41%
92511	MASS. HIGHER EDUCATION ASSISTANCE CORPORATION	$ 7,500.00	$ 7,500.00	0.88%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $854,430.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92515	WESTERN SURETY	$ 10,750.00	$ 10,750.00	1.26%
92516	TRW, INC.	$ 13,250.00	$ 13,250.00	1.55%
92520	AMERICAN EXPRESS COMPANY C/O AMERICAN EXPRESS TOWER	$ 18,500.00	$ 18,500.00	2.17%
92537	DEAN WITTER REYNOLDS FINANCIAL SERVICES GROUP	$ 32,000.00	$ 32,000.00	3.75%
92538	APPRAISAL CONSULTANTS OF NEW ENGLAND	$ 55,000.00	$ 55,000.00	6.44%
92540	DEAN WITTER REYNOLDS, INC.	$ 20,000.00	$ 20,000.00	2.34%
92565	BOSTON CHECK CASHERS, INC.	$ 6,000.00	$ 6,000.00	0.70%
92566	FLEET FINANCIAL GROUP FORMERLY FLEET/NORSTAR FINANCIAL GROUP	$ 2,400.00	$ 2,400.00	0.28%
92587	BAYBANKS, INC.	$ 25,000.00	$ 25,000.00	2.93%
92590	BOATMAN, PATRICK W. TRUSTEE IN BANKRUPTCY, U.S. BANKRUPTCY COURT	$ 15,598.00	$ 16,142.00	1.89%
92594	BAYSTATE FINANCIAL SERVICES ASSOC.	$ 6,000.00	$ 6,000.00	0.70%
92604	MASS. HOUSING FINANCE AGENCY	$ 7,800.00	$ 7,800.00	0.91%
92610	CENTRAL CREDIT UNION FUND	$ 31,667.00	$ 31,667.00	3.71%
92628	MBTA RETIREMENT FUND	$ 60,800.00	$ 60,800.00	7.12%
92641	INTERNATIONAL FINANCE CORPORATION	$ 5,000.00	$ 5,000.00	0.59%
92651	TRAVELERS EXPRESS C/O TRAVELERS EXPRESS COMPANY, INC.	$ 25,000.00	$ 25,000.00	2.93%
92674	MASS. LENDERS ASSOCIATION, INC. C/O SERINO, LEY, YOUNG & GRUMBACH	$ 36,000.00	$ 36,000.00	4.21%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $854,430.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92750	PUBLIC FINANCIAL MANAGEMENT	$ 10,000.00	$ 10,000.00	1.17%
92768	MASS. ASSOC. OF MORTGAGE BROKERS & CORRESPONDENT LENDERS	$ 11,000.00	$ 11,000.00	1.29%
92781	FIDELITY INVESTMENTS TAX-EXEMPT SERVICES COMPANY	$ 1,688.00	$ 1,813.00	0.21%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

IO	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92003	MASS. FEDERATION OF BUSINESS & PROFESSIONAL WOMEN	$ 0.00	$ 0.00	0.00%
92018	MASS. MUNICIPAL AUOITORS & ACCOUNTANTS ASSOC.	$ 0.00	$ 3,693.00	0.16%
92045	MASS. FARM BUREAU SERVICE COMPANY, INC.	$ 8,968.00	$ 10,212.00	0.46%
92054	MAY OEPARTMENT STORES C/O ALBERS & COMPANY	$ 42,526.00	$ 51,250.00	2.29%
92059	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 16,352.00	$ 19,301.00	0.86%
92062	HOUSEHOLD INTERNATIONAL, INC.	$ 43,939.00	$ 45,129.00	2.01%
92067	NEW ENGLANO CONVENIENCE STORE ASSOCIATION	$ 60,000.00	$ 60,000.00	2.68%
92068	MASS. ASSOCIATION OF PUBLIC ACCOUNTANTS	$ 0.00	$ 0.00	0.00%
92077	ASSOCIATEO INDUSTRIES OF MASS.	$ 196,000.00	$ 270,125.00	12.06%
92085	RETAILERS ASSOCIATION OF MASS.	$ 13,782.00	$ 14,964.00	0.67%
92097	J.C. PENNEY COMPANY, INC.	$ 9,000.00	$ 9,000.00	0.40%
92099	FLP ENTERPRISES, INC.	$ 50,000.00	$ 50,000.00	2.23%
92108	NATIONAL FEOERATION OF INDEPENOENT BUSINESS	$ 58,486.00	$ 114,921.00	5.13%
92113	GREATER BOSTON ASSOC. OF PLUMBING, HEATING, COOLING CONTRACTORS, INC.	$ 6,000.00	$ 6,140.00	0.27%
92119	MASS. NURSES ASSOCIATION	$ 72,230.00	$ 75,060.00	3.35%
92128	POLAROIO CORPORATION	$ 12,000.00	$ 12,000.00	0.54%
92132	BECKER CPA REVIEW	$ 14,099.00	$ 14,099.00	0.63%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92133	CARE CPA	$ 1,350.00	$ 1,350.00	0.06%
92138	NORTON COMPANY	$ 9,000.00	$ 9,000.00	0.40%
92143	BOSTON ASSOCIATION OF RETAIL DRUGGISTS C/O SUTHERLAND PHARMACY	$ 3,000.00	$ 3,000.00	0.13%
92144	MASS. BUSINESS ROUNDTABLE	$ 2,510.00	$ 2,510.00	0.11%
92147	PRESIDENT & FELLOWS OF HARVARD UNIVERSITY C/O HARVARD UNIVERSTIY	$ 26,000.00	$ 26,250.00	1.17%
92150	R.L. POLK & COMPANY	$ 5,000.00	$ 5,000.00	0.22%
92174	BP AMERICA, INC.	$ 0.00	$ 0.00	0.00%
92198	OCEAN SPRAY CRANBERRIES, INC.	$ 72,000.00	$ 72,000.00	3.21%
92201	MASS. FINE ART AUCTIONEERS, INC.	$ 20,000.00	$ 20,000.00	0.89%
92205	HINSDALE HOLDING COMPANY	$ 75,000.00	$ 75,000.00	3.35%
92214	SHAMIE MANAGEMENT CORPORATION	$ 20,004.00	$ 20,004.00	0.89%
92215	ASSOCIATION OF LEAD PAINT PROFESSIONALS & ABATTERS (A.I.P.A)	$ 1,000.00	$ 1,000.00	0.04%
92216	MASS. WATER POLLUTION CONTROL ASSOCIATION	$ 4,000.00	$ 4,000.00	0.18%
92217	NATIONAL ASSOCIATION OF THE REMODELING INDUSTRY INC.	$ 1,500.00	$ 1,500.00	0.07%
92223	MASS. GLASS DEALERS ASSOCIATION	$ 19,000.00	$ 19,000.00	0.85%
92235	MASS. LOBSTERMEN'S ASSOCIATION	$ 16,000.00	$ 16,000.00	0.71%
92237	NEW ENGLAND COLLECTORS ASSOCIATION INC.	$ 16,000.00	$ 16,000.00	0.71%
92240	LCF ASSOCIATES	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92250	SPRINT COMMUNICATIONS COMPANY LP	$ 15,254.00	$ 15,930.00	0.71%
92254	GIANT LIFT MANUFACTURING COMPANY, INC.	$ 0.00	$ 0.00	0.00%
92255	MASS. CHAIN DRUGSTORE COUNCIL, INC.	$ 43,000.00	$ 43,000.00	1.92%
92266	CREDIT UNION LEAGUE OF MASS., INC.	$ 30,750.00	$ 30,750.00	1.37%
92267	ELEVATOR ASSOCIATION OF MASS. C/O EMBREE & WHITE	$ 10,000.00	$ 10,234.00	0.46%
92277	MASS. COSMETOLOGY ASSOCIATION	$ 7,900.00	$ 7,900.00	0.35%
92285	PLAYTEX FAMILY PRODUCTS CORPORATION MULTISTATE	$ 12,500.00	$ 12,500.00	0.56%
92292	NORTHEAST BUSINESS TRUST	$ 0.00	$ 0.00	0.00%
92295	MASS. ASSOCIATION OF JEWISH FEDERATIONS	$ 0.00	$ 0.00	0.00%
92297	MASS. SOCIETY OF CPAS	$ 28,550.00	$ 31,575.00	1.41%
92299	W. R. GRACE & COMPANY	$ 0.00	$ 43.00	0.00%
92300	POLYISOCYANURATE INSULATION MANUFACTURERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
92312	LECHMERE, INC.	$ 1,423.00	$ 1,541.00	0.07%
92329	LOCKHEED INFORMATION MANAGEMENT SERVICES	$ 16,000.00	$ 16,000.00	0.71%
92340	BOSTON SOCIETY OF LANDSCAPE ARTHITECTS (BSLA)	$ 3,000.00	$ 3,000.00	0.13%
92347	SOAP & DETERGENT ASSOCIATION	$ 35,000.00	$ 35,000.00	1.56%
92350	CONSOLIDATED GROUP, INC.	$ 2,500.00	$ 2,500.00	0.11%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92352	BECHTEL GROUP, INC.	$ 4,000.00	$ 4,000.00	0.18%
92353	AMERICAN REF-FUEL COMPANY OF EAST BRIDGEWATER	$ 30,000.00	$ 30,000.00	1.34%
92359	MASS. NURSERYMEN'S ASSOCIATION	$ 11,000.00	$ 11,161.00	0.50%
92362	FIRST ALBANY CORPORATION	$ 0.00	$ 0.00	0.00%
92369	ZEE ENTERPRISES	$ 18,000.00	$ 18,000.00	0.80%
92380	AMERICAN SOCIETY OF MECHANICAL ENGINEERS	$ 2,400.00	$ 2,400.00	0.11%
92390	ARTHUR D. LITTLE, INC.	$ 12,000.00	$ 12,000.00	0.54%
92398	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 4,000.00	$ 4,000.00	0.18%
92401	PRECISION LENS CRAFTERS	$ 10,000.00	$ 10,000.00	0.45%
92403	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION	$ 10,000.00	$ 10,000.00	0.45%
92405	LIFE CARE SERVICES CORPORATION	$ 10,000.00	$ 10,000.00	0.45%
92406	EQUIFAX INCORPORATED	$ 10,000.00	$ 10,000.00	0.45%
92409	MINNESOTA MINING & MANFACTURING COMPANY (3M)	$ 10,000.00	$ 10,000.00	0.45%
92416	BROWN BROTHERS HARRIMAN	$ 14,500.00	$ 14,500.00	0.65%
92417	EBASCO SERVICES, INC.	$ 3,000.00	$ 3,000.00	0.13%
92460	PROCTER & GAMBLE	$ 22,000.00	$ 22,000.00	0.98%
92462	MCI TELECOMMUNICATIONS CORP.	$ 9,000.00	$ 9,000.00	0.40%
92463	GROCERY MANUFACTURERS OF AMERICA	$ 32,600.00	$ 32,600.00	1.46%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92468	NATIONAL PAINT & COATINGS ASSOCIATION	$ 9,500.00	$ 9,500.00	0.42%
92470	KMART CORPORATION	$ 12,500.00	$ 12,500.00	0.56%
92483	MASS. PAYPHONE ASSOCIAITON	$ 9,000.00	$ 9,000.00	0.40%
92485	NEW ENGLAND COIN LAUNDRY AND DRY CLEANING ASSOCIATION	$ 17,675.00	$ 17,675.00	0.79%
92488	COIN-MACHINE INDUSTRIES ASSOCIATION OF NEW ENGLAND, INC.	$ 15,000.00	$ 15,000.00	0.67%
92505	COMMNETICS, INC.	$ 10,000.00	$ 10,000.00	0.45%
92514	AMERICAN PAPER INSTITUTE	$ 11,000.00	$ 11,000.00	0.49%
92517	NATIONAL ELECTRICAL MFGRS. ASSOC. & PORTABLE RECHARGEABLE BATTERY ASSN	$ 10,000.00	$ 10,000.00	0.45%
92518	VIDEO LOTTERY CONSULTANTS, INC.	$ 24,000.00	$ 24,000.00	1.07%
92529	LONDON & LEEDS DEVELOPMENT CORP. MANAHATTAN TOWER	$ 7,000.00	$ 7,000.00	0.31%
92531	MASS. GOVERNMENT LAND BANK	$ 29,500.00	$ 29,500.00	1.32%
92543	MASS. SIGN CONTRACTORS ASSOCIATION	$ 21,996.00	$ 21,996.00	0.98%
92560	MBA GROUP, THE	$ 15,000.00	$ 15,000.00	0.67%
92561	CELLULAR ONE	$ 25,000.00	$ 25,000.00	1.12%
92563	INTERNATIONAL FRANCHISE ASSOCIATION	$ 0.00	$ 941.00	0.04%
92568	MASS. MARINE TRADES ASSOCIATION	$ 9,100.00	$ 9,100.00	0.41%
92572	MASS. BAY YACHT CLUBS ASSOCIATION	$ 4,000.00	$ 4,000.00	0.18%
92573	1010 MEMORIAL DRIVE TENANTS CORP.	$ 1,000.00	$ 1,000.00	0.04%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92578	AMERICAN CONSULTING ENGINEERS COUNCIL OF N.E., INC.	$ 6,000.00	$ 6,000.00	0.27%
92580	FMC CORPORATION	$ 21,185.00	$ 21,185.00	0.95%
92581	ELECTRONIC DATA SYSTEMS EDS OFFICE OF GOV'T AFFAIRS	$ 5,200.00	$ 5,200.00	0.23%
92592	BOSTON CHAMBER OF NEIGHBORHOOD COMMERCE	$ 0.00	$ 0.00	0.00%
92593	MASS. RETAIL MONUMENT DEALERS ASSOCIATION	$ 5,000.00	$ 5,000.00	0.22%
92599	MASS. ASSOCIATION OF REGIONAL PLANNING AGENCIES	$ 10,000.00	$ 10,000.00	0.45%
92606	BREMEN COMPANY LTD.	$ 4,000.00	$ 4,000.00	0.18%
92612	EASTERN STATES EXPOSITION	$ 0.00	$ 0.00	0.00%
92613	PARTYKA RESOURCE MANAGEMENT	$ 0.00	$ 0.00	0.00%
92614	FITZGERALD & ROBBINS, INC.	$ 37,400.00	$ 37,400.00	1.67%
92621	TOGETHER	$ 3,375.00	$ 3,375.00	0.15%
92623	BALLOON COUNCIL	$ 6,000.00	$ 6,000.00	0.27%
92638	ITW/SIGNODE C/O ILLINOIS TOOL WORKS INC.	$ 15,000.00	$ 15,000.00	0.67%
92646	E M S A LIMITED PARTNERSHIP	$ 17,450.00	$ 18,647.00	0.83%
92647	T R G LIMITED PARTNERSHIP	$ 60,000.00	$ 60,000.00	2.68%
92652	KERVICK ENTERPRISES, INC.	$ 20,500.00	$ 20,603.00	0.92%
92654	EASTMAN KODAK COMPANY	$ 32,500.00	$ 32,500.00	1.45%
92658	KIMCO DEVELOPMENT CORPORATION	$ 15,235.00	$ 15,235.00	0.68%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92661	ASEPTIC PACKAGING COUNCIL	$ 62,315.00	$ 62,315.00	2.78%
92662	BATTERY COUNCIL INTERNATIONAL C/O WEINBERG, BERGESON & NEUMAN	$ 6,243.00	$ 6,243.00	0.28%
92669	GENERAL ELECTRIC COMPANY	$ 0.00	$ 0.00	0.00%
92670	SUMMER HOLIDAY OPENING PARTNERSHIP (SHOP)	$ 39,176.00	$ 47,483.00	2.12%
92673	INTERNATIONAL TECHNICAL SYSTEMS OF NEW ENGLAND, INC.	$ 30,000.00	$ 30,000.00	1.34%
92699	HM HOLDINGS, INC. FORMERLY SCM/GLIDDEN C/O SCM CHEMICALS	$ 6,666.00	$ 6,666.00	0.30%
92700	GLIDDEN COMPANY	$ 6,666.00	$ 6,666.00	0.30%
92701	SHERWIN-WILLIAMS COMPANY	$ 13,333.00	$ 13,333.00	0.60%
92703	NL INDUSTRIES, INC.	$ 13,333.00	$ 13,333.00	0.60%
92715	WABAN INC.	$ 2,000.00	$ 2,000.00	0.09%
92723	MASS. SHORTHAND REPORTERS ASSOC.	$ 6,200.00	$ 6,200.00	0.28%
92725	NEW ENGLAND TRAIL RIDERS ASSOC.	$ 1,558.00	$ 1,558.00	0.07%
92726	GRANITE MANUFACTURING CORPORATION OF AMERICA	$ 0.00	$ 0.00	0.00%
92729	MOTOROLA	$ 13,333.00	$ 15,333.00	0.68%
92730	NATIONAL ASSOCIATION OF ELECTRICAL MANUFACTURERS (NEMA)	$ 20,000.00	$ 20,000.00	0.89%
92749	W.R. GRACE & COMPANY - CONN.	$ 0.00	$ 0.00	0.00%
92756	MASS. ASSOCIATION OF ASSESSING OFFICERS	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $2,240,379.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92767	MASS. ASSOCIATION OF COMMUNITY DEVELOPMENT CORPORATION	$ 500.00	$ 500.00	0.02%
92769	HONEYWELL, INC. C/O MULTISTATE	$ 2,250.00	$ 2,250.00	0.10%
92770	AMERICAN BIODYNE C/O MULTISTATE	$ 4,500.00	$ 4,500.00	0.20%
92775	BEACON COMPANIES	$ 35,000.00	$ 35,000.00	1.56%
92778	INTERNATIONAL COUNCIL OF SHOPPING CENTERS	$ 1,500.00	$ 1,500.00	0.07%
92779	JOHN BOYD COMPANY, INC.	$ 3,000.00	$ 3,000.00	0.13%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $58,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92037	METROWEST CHAMBER OF COMMERCE	$ 2,310.00	$ 2,410.00	4.12%
92100	METRO SOUTH CHAMBER OF COMMERCE	$ 1,200.00	$ 1,250.00	2.14%
92534	GREATER BOSTON CHAMBER OF COMMERCE	$ 10,375.00	$ 10,375.00	17.74%
92663	SOUTH SHORE CHAMBER OF COMMERCE	$ 44,000.00	$ 44,448.00	76.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $286,378.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92091	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 24,200.00	$ 29,513.00	10.31%
92112	CONSTRUCTION INDUSTRIES OF MASS.	$ 21,277.00	$ 21,277.00	7.43%
92155	ASSOCIATED GENERAL CONTRACTORS OF MASS., INC.	$ 23,000.00	$ 23,200.00	8.10%
92236	NEW ENGLAND MANUFACTURED HOUSING ASSOCIATION, INC.	$ 15,000.00	$ 15,000.00	5.24%
92246	UTILITY CONTRACTORS ASSOCIATION OF NEW ENGLAND	$ 55,028.00	$ 55,028.00	19.22%
92249	ASSOCIATED BUILDERS & CONTRACTORS, INC.	$ 13,000.00	$ 13,201.00	4.61%
92382	HOME BUILDERS ASSOCIATION OF MASS.	$ 75,000.00	$ 75,000.00	26.19%
92478	NORTHEASTERN RETAIL LUMBER ASSOC./ MASS. RETAIL LUMBER DEALERS ASSOC.	$ 11,000.00	$ 11,195.00	3.91%
92481	MASS. ASSOC. OF PLUMBING HEATING COOLING CONTRACTORS, INC.	$ 5,000.00	$ 5,000.00	1.75%
92487	MASS. ELECTRICAL CONTRACTORS ASSOC.	$ 4,500.00	$ 4,500.00	1.57%
92533	SEAWORTHY SYSTEMS, INC.	$ 18,300.00	$ 18,464.00	6.45%
92675	MASS. AGGREGATE & ASPHALT PAVEMENT ASSOCIATION	$ 5,000.00	$ 5,000.00	1.75%
92782	CARPENTER INVESTMENT DEVELOPMENT CORP.	$ 10,000.00	$ 10,000.00	3.49%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $785,089.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92015	COLLEGE BOARD	$ 0.00	$ 0.00	0.00%
92051	MASS. ASSOCIATION OF SCHOOL SUPERINTENDENTS	$ 36,500.00	$ 36,500.00	4.65%
92053	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	$ 81,171.00	$ 91,535.00	11.66%
92104	BOSTON UNIVERSITY	$ 78,050.00	$ 78,129.00	9.95%
92123	BABSON COLLEGE	$ 202.00	$ 202.00	0.03%
92190	EDUCATIONAL TRAINING SYSTEMS, INC.	$ 0.00	$ 0.00	0.00%
92197	MASS. ASSOCIATION OF PRIVATE CAREER SCHOOLS	$ 12,000.00	$ 12,000.00	1.53%
92199	TUFTS UNIVERSITY DEVELOPMENT CORP. (TUDC)	$ 21,000.00	$ 21,000.00	2.67%
92200	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	$ 120,000.00	$ 120,000.00	15.28%
92209	BOSTON UNIVERSITY MEDICAL CENTER C/O B.U. SCHOOL OF MEDICINE	$ 43,750.00	$ 44,200.00	5.63%
92234	NORTHEASTERN UNIVERSITY	$ 0.00	$ 0.00	0.00%
92239	MASS. ASSOCIATION OF SCHOOL COMMITTEES	$ 45,000.00	$ 45,000.00	5.73%
92322	MASS. TEACHERS ASSOCIATION	$ 115,233.00	$ 116,410.00	14.83%
92323	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS	$ 38,950.00	$ 38,950.00	4.96%
92345	MASS. COMMUNITY COLLEGE ASSOCIATION	$ 15,500.00	$ 15,500.00	1.97%
92407	EDUCATIONAL TESTING SERVICE	$ 5,000.00	$ 5,000.00	0.64%
92510	PROGRESSIVE LEGAL EDUCATION FUND, INC. C/O NATIONAL LAWYERS GUILD	$ 3,650.00	$ 3,650.00	0.46%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $785,089.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92512	MASS. ASSOCIATION ADMINISTRATION SPECIAL EDUCATION	$ 16,000.00	$ 16,000.00	2.04%
92513	BOSTON HIGASHI SCHOOL	$ 10,000.00	$ 10,000.00	1.27%
92550	MASS. AGRICULTURAL SCHOOLS ASSOCIATION, INC.	$ 26,000.00	$ 26,000.00	3.31%
92555	VALLEYHEAD, INC.	$ 336.00	$ 348.00	0.04%
92558	MASS. SECONDARY SCHOOL ADMINISTRATORS' ASSOCIATION, INC.	$ 9,000.00	$ 9,000.00	1.15%
92571	MASS. ASSOCIATION OF NON-PROFIT SCHOOLS AND COLLEGES	$ 13,000.00	$ 13,000.00	1.66%
92575	STEDMAN, W. DAVID ASSOCIATES	$ 1,000.00	$ 2,963.00	0.38%
92597	BOSTON ASSOCIATION OF SCHOOL ADMINISTRATORS & SUPERVISORS AFLCIO	$ 9,000.00	$ 9,000.00	1.15%
92607	ASSOCIATION OF INDEPENDENT COLLEGES & UNIVERSITIES OF MASS.	$ 30,600.00	$ 31,398.00	4.00%
92639	STATE STUDENT ASSOCIATION OF MASS.	$ 8,304.00	$ 8,304.00	1.06%
92704	NEW ENGLAND TRACTOR TRAILER TRAINING SCHOOL	$ 16,000.00	$ 16,000.00	2.04%
92773	INSTRUCTIONAL SERVICES, INC. CONTINENTAL PLAZA III	$ 15,000.00	$ 15,000.00	1.91%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

E N V I R O N M E N T

CATEGORY TOTAL: $595,275.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92021	MASS. AUDUBON SOCIETY	$ 28,791.00	$ 28,854.00	4.85%
92033	MASS. ASSOCIATION OF 766 APPROVED PRIVATE SCHOOLS	$ 1,275.00	$ 1,275.00	0.21%
92044	NATIONAL AGRICULTURAL CHEMICALS ASSOCIATION	$ 4,000.00	$ 4,039.00	0.68%
92079	MASS. HEALTH OFFICERS ASSOCIAITON	$ 5,000.00	$ 5,000.00	0.84%
92080	CORPORATE CONSERVATION INC.	$ 0.00	$ 0.00	0.00%
92118	1000 FRIENDS OF MASS.	$ 0.00	$ 0.00	0.00%
92181	NATIONAL ASSOCIATION OF OFFICE & INDUSTRIAL PARKS	$ 21,000.00	$ 21,000.00	3.53%
92182	CLEAN HARBORS, INC.	$ 71,608.00	$ 71,609.00	12.03%
92183	PEDDOCKS ISLAND ASSOCIATION	$ 4,135.00	$ 4,135.00	0.69%
92185	BERKSHIRE NATURAL RESOURCES COUNCIL INC.	$ 0.00	$ 89.00	0.01%
92210	RECYCLING INITIATIVE CAMPAIGN, INC.	$ 0.00	$ 0.00	0.00%
92218	NOVACOR CHEMICALS INC.	$ 16,400.00	$ 16,400.00	2.76%
92225	BROWNING-FERRIS INDUSTIRES, INC. (MA)	$ 41,615.00	$ 41,615.00	6.99%
92243	COALITION TO STOP THE MASS OIL SPILL	$ 3,000.00	$ 3,000.00	0.50%
92365	ASSOCIATION OF MASS. RECYCLERS	$ 19,000.00	$ 19,000.00	3.19%
92367	GREEN INDUSTRY COUNCIL	$ 18,000.00	$ 18,000.00	3.02%
92379	WHEELABRATOR ENVIRONMENTAL SYSTEMS, INC./WHEELABRATOR TECHNOLOGIES, INC	$ 120,000.00	$ 120,000.00	20.16%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

E N V I R O N M E N T

CATEGORY TOTAL: $595,275.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92408	CHAPTER 146 ASSOCIATION, THE	$ 18,000.00	$ 18,000.00	3.02%
92444	MARINE SPILL RESPONSE CORPORATION	$ 1,500.00	$ 1,500.00	0.25%
92446	WASTE MANAGEMENT OF NORTH AMERICA, INC.	$ 11,000.00	$ 11,000.00	1.85%
92451	STEEL CAN RECYCLING INSTITUTE	$ 33,000.00	$ 33,000.00	5.54%
92452	SOCIETY OF THE PLASTICS INDUSTRY - COUNCIL FOR SOLID WASTE SOLUTIONS	$ 65,000.00	$ 65,000.00	10.92%
92454	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION	$ 75,000.00	$ 75,000.00	12.60%
92467	NELRAD	$ 7,950.00	$ 7,950.00	1.34%
92500	J. MAKOWSKI ASSOCIATES	$ 4,250.00	$ 4,250.00	0.71%
92501	MASS. SIERRA CLUB	$ 0.00	$ 0.00	0.00%
92579	TIRU	$ 4,400.00	$ 4,400.00	0.74%
92596	NATIONAL ASSOCIATION OF DIAPER SERVICES	$ 2,250.00	$ 2,250.00	0.38%
92617	NATIONAL ENERGY MANAGEMENT INSTITUTE COMMITTEE (NEMIC)	$ 0.00	$ 0.00	0.00%
92629	CENTRAL WATER DISTRICT ASSOCIATES	$ 2,500.00	$ 2,500.00	0.42%
92653	MASS. SAVE JAMES BAY, INC.	$ 5,000.00	$ 5,000.00	0.84%
92656	LAIDLAW ENVIRONMENTAL SERVICES (NORTHEAST), INC.	$ 4,625.00	$ 4,625.00	0.78%
92690	MASS. ASSOCIATION OF CONSERVATION COMMISSIONS	$ 0.00	$ 349.00	0.06%
92705	SPRINGFIELD RESOURCE RECOVERY L.P.	$ 5,000.00	$ 5,000.00	0.84%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

E N V I R O N M E N T

CATEGORY TOTAL: $595,275.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92717	CONSERVATION LAW FOUNDATION	$ 0.00	$ 0.00	0.00%
92719	MASS. WATERSHED COALITION, INC.	$ 0.00	$ 0.00	0.00%
92732	TRUSTEES OF RESERVATIONS	$ 1,411.00	$ 1,435.00	0.24%
92771	NORTH EAST SOLID WASTE COMMITTEE	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

FOOD AND NONALCOHOLIC BEVERAGE

CATEGORY TOTAL: $219,703.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92187	H.P. HOOD, INC.	$ 6,700.00	$ 6,953.00	3.16%
92274	BAY STATE LOBSTER COMPANY, INC.	$ 0.00	$ 0.00	0.00%
92346	CUMBERLAND FARMS DAIRY, INC.	$ 3,750.00	$ 3,750.00	1.71%
92385	CAPE COD CRANBERRY GROWERS' ASSOCIATION	$ 40,000.00	$ 40,000.00	18.21%
92400	NEW ENGLAND FARM WORKERS COUNCIL (N.E.F.W.C.)	$ 4,000.00	$ 4,000.00	1.82%
92404	MASS. FOOD ASSOCIATION	$ 30,000.00	$ 30,000.00	13.65%
92449	MASS. CANDY & TOBACCO DISTRIBUTORS ASSOCIATION	$ 15,000.00	$ 15,000.00	6.83%
92464	MASS. SOFT DRINK ASSOCIATION	$ 30,000.00	$ 30,000.00	13.65%
92609	KRAFT GENERAL FOODS, INC.	$ 78,000.00	$ 78,000.00	35.50%
92676	AMERICAN FROZEN FOODS, INC.	$ 7,000.00	$ 7,000.00	3.19%
92780	NEW ENGLAND FROZEN FOODS	$ 5,000.00	$ 5,000.00	2.28%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $486,152.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92029	RETIRED STATE COUNTY & MUNICIPAL EMPLOYEES ASSOCIATION	$ 160,000.00	$ 160,000.00	32.91%
92202	TOWN OF WALPOLE	$ 0.00	$ 0.00	0.00%
92204	ASSOCIATION OF MAGISTRATES & ASST. CLERKS/MAGISTRATE OF TRIAL COURT	$ 10,000.00	$ 10,000.00	2.06%
92212	MASS. MUNICIPAL ASSOCIATION	$ 107,724.00	$ 107,779.00	22.17%
92282	MASS. CORRECTIONAL LEGAL SERVICES	$ 12,500.00	$ 12,500.00	2.57%
92288	CITY OF BOSTON	$ 16,000.00	$ 16,000.00	3.29%
92294	MASS. COLLECTORS & TREASURERS ASSOCIATION	$ 6,900.00	$ 6,900.00	1.42%
92318	MASS. TOWN CLERKS ASSOCIATION	$ 9,000.00	$ 9,090.00	1.87%
92348	PUBLIC EMPLOYEES BENEFIT SERVICES CORPORATION (PEBSCO)	$ 33,328.00	$ 33,328.00	6.86%
92370	LIMITS	$ 0.00	$ 3,805.00	0.78%
92522	BOSTON WATER & SEWER COMMISSION	$ 7,750.00	$ 7,750.00	1.59%
92549	ASSOCIATION OF COUNTY TREASURERS	$ 12,000.00	$ 12,000.00	2.47%
92556	MASS. ASSOCIATION OF CONTRIBUTORY RETIREMENT BOARDS	$ 31,500.00	$ 31,500.00	6.48%
92582	MAVROULES COMMITTEE	$ 1,500.00	$ 1,500.00	0.31%
92648	KRC RESOURCES, INC.	$ 20,000.00	$ 20,000.00	4.11%
92687	SZABO CORRECTIONAL SERVICES	$ 8,000.00	$ 8,000.00	1.65%
92702	MIDDLESEX COUNTY CONTRIBUTORY RETIREMENT SYSTEMS	$ 3,000.00	$ 3,000.00	0.62%
92716	TOWN OF HARVARD, MASSACHUSETTS	$ 25,000.00	$ 25,000.00	5.14%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

G O V E R N M E N T

CATEGORY TOTAL: $486,152.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92772	STATE STREET BUSINESS GROUP, INC.	$ 18,000.00	$ 18,000.00	3.70%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,659,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92012	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 12,000.00	$ 12,691.00	0.76%
92013	HEALTH RESEARCH FOUNDATION	$ 0.00	$ 0.00	0.00%
92026	NEW ENGLAND DEACONESS HOSPITAL	$ 9,724.00	$ 10,026.00	0.60%
92034	REHABILITATION CONSUMERS & PROVIDERS COALITION	$ 0.00	$ 276.00	0.02%
92035	NEW ENGLAND REHABILITATION HOSPITAL	$ 6,459.00	$ 6,624.00	0.40%
92042	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 0.00	$ 1,315.00	0.08%
92047	AMERICAN LUNG ASSOCIATION OF MASS.	$ 7,717.00	$ 8,197.00	0.49%
92052	MASS. ASSOCIATION OF PRIVATE PSYCHIATRIC HOSPITALS	$ 48,314.00	$ 48,693.00	2.93%
92056	MASS. MEDICAL SOCIETY	$ 112,525.00	$ 129,740.00	7.82%
92061	MASS. HOSPITAL ASSOCAITON	$ 90,329.00	$ 103,008.00	6.21%
92087	HARVARD COMMUNITY HEALTH PLAN	$ 24,650.00	$ 24,650.00	1.49%
92093	MASS. CHIROPRACTIC SOCIETY	$ 59,405.00	$ 61,367.00	3.70%
92096	BOSTON IMAGING GROUP, P.C.	$ 12,000.00	$ 12,000.00	0.72%
92116	MASS. FEDERATION OF NURSING HOMES	$ 52,333.00	$ 52,746.00	3.18%
92131	MASS. ASSOCIATION OF NURSE ANESTHETISTS	$ 13,584.00	$ 13,584.00	0.82%
92141	BETH ISRAEL HOSPITAL	$ 70,700.00	$ 77,771.00	4.69%
92159	SHAUGHNESSY-KAPLAN HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92160	MIDDLESEX COUNTY HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92161	MASS. RESPIRATORY HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,659,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92162	YOUVILLE HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92163	ST. JOHN OF GOD HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92164	NEW ENGLAND SINAI HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92165	JEWISH MEMORIAL HOSPITAL	$ 3,113.00	$ 3,113.00	0.19%
92166	WORCESTER COUNTY HOSPITAL	$ 3,079.00	$ 3,113.00	0.19%
92167	BRAINTREE HOSPITAL	$ 39,647.00	$ 39,647.00	2.39%
92169	DANA-FARBER CANCER INSTITUTE	$ 40,000.00	$ 40,000.00	2.41%
92171	3M HEALTH INFORMATION SYSTEMS C/O MULTISTATE ASSOCIATES, INC.	$ 12,000.00	$ 12,000.00	0.72%
92220	MASS. CHAPTER AMERICAN PHYSICAL THERAPY ASSOCIATION	$ 15,320.00	$ 15,320.00	0.92%
92238	NEPONSET VALLEY HEALTH SYSTEMS	$ 40,000.00	$ 40,000.00	2.41%
92257	MASS. ASSOCIATION OF HMOS	$ 109,934.00	$ 110,832.00	6.68%
92271	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 25,000.00	$ 25,000.00	1.51%
92272	MASS. RADIOLOGICAL SOCIETY, INC. C/O WARNER & STACKPOLE	$ 10,000.00	$ 10,000.00	0.60%
92273	MASS. CHAPTER AMERICAN ACADEMY OF PEDIATRICS C/O WARNER & STACKPOLE	$ 15,000.00	$ 15,000.00	0.90%
92280	MASS. SOCIETY OF HOSPITAL PHARMACISTS C/O FAULKNER HOSPITAL	$ 3,626.00	$ 3,626.00	0.22%
92296	CHILDREN'S HOSPITAL, BOSTON	$ 30,000.00	$ 30,000.00	1.81%
92298	WORCESTER HEALTH & HOSPITALS AUTHORITY	$ 1,428.00	$ 1,636.00	0.10%
92307	SCHERING-PLOUGH CORPORATION	$ 3,337.00	$ 3,630.00	0.22%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,659,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92309	MERRIMACK VALLEY MRI	$ 6,600.00	$ 6,600.00	0.40%
92330	MASS. SOCIETY OF OPTOMETRISTS	$ 42,000.00	$ 42,000.00	2.53%
92331	MASS. OPTOMETRIC CONSULTANTS	$ 13,000.00	$ 13,000.00	0.78%
92364	MASS. DENTAL SOCIETY	$ 60,000.00	$ 60,000.00	3.62%
92366	MASS. PODIATRIC MEDICAL SOCIETY	$ 22,000.00	$ 22,000.00	1.33%
92373	MASS. PSYCHIATRIC SOCIETY, INC.	$ 32,500.00	$ 32,500.00	1.96%
92384	MASS. AMBULANCE ASSOCIATION	$ 7,500.00	$ 7,500.00	0.45%
92396	MASS. ASSOCIATION OF OCCUPATIONAL THERAPISTS	$ 4,000.00	$ 4,000.00	0.24%
92418	IVF AMERICA (MA), INC. C/O WALTHAM WESTON HOSPITAL	$ 6,600.00	$ 6,600.00	0.40%
92422	HERITAGE HEALTH SYSTEMS	$ 0.00	$ 0.00	0.00%
92472	MASS. PSYCHOLOGICAL ASSOCIATION	$ 23,180.00	$ 23,180.00	1.40%
92474	NORTHEAST EMS, INC.	$ 4,000.00	$ 4,000.00	0.24%
92475	CENTRAL MASS. EMS CORP.	$ 4,000.00	$ 4,000.00	0.24%
92476	CAPE & ISLANDS EMS	$ 4,000.00	$ 4,000.00	0.24%
92496	MASS. ACUPUNCTURE SOCIETY	$ 11,000.00	$ 11,000.00	0.66%
92508	DELTA DENTAL PLAN OF MASS.	$ 21,000.00	$ 21,000.00	1.27%
92521	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$ 45,000.00	$ 45,000.00	2.71%
92524	CARNEY HOSPITAL	$ 16,500.00	$ 16,500.00	0.99%
92525	LAWRENCE MEMORIAL HOSPITAL	$ 10,000.00	$ 10,000.00	0.60%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,659,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92526	ST. LUKE'S HOSPITAL OF NEW BEDFORD INC.	$ 8,000.00	$ 8,000.00	0.48%
92527	TRUSTEES OF HEALTH AND HOSPITALS	$ 57,500.00	$ 57,500.00	3.46%
92528	CAMBRIDGE HOSPITAL	$ 17,979.00	$ 17,979.00	1.08%
92530	MENTAL HEALTH CORPORATIONS OF MASS.	$ 8,750.00	$ 8,750.00	0.53%
92562	WILD ACRES INN, INC.	$ 3,000.00	$ 3,000.00	0.18%
92601	NEW ENGLAND MEDICAL CENTER	$ 15,000.00	$ 15,000.00	0.90%
92605	METROWEST HEALTH, INC. FORMERLY FRAMINGHAM UNION HOSPITAL, INC.	$ 30,000.00	$ 30,000.00	1.81%
92619	QUORUM HEALTH RESOURCES	$ 10,000.00	$ 10,000.00	0.60%
92620	MASS. HEAD INJURY ASSOCIATION	$ 15,000.00	$ 15,000.00	0.90%
92624	MASS. DENTAL HYGIENISTS ASSOCIATION	$ 15,000.00	$ 15,000.00	0.90%
92636	CRITICAL CARE AMERICA	$ 50,000.00	$ 50,000.00	3.01%
92643	MILTON HOSPITAL	$ 10,000.00	$ 10,000.00	0.60%
92644	MASS. ORGANIZATION OF AMERICANS FOR RECOVERY	$ 5,000.00	$ 5,000.00	0.30%
92650	MASS. ORTHOPAEDIC ASSOCIATION, INC.	$ 18,000.00	$ 18,000.00	1.08%
92665	MASS. ASSOCIATION OF DIAGNOSTIC IMAGING	$ 23,500.00	$ 23,500.00	1.42%
92672	BOSTON MED FLIGHT	$ 14,000.00	$ 14,000.00	0.84%
92681	ST. JOHN'S HOSPITAL	$ 60,000.00	$ 60,000.00	3.62%
92686	MASS. ASSOCIATION OF REGISTERED DISPENSING OPTICIANS	$ 3,000.00	$ 3,000.00	0.18%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,659,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92733	SOUTH SHORE HOSPITAL	$ 14,092.00	$ 14,092.00	0.85%
92758	HOME & HEALTH CARE ASSOCIATION OF MASS, INC.	$ 9,999.00	$ 9,999.00	0.60%
92774	MEDICAL RECORDS ASSOCIATES	$ 4,500.00	$ 4,500.00	0.27%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HIGH TECHNOLOGY

CATEGORY TOTAL: $197,908.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92019	IBM CORPORATION	$ 0.00	$ 0.00	0.00%
92025	MASS. COALITION OF NEW OFFICE TECHNOLOGY	$ 409.00	$ 473.00	0.24%
92102	DIGITAL EQUIPMENT CORPORATION	$ 35,000.00	$ 35,000.00	17.68%
92126	IBM CORPORATION III	$ 49,000.00	$ 49,000.00	24.76%
92226	IBM CORPORATION II	$ 350.00	$ 350.00	0.18%
92241	MASS. BIOTECHNOLOGY COUNCIL	$ 21,000.00	$ 21,000.00	10.61%
92387	RAYTHEON COMPANY	$ 12,000.00	$ 12,000.00	6.06%
92536	OGDEN MARTIN SYSTEMS, INC.	$ 14,250.00	$ 14,250.00	7.20%
92682	PARAMAX SYSTEMS CORPORATION	$ 14,632.00	$ 14,632.00	7.39%
92683	UNISYS CORPORATION	$ 0.00	$ 0.00	0.00%
92685	I.C. SYSTEMS, INC.	$ 22,100.00	$ 22,100.00	11.17%
92708	MASS. CHEMICAL TECHNOLOGY ALLIANCE	$ 14,279.00	$ 19,103.00	9.65%
92760	LAU TECHNOLOGIES	$ 10,000.00	$ 10,000.00	5.05%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $463,486.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92031	FAMILY SERVICE OF GREATER BOSTON	$ 39,610.00	$ 39,610.00	8.55%
92057	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 27,656.00	$ 29,385.00	6.34%
92058	BOSTON CHILDREN'S SERVICES ASSOC.	$ 27,656.00	$ 29,385.00	6.34%
92064	MASS. HUMAN SERVICES COALITION	$ 8,000.00	$ 11,200.00	2.42%
92073	NATIONAL ASSOCIATION OF SOCIAL WORKERS, MASS. CHAPTER	$ 7,275.00	$ 7,958.00	1.72%
92109	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	$ 43,985.00	$ 43,985.00	9.49%
92130	VISITING NURSE ASSOCIATION OF MASS.	$ 4,889.00	$ 4,898.00	1.06%
92189	MASS. ASSOCIATION ADULT DAY HEALTH SERVICES C/O GARDNER VISITING NURSE	$ 10,000.00	$ 10,000.00	2.16%
92224	MASS. ASSOCIATION OF HOME CARE PROGRAMS C/O MASS. HOME CARE	$ 1,358.00	$ 1,979.00	0.43%
92259	AIDS ACTION COMMITTEE	$ 15,920.00	$ 15,920.00	3.43%
92260	BOSTON AIDS CONSORTIUM	$ 10,000.00	$ 10,000.00	2.16%
92261	PROJECT ABLE C/O FCHC	$ 10,000.00	$ 10,000.00	2.16%
92262	MASS. SPEECH, HEARING & LANGUAGE ASSOCIATION (MSHA)	$ 12,000.00	$ 12,000.00	2.59%
92263	PROJECT BREAD - THE WALK FOR HUNGER	$ 6,000.00	$ 6,000.00	1.29%
92264	ASSOCIATION FOR RETARDED CITIZENS	$ 30,000.00	$ 30,000.00	6.47%
92276	MENTAL RETARDATION PROVIDER COUNCIL C/O BERKSHIRE COUNTY ASN RETARDED	$ 5,000.00	$ 5,000.00	1.08%
92278	MASS. NON-PROFIT HOUSING ASSOC.	$ 8,000.00	$ 8,000.00	1.73%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $463,486.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92279	SPECIAL NEEDS ADOPTION NETWORK C/O PROJECT IMPACT	$ 6,250.00	$ 6,250.00	1.35%
92281	MASS. HEAD START C/O SOUTH SHORE HEAD START	$ 5,000.00	$ 5,000.00	1.08%
92283	MASS. ASSOCIATION FOR MARRIAGE & FAMILY THERAPY	$ 3,750.00	$ 3,750.00	0.81%
92284	MASS. REHABILITATION COUNSELORS	$ 7,500.00	$ 7,500.00	1.62%
92286	MASS. FAMILY PLANNING ASSOCIATION	$ 7,951.00	$ 7,950.00	1.72%
92413	MASS. SENIOR ACTION COUNCIL	$ 0.00	$ 0.00	0.00%
92415	OEVER ASSOCIATION FOR THE RETARDED	$ 14,000.00	$ 14,000.00	3.02%
92473	COMMUNITY WORKSHOPS, INC.	$ 0.00	$ 0.00	0.00%
92504	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	$ 32,377.00	$ 33,828.00	7.30%
92523	ALCOHOLISM & ORUG ABUSE ASSOCIATION OF MASS.	$ 1,000.00	$ 1,000.00	0.22%
92548	GREENERY REHABILITATION GROUP, INC.	$ 60,000.00	$ 60,000.00	12.95%
92553	BEHAVIOR RESEARCH INSTITUTE, INC.	$ 8,497.00	$ 8,522.00	1.84%
92554	LEARNING CENTER FOR THE MULTIPLY HANDICAPPED	$ 0.00	$ 0.00	0.00%
92585	MASS. EARLY INTERVENTION CONSORTIUM	$ 13,000.00	$ 13,000.00	2.80%
92598	MASS. COALITION RAPE CRISIS SERVICES C/O RAPE CRISIS SERVICES	$ 5,332.00	$ 5,332.00	1.15%
92640	UNITED WAYS OF MASS., INC.	$ 5,200.00	$ 5,200.00	1.12%
92642	MASS. INOEPENOENT CHILD CARE ORGANIZATION	$ 2,800.00	$ 2,861.00	0.62%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H U M A N S E R V I C E S

CATEGORY TOTAL: $463,486.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92660	MASS. ASSOCIATION FOR MENTAL HEALTH	$ 1,073.00	$ 1,073.00	0.23%
92755	ASSOC. MASS. HOMES FOR AGING	$ 900.00	$ 900.00	0.19%
92762	ASSISTED LIVING FACILITIES ASSOC. OF AMERICA (ALFAA)	$ 12,000.00	$ 12,000.00	2.59%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $2,236,007.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92010	BERKSHIRE LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
92016	AMERICAN COUNCIL OF LIFE INSURANCE	$ 60,000.00	$ 60,000.00	2.68%
92017	CNA INSURANCE COMPANIES A/K/A CONTINENTAL CASUALTY COMPANY	$ 4,000.00	$ 5,441.00	0.24%
92022	TRAVELERS INSURANCE COMPANIES & AFFILIATES	$ 17,858.00	$ 21,608.00	0.97%
92028	STATE MUTUAL LIFE ASSURANCE COMPANY OF AMERICA	$ 4,150.00	$ 4,209.00	0.19%
92030	HANOVER INSURANCE COMPANY	$ 3,132.00	$ 7,405.00	0.33%
92036	ARBELLA MUTUAL INSURANCE COMPANY	$ 67,000.00	$ 67,000.00	3.00%
92039	WORKERS' COMPENSATION RATING & INSPECTION BUREAU	$ 137,745.00	$ 137,745.00	6.16%
92046	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 10,000.00	$ 10,981.00	0.49%
92048	AUTOMOBILE INSURERS BUREAU OF MASS.	$ 76,200.00	$ 76,200.00	3.41%
92050	LIFE INSURANCE ASSOCIATION OF MASS.	$ 158,194.00	$ 246,088.00	11.01%
92066	NATIONAL ASSOCIATION OF INDEPENDENT INSURERS	$ 24,000.00	$ 24,000.00	1.07%
92076	LIBERTY MUTUAL INSURANCE COMPANY	$ 50,000.00	$ 50,010.00	2.24%
92090	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 10,950.00	$ 11,414.00	0.51%
92107	MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOCIATION OF MASS.	$ 44,515.00	$ 44,534.00	1.99%
92117	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,236,007.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92129	MASS. MUTUAL LIFE INSURANCE COMPANY	$ 89,300.00	$ 91,156.00	4.08%
92170	BLUE CROSS BLUE SHIELD OF MASS.	$ 176,035.00	$ 177,820.00	7.95%
92175	MASS. PROPERTY INSURANCE UNDERWRITING ASSOC.	$ 0.00	$ 0.00	0.00%
92179	PLYMOUTH ROCK ASSURANCE CORPORATION	$ 22,365.00	$ 22,453.00	1.00%
92191	ASSOCIATION OF HEALTH INSURANCE AGENTS	$ 34,600.00	$ 34,600.00	1.55%
92192	MASS. ASSOCIATION OF LIFE UNDERWRITERS	$ 45,520.00	$ 45,520.00	2.04%
92193	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 60,000.00	$ 60,000.00	2.68%
92253	ALLIANCE OF AMERICAN INSURERS	$ 31,000.00	$ 37,325.00	1.67%
92304	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	$ 15,000.00	$ 15,000.00	0.67%
92306	QUALITY STANDARDS IN MEDICINE, INC.	$ 5,250.00	$ 6,780.00	0.30%
92320	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	$ 91,694.00	$ 91,694.00	4.10%
92339	TEACHERS INSURANCE & ANNUNITY COLLEGE RETIREMENT EQUITIES FUND	$ 38,000.00	$ 38,000.00	1.70%
92349	COMMERCE INSURANCE COMPANY	$ 125,000.00	$ 125,000.00	5.59%
92354	WARNER INSURANCE COMPANY	$ 50,000.00	$ 50,000.00	2.24%
92355	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC.	$ 160,000.00	$ 160,000.00	7.16%
92356	UTICA MUTUAL INSURANCE COMPANY	$ 8,000.00	$ 8,000.00	0.36%
92358	UNIVERSAL UNDERWRITERS GROUP	$ 20,000.00	$ 20,000.00	0.89%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $2,236,007.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92381	AMERICAN INSURANCE ASSOCIATION	$ 45,000.00	$ 45,000.00	2.01%
92388	INDEPENDENT INSURANCE AGENTS OF MASS.	$ 20,000.00	$ 20,000.00	0.89%
92421	INSURANCE COST CONTROL	$ 9,000.00	$ 9,000.00	0.40%
92457	NEW ENGLAND LAND TITLE ASSOCIATION COMMONWEALTH LAND TITLE INSURANCE	$ 0.00	$ 0.00	0.00%
92542	ILLINOIS INSURANCE EXCHANGE WILDMAN, HARROLD ALLEN & DIXON	$ 750.00	$ 750.00	0.03%
92559	VARIABLE ANNUITY LIFE INSURANCE CO. (VALIC)	$ 48,500.00	$ 52,375.00	2.34%
92564	UNUM LIFE INSURANCE COMPANY OF AMERICA	$ 2,300.00	$ 2,300.00	0.10%
92569	PAUL REVERE LIFE INSURANCE COMPANY	$ 16,000.00	$ 16,237.00	0.73%
92570	PAUL REVERE VARIABLE ANNUNITY INSURANCE COMPANY	$ 4,000.00	$ 4,000.00	0.18%
92586	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS., INC.	$ 50,000.00	$ 50,000.00	2.24%
92591	AMEX LIFE ASSURANCE COMPANY	$ 27,000.00	$ 27,000.00	1.21%
92603	NATIONWIDE LIFE INSURANCE COMPANY	$ 45,833.00	$ 45,833.00	2.05%
92618	TRUST GROUP, INC.	$ 24,000.00	$ 24,000.00	1.07%
92626	ULICO CASUALTY COMPANY	$ 25,000.00	$ 25,000.00	1.12%
92637	SKIP BARBER ADVANCED DRIVING SCHOOL	$ 0.00	$ 0.00	0.00%
92657	TRUST INSURANCE COMPANY	$ 50,000.00	$ 50,000.00	2.24%
92659	AETNA LIFE & CASUALTY COMPANY	$ 440.00	$ 440.00	0.02%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,236,007.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92671	PILGRIM INSURANCE COMPANY	$ 3,956.00	$ 3,956.00	0.18%
92709	AMERICAN TRANSPORTATION INSURANCE CO.	$ 3,000.00	$ 3,000.00	0.13%
92724	FLORISTS MUTUAL INSURANCE COMPANY & MASS. FLORISTS & NURSERIES	$ 15,402.00	$ 15,427.00	0.69%
92731	ADA RESOURCES	$ 50.00	$ 50.00	0.00%
92744	SELF-INSURED GROUP FLORISTS & NURSERIES, MA. (SIGMA)	$ 0.00	$ 0.00	0.00%
92746	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLUMBUS (AFLAC)	$ 25,000.00	$ 25,000.00	1.12%
92747	LYNCH, RYAN & ASSOCIATES, INC.	$ 6,656.00	$ 6,656.00	0.30%
92751	NEEIA COMPENSATION, INC.	$ 6,500.00	$ 6,500.00	0.29%
92752	PALMER GOODELL INSURANCE AGENCY, INC.	$ 6,500.00	$ 6,500.00	0.29%
92753	MANAGED COMP, INC.	$ 25,000.00	$ 25,000.00	1.12%
92761	EASTERN CASUALTY INSURANCE COMPANY	$ 22,000.00	$ 22,000.00	0.98%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $450,033.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92004	TEAMSTERS JOINT COUNCIL #10	$ 20,880.00	$ 20,880.00	4.64%
92014	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	$ 2,885.00	$ 3,368.00	0.75%
92074	SEIU LOCAL 509	$ 40,256.00	$ 40,256.00	8.95%
92081	MASS. LABORERS' DISTRICT COUNCIL, AFL-CIO	$ 15,000.00	$ 15,000.00	3.33%
92082	LOCAL 4, IUOE, AFL-CIO	$ 15,000.00	$ 15,000.00	3.33%
92083	LOCAL 98, IUOE, AFL-CIO	$ 15,000.00	$ 15,000.00	3.33%
92084	INTERNATIONAL BROTHERHOOD OF BOILERMAKERS, LOCAL 29, AFL-CIO	$ 2,500.00	$ 2,500.00	0.56%
92086	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO, & ITS AFFILIATES	$ 4,133.00	$ 4,317.00	0.96%
92089	RESEARCH DEVELOPMENT & TECHNICAL EMPLOYEES UNION	$ 0.00	$ 0.00	0.00%
92092	AFSCME COUNCIL 93	$ 85,000.00	$ 85,000.00	18.89%
92111	INTERNATIONAL BROTHERHOOD OF POLICE OFFICERS (NAGE/IBPO)	$ 116,000.00	$ 116,000.00	25.78%
92120	INTERNATIONAL LADIES GARMENT WORKERS UNION (I.L.G.W.U.)	$ 0.00	$ 0.00	0.00%
92196	BOSTON CARMEN'S UNION, LOCAL 589	$ 32,142.00	$ 32,142.00	7.14%
92208	MASS. AFL CIO	$ 56,713.00	$ 56,781.00	12.62%
92289	SEIU LOCAL 285	$ 2,498.00	$ 2,498.00	0.56%
92343	LOCAL 254 SEIU	$ 15,000.00	$ 15,000.00	3.33%
92389	TEAMSTERS LOCAL 379, AFL-CIO	$ 635.00	$ 625.00	0.14%

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L A B O R U N I O N S

CATEGORY TOTAL: $450,033.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92445	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 3,666.00	$ 3,666.00	0.81%
92494	MIDDLESEX COUNTY SUPERIOR COURT OFFICERS ASSOCIATION	$ 10,000.00	$ 10,000.00	2.22%
92546	PIPEFITTERS LOCAL UNION 537	$ 12,000.00	$ 12,000.00	2.67%
92595	BROTHERHOOD OF UTILITY WORKERS OF NEW ENGLAND, INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $975,995.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92038	CIVIL LIBERTIES UNION OF MASS	$ 28,625.00	$ 32,607.00	3.34%
92041	MASS. LAW REFORM INSTITUTE	$ 80,382.00	$ 80,410.00	8.24%
92069	DISABILITY LAW CENTER	$ 2,885.00	$ 4,140.00	0.42%
92098	DE HART & DARR ASSOCIATES, INC.	$ 6,842.00	$ 6,842.00	0.70%
92121	MASS. BAR ASSOCIATION	$ 57,248.00	$ 58,243.00	5.97%
92127	SOCIAL LAW LIBRARY	$ 15,000.00	$ 15,000.00	1.54%
92219	MASS. ACADEMY OF TRIAL ATTORNEYS	$ 143,914.00	$ 471,292.00	48.29%
92222	CHOATE, HALL & STEWART	$ 2,200.00	$ 2,433.00	0.25%
92229	GREATER BOSTON LEGAL SERVICES	$ 37,800.00	$ 37,800.00	3.87%
92231	BOSTON BAR ASSOCIATION	$ 60,297.00	$ 79,199.00	8.11%
92258	MINTZ, LEVIN, COHN, FERRIS, GLOVSKY & POPEO, P.C.	$ 127,000.00	$ 127,000.00	13.01%
92287	MASS. LEGAL ASSISTANCE CORPORATION	$ 7,500.00	$ 7,500.00	0.77%
92360	MASS. LAW REFORM INSTITUTE CONT.	$ 13,205.00	$ 13,787.00	1.41%
92471	NATIONAL CONSUMER LAW CENTER	$ 5,802.00	$ 5,802.00	0.59%
92484	C.A. GILBERTI, III BAIL BONDS	$ 4,800.00	$ 4,800.00	0.49%
92509	MASS. ADVOCACY CENTER	$ 0.00	$ 550.00	0.06%
92616	LAW FIRM OF ALAN R. GOODMAN C/O BANK OF BOSTON BLDG.	$ 0.00	$ 0.00	0.00%
92680	MASS. DISTRICT ATTORNEYS ASSOC.	$ 20,000.00	$ 20,000.00	2.05%
92688	POWERS & HALL, P.C.	$ 2,400.00	$ 2,400.00	0.25%
92689	GOTTSEGEN, ROBERT S	$ 6,190.00	$ 6,190.00	0.63%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L E G A L S E R V I C E S

CATEGORY TOTAL: $975,995.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92710	BOUDREAU, LAW OFFICES OF JAMES F.	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $2,417,082.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92040	REGINA VILLA ASSOCIATES	$ 110,004.00	$ 110,004.00	4.55%
92043	BMC STRATEGIES, INC.	$ 0.00	$ 0.00	0.00%
92065	PUBLIC POLICY SYSTEMS, INC.	$ 42,000.00	$ 42,000.00	1.74%
92110	HOLWAY & ASSOCIATES	$ 161,000.00	$ 161,000.00	6.66%
92135	KEOHANE, DE TORE & KEEGAN	$ 3,654.00	$ 4,428.00	0.18%
92157	DEBRA J. VANDERBEEK & ASSOCIATES	$ 0.00	$ 0.00	0.00%
92173	MC DERMOTT/O'NEILL & ASSOCIATES	$ 17,630.00	$ 17,630.00	0.73%
92188	BRANDON ASSOCIATES	$ 179,000.00	$ 179,000.00	7.41%
92195	CASSIDY & ASSOCIATES	$ 160,000.00	$ 160,000.00	6.62%
92228	CLARKE & COMPANY	$ 10,400.00	$ 10,400.00	0.43%
92244	CITIZEN AGENDA	$ 2,638.00	$ 2,760.00	0.11%
92245	MASS. BAY ASSOCIATES	$ 30,000.00	$ 30,615.00	1.27%
92275	MEREDITH & ASSOCIATES	$ 205,433.00	$ 205,433.00	8.50%
92293	ROCHE GOVERNMENT SERVICES	$ 11,287.00	$ 14,920.00	0.62%
92305	ENVIRONMENTAL LOBBY OF MASS.	$ 35,919.00	$ 44,633.00	1.85%
92310	DELANEY, W. & ASSOCIATES	$ 554,121.00	$ 673,879.00	27.88%
92325	COYNE, JR. ESQ. P.C. WILLIAM F.	$ 332,750.00	$ 332,750.00	13.77%
92326	HICKEY, BRIAN & ASSOCIATES	$ 35,500.00	$ 35,500.00	1.47%
92368	ISSUES MANAGEMENT GROUP	$ 62,500.00	$ 62,500.00	2.59%
92411	JOYCE & JOYCE	$ 209,000.00	$ 209,000.00	8.65%
92419	CHOATE GROUP	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $2,417,082.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92447	QUINN & MORRIS	$ 53,500.00	$ 53,600.00	2.22%
92497	WHITE, ROBERT ASSOCIATES	$ 0.00	$ 0.00	0.00%
92502	M & M SOLUTIONS, INC.	$ 0.00	$ 0.00	0.00%
92547	URBAN RESOURCES & ASSOCIATES	$ 27,030.00	$ 27,030.00	1.12%
92589	RYAN, WILLIAM H & ASSOCIATES	$ 30,000.00	$ 30,000.00	1.24%
92630	E.S.C. SERVICES	$ 8,000.00	$ 8,000.00	0.33%
92754	DONOGHUE, BARRETT & MC CUE, P.C.	$ 0.00	$ 0.00	0.00%
92757	GOVERNMENTAL STRATEGIES, INC.	$ 2,000.00	$ 2,000.00	0.08%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

M E D I A

CATEGORY TOTAL: $147,567.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92020	MASS. NEWSPAPER PUBLISHERS ASSOC.	$ 14,700.00	$ 14,775.00	10.01%
92213	ACKERLEY COMMUNICATIONS OF MASS, INC.	$ 36,889.00	$ 36,889.00	25.00%
92242	RADIO ASSOCIATION DEFENDING AIRWAVE RIGHTS, INC. (RADAR)	$ 18,000.00	$ 18,000.00	12.20%
92361	CHAMPION BROADCASTING SYSTEM, INC.	$ 1,000.00	$ 1,000.00	0.68%
92386	NEW ENGLAND CABLE TELEVISION ASSOCIATION, INC.	$ 40,000.00	$ 40,000.00	27.11%
92479	CONTINENTAL CABLEVISION OF NEW ENGLAND, INC.	$ 16,500.00	$ 16,903.00	11.45%
92632	WHITTLE COMMUNICATION	$ 10,000.00	$ 10,000.00	6.78%
92634	MASS. OUTDOOR ADVERTISING ASSOC.	$ 10,000.00	$ 10,000.00	6.78%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PETROLEUM INDUSTRY

CATEGORY TOTAL: $252,101.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92070	AMERICAN PETROLEUM INSTITUTE	$ 20,000.00	$ 22,910.00	9.09%
92101	MASS. OILHEAT COUNCIL	$ 12,000.00	$ 12,000.00	4.76%
92153	TEXACO, INC.	$ 3,325.00	$ 3,575.00	1.42%
92303	MOBIL OIL CORPORATION	$ 40,000.00	$ 40,000.00	15.87%
92455	SHELL OIL COMPANY	$ 6,116.00	$ 6,116.00	2.43%
92491	MASS. PETROLEUM COUNCIL	$ 69,000.00	$ 80,500.00	31.93%
92498	INDEPENDENT OIL MARKETERS ASSOCIATION	$ 24,000.00	$ 24,000.00	9.52%
92645	ATLANTIC RICHFIELD COMPANY	$ 25,000.00	$ 25,000.00	9.92%
92679	MUTUAL OIL COMPANY	$ 18,000.00	$ 18,000.00	7.14%
92684	BAY STATE GASOLINE RETAILERS ASSOC.	$ 20,000.00	$ 20,000.00	7.93%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $204,510.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92071	DU PONT MERCK PHARMACEUTICAL COMPANY	$ 11,500.00	$ 11,500.00	5.62%
92075	UPJOHN COMPANY	$ 1,376.00	$ 1,704.00	0.83%
92088	MARION MERRILL DOW INC.	$ 1,724.00	$ 3,197.00	1.56%
92095	WARNER-LAMBERT COMPANY & ITS DIVISIONS	$ 5,700.00	$ 5,700.00	2.79%
92103	BRISTOL-MYERS SQUIBB COMPANY	$ 0.00	$ 6,050.00	2.96%
92156	AMERICAN HOME PRODUCTS CORPORATION	$ 390.00	$ 6,124.00	2.99%
92172	HLR SERVICE CORPORATION	$ 11,850.00	$ 13,286.00	6.50%
92184	MILES INC. PHARMACEUTICAL DIVISION	$ 0.00	$ 0.00	0.00%
92186	SANDOZ PHARMACEUTICALS CORPORATION	$ 547.00	$ 1,500.00	0.73%
92211	BURROUGHS WELLCOME COMPANY	$ 2,063.00	$ 2,516.00	1.23%
92256	SYNTEX LABORATORIES, INC.	$ 8,146.00	$ 8,146.00	3.98%
92301	RHONE-POULENC RORER PHARMACEUTICALS INC.	$ 4,781.00	$ 4,890.00	2.39%
92308	MASS. ASSOCIATION OF CONSULTANT PHARMACISTS	$ 16,600.00	$ 16,600.00	8.12%
92337	HOECHST-ROUSSEL PHARMACEUTICALS, INC.	$ 0.00	$ 290.00	0.14%
92344	MEDCO CONTAINMENT SERVICES, INC,	$ 16,000.00	$ 16,000.00	7.82%
92443	GLAXO, INC.	$ 12,864.00	$ 14,958.00	7.31%
92458	PHARMACEUTICAL MANUFACTURERS ASSOC.	$ 27,000.00	$ 27,000.00	13.20%
92461	PFIZER PHARMACEUTICALS	$ 35,000.00	$ 39,151.00	19.14%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $204,510.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92465	ABBOTT LABORATORIES	$ 8,700.00	$ 8,700.00	4.25%
92583	MEAD JOHNSON	$ 15,000.00	$ 15,000.00	7.33%
92707	TOTAL PHARMACEUTICAL CARE, INC.	$ 165.00	$ 165.00	0.08%
92748	LEDERLE LABORATORIES	$ 235.00	$ 1,405.00	0.69%
92759	SOLVAY PHARMACEUTICALS, INC.	$ 184.00	$ 628.00	0.31%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $171,668.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92011	MASS. CALL/VOLUNTEER FIREFIGHTERS ASSOCIATION	$ 75.00	$ 75.00	0.04%
92177	MASS. CHIEFS OF POLICE ASSOCIATION	$ 12,610.00	$ 12,610.00	7.35%
92221	PROFESSIONAL FIRE FIGHTERS OF MASS.	$ 22,450.00	$ 28,029.00	16.33%
92232	FIRE CHIEFS ASSOCIATION OF MASS., INC.	$ 8,500.00	$ 10,452.00	6.09%
92317	METROPOLITAN DISTRICT PATROLMAN'S UNION	$ 1,250.00	$ 1,250.00	0.73%
92371	STATE POLICE ASSOCIATION OF MASS.	$ 40,000.00	$ 40,000.00	23.30%
92480	BOSTON POLICE PATROLMENS ASSOC.	$ 0.00	$ 18,980.00	11.06%
92544	PAROLE OFFICERS ASSOCIATION	$ 2,400.00	$ 2,400.00	1.40%
92545	FIRE SAFETY COMMITTEE	$ 27,625.00	$ 27,625.00	16.09%
92608	MASS. POLICE ASSOCIATION	$ 23,400.00	$ 24,272.00	14.14%
92649	BOSTON FIREFIGHTERS LOCAL 718	$ 1,500.00	$ 1,500.00	0.87%
92677	ENVIRONMENTAL POLICE OFFICERS ASSOCIATION	$ 4,475.00	$ 4,475.00	2.61%
92999	TEST	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $829,254.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92049	MASS. RESTAURANT ASSOCIATION	$ 78,000.00	$ 78,484.00	9.46%
92124	WESTWOOD GROUP	$ 60,000.00	$ 60,000.00	7.24%
92146	MASS. WILDLIFE FEDERATION	$ 0.00	$ 1,482.00	0.18%
92149	MASS. CAMPING ASSOCIATION, INC.	$ 7,500.00	$ 7,500.00	0.90%
92176	MASSASOIT GREYHOUND ASSOCIATION, INC.	$ 5,200.00	$ 6,680.00	0.81%
92269	RAYNHAM-TAUNTON DOGTRACK	$ 20,000.00	$ 20,000.00	2.41%
92290	YMCAS OF MASS.	$ 6,002.00	$ 6,752.00	0.81%
92291	MASS. SPORTSMEN'S COUNCIL, INC.	$ 0.00	$ 3,267.00	0.39%
92314	FOXBORO THOROUGHBRED, INC.	$ 11,000.00	$ 11,000.00	1.33%
92315	FOXBORO HARNESS, INC.	$ 29,000.00	$ 29,000.00	3.50%
92316	WONDERLAND GREYHOUND PARK, INC.	$ 29,000.00	$ 29,000.00	3.50%
92319	MASS. LODGING ASSOCIATION	$ 23,000.00	$ 23,000.00	2.77%
92321	DEAN & FLYNN	$ 2,000.00	$ 2,000.00	0.24%
92324	FAST FORMS, INC.	$ 25,000.00	$ 25,000.00	3.01%
92333	HORSEMEN'S BENEVOLENT & PROTECTIVE ASSOCIATION - NEW ENGLAND DIVISION	$ 23,500.00	$ 23,500.00	2.83%
92338	NATIONAL BASKETBALL ASSOCIATION	$ 12,000.00	$ 12,000.00	1.45%
92375	HALL PROPERTIES, INC. & STERLING RACECOURSE, INC.	$ 174,000.00	$ 174,000.00	20.98%
92376	AAA SOUTH CENTRAL NEW ENGLAND	$ 6,000.00	$ 6,000.00	0.72%
92378	TICKETMASTER	$ 18,000.00	$ 18,000.00	2.17%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $829,254.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92391	ROCKINGHAM PARK VENTURES	$ 60,000.00	$ 60,000.00	7.24%
92414	MASS. GREYHOUND ASSOCIATION	$ 0.00	$ 0.00	0.00%
92450	NATIONAL FOOTBALL LEAGUE	$ 45,000.00	$ 45,000.00	5.43%
92469	MASS. GAMING ASSOCIATION	$ 30,000.00	$ 30,000.00	3.62%
92492	MASS. STANDARDBRED BREEDERS AND OWNERS, INC.	$ 1,000.00	$ 1,000.00	0.12%
92495	MASS. THOROUGHBRED BREEDERS ASSOC.	$ 30,000.00	$ 30,000.00	3.62%
92507	SAFARI CLUB INTERNATIONAL - NEW ENGLAND CHAPTER	$ 0.00	$ 1,938.00	0.23%
92588	MASS. RECREATION & PARK ASSOCIATION	$ 425.00	$ 425.00	0.05%
92622	WONDERLAND GREYHOUND OWNERS ASSOCIATION	$ 15,000.00	$ 15,000.00	1.81%
92631	ASSOCIATION OF PHYSICAL FITNESS CENTERS, INC.	$ 31,250.00	$ 31,250.00	3.77%
92633	WINDSURFING MASSACHUSETTS	$ 1,699.00	$ 1,976.00	0.24%
92678	ATHLETIC TRAINERS OF MASS., INC.	$ 5,000.00	$ 5,000.00	0.60%
92711	NEW ENGLAND AMATEUR BOXING FEDERATION	$ 4,975.00	$ 5,000.00	0.60%
92714	CHILDREN'S MUSEUM	$ 0.00	$ 0.00	0.00%
92718	G-TECH CORPORATION	$ 32,000.00	$ 32,000.00	3.86%
92727	RIVERSIDE PARK	$ 25,000.00	$ 25,000.00	3.01%
92728	MASS. LODGING HOUSE OWNERS ASSOC.	$ 6,000.00	$ 6,000.00	0.72%
92783	NEW ENGLAND PATRIOTS	$ 3,000.00	$ 3,000.00	0.36%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

R E A L E S T A T E

CATEGORY TOTAL: $196,739.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92072	MASS. ASSOCIATION OF REALTORS	$ 88,644.00	$ 130,782.00	66.47%
92152	GREATER BOSTON REAL ESTATE BOARD	$ 23,616.00	$ 23,616.00	12.00%
92247	MASS. CONVEYANCERS ASSOCIATION	$ 25,000.00	$ 25,000.00	12.71%
92600	BROOK HOUSE CONDOMINIUM TRUST	$ 4,801.00	$ 4,866.00	2.47%
92664	MALDEN REDEVELOPMENT AUTHORITY	$ 8,305.00	$ 8,305.00	4.22%
92706	BAKER SQUARE LIMITED PARTNERSHIP C/O THE RELATED COMPANIES	$ 4,170.00	$ 4,170.00	2.12%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $461,207.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92001	MASS. CATHOLIC CONFERENCE	$ 11,000.00	$ 11,000.00	2.39%
92005	FIRST CHURCH OF CHRIST, SCIENTIST	$ 20,899.00	$ 29,222.00	6.34%
92007	WOMEN'S STATE WIDE LEGISLATIVE ALLIANCE	$ 2,950.00	$ 4,322.00	0.94%
92023	MASS. CITIZENS AGAINST THE DEATH PENALTY	$ 0.00	$ 0.00	0.00%
92078	MASS. CITIZENS FOR LIFE	$ 33,150.00	$ 33,475.00	7.26%
92106	GUN OWNERS' ACTION LEAGUE	$ 43,776.00	$ 50,114.00	10.87%
92115	TAX EQUITY ALLIANCE OF MASS.	$ 35,300.00	$ 35,300.00	7.65%
92134	COMMON CAUSE OF MASS.	$ 27,736.00	$ 55,214.00	11.97%
92139	NATIONAL RIFLE ASSOCIATION	$ 0.00	$ 0.00	0.00%
92140	NATCON PROPERTIES	$ 0.00	$ 0.00	0.00%
92145	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 1,128.00	$ 1,253.00	0.27%
92148	ANIMAL RESCUE LEAGUE OF BOSTON	$ 0.00	$ 20.00	0.00%
92154	MASS. CITIZEN ACTION	$ 0.00	$ 0.00	0.00%
92168	AMERICAN CANCER SOCIETY, MASS. DIVISION	$ 5,250.00	$ 5,361.00	1.16%
92178	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASS.	$ 15,000.00	$ 15,000.00	3.25%
92194	MASS. TAXPAYERS FOUNDATION	$ 14,925.00	$ 15,188.00	3.29%
92227	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 1,789.00	$ 11,463.00	2.49%
92230	CITIZENS FOR LIMITED TAXATION (CLT)	$ 27,500.00	$ 28,697.00	6.22%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $461,207.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92265	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 75,839.00	$ 80,729.00	17.50%
92336	NATIONAL ORGANIZATION FOR WOMEN - MASS.	$ 9,432.00	$ 10,704.00	2.32%
92383	ANIMAL HEALTH INSTITUTE	$ 30,000.00	$ 30,000.00	6.50%
92410	CITIZENS UNITED FOR THE REFORM OF ESTATE TAX (C.U.R.E.T.)	$ 20,000.00	$ 20,000.00	4.34%
92535	NEW ENGLAND CENTER FOR AUTISM, INC.	$ 15,000.00	$ 15,000.00	3.25%
92551	MASS. VETERANS' SERVICE AGENTS ASSOCIATION, INC.	$ 1,600.00	$ 1,730.00	0.38%
92574	MASS. GAY & LESBIAN POLITICAL CAUCUS	$ 6,750.00	$ 6,750.00	1.46%
92584	SECURITY ON CAMPUS, INC.	$ 665.00	$ 665.00	0.14%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $1,022,271.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92060	TOBACCO INSTITUTE	$ 154,978.00	$ 245,987.00	24.06%
92105	WINE & SPIRITS WHOLESALERS OF MASS.	$ 22,800.00	$ 22,800.00	2.23%
92203	ANHEUSER-BUSCH COMPANIES, INC. & AFFILIATES	$ 79,000.00	$ 79,000.00	7.73%
92206	PHILIP MORRIS USA	$ 90,000.00	$ 90,000.00	8.80%
92207	WINE INSTITUTE	$ 15,500.00	$ 15,500.00	1.52%
92248	RJ REYNOLDS TOBACCO COMPANY	$ 35,000.00	$ 75,187.00	7.35%
92252	FAIR TAX COALITION, INC. C/O FERRITER, SCOBBO, RODOPHELE, ET	$ 145,000.00	$ 169,000.00	16.53%
92268	UNITED LIQUORS LTD.	$ 35,000.00	$ 35,000.00	3.42%
92335	MASS. WHOLESALERS OF MALT BEVERAGES INC.	$ 44,850.00	$ 44,850.00	4.39%
92377	SMOKELESS TOBACCO COUNCIL, INC.	$ 57,500.00	$ 57,500.00	5.62%
92453	ROBERT BURTON ASSOCIATES, LTD.	$ 22,000.00	$ 22,000.00	2.15%
92477	MASS. PACKAGE STORE ASSOC.	$ 40,000.00	$ 41,943.00	4.10%
92519	DISTILLED SPIRITS COUNCIL OF THE U.S., INC.	$ 10,500.00	$ 10,500.00	1.03%
92541	RONCARI INDUSTRIES	$ 25,504.00	$ 25,504.00	2.49%
92557	CIGAR ASSOCIATION OF AMERICA	$ 22,000.00	$ 22,000.00	2.15%
92625	JOSEPH E. SEAGRAM & SONS, INC.	$ 5,500.00	$ 5,500.00	0.54%
92655	MILLER BREWING COMPANY	$ 60,000.00	$ 60,000.00	5.87%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $257,118.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92006	AIR TRANSPORT ASSOCIATION C/O DELTA AIR LINES, INC. DEPT 977	$ 504.00	$ 751.00	0.29%
92055	MASS. BAY TRANSPORTATION AUTHORITY	$ 54,732.00	$ 54,732.00	21.29%
92397	MASS. MOTOR TRANSPORTATION ASSOC.	$ 5,000.00	$ 5,000.00	1.94%
92482	NEW ENGLAND PASSENGER TRANSPORTATION ASSOC. LEGISLATIVE COMMITTEE	$ 10,000.00	$ 10,000.00	3.89%
92489	SCHOOL TRANSPORTATION ASSOCIATION OF MASS., INC.	$ 12,000.00	$ 12,000.00	4.67%
92493	MASS. TURNPIKE AUTHORITY	$ 28,000.00	$ 28,000.00	10.89%
92539	CONSOLIDATED RAIL CORPORATION	$ 65,635.00	$ 65,635.00	25.53%
92577	WERNER ENTERPRISES	$ 46,000.00	$ 46,000.00	17.89%
92602	WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY	$ 35,000.00	$ 35,000.00	13.61%
92611	LAIDLAW, INC.	$ 0.00	$ 0.00	0.00%
92615	PETER PAN BUS LINES	$ 0.00	$ 0.00	0.00%
92635	MASS. CONCRETE & AGGREGATE PRODUCERS ASSOCIATION (MACAPA)	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $697,436.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92002	NORTHEAST UTILITIES & ITS SUBSIDARIES	$ 7,413.00	$ 7,413.00	1.06%
92024	NEW ENGLAND TELEPHONE COMPANY	$ 15,648.00	$ 15,648.00	2.24%
92094	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	$ 32,070.00	$ 32,633.00	4.68%
92122	BOSTON GAS COMPANY	$ 75,600.00	$ 75,600.00	10.84%
92125	FITCHBURG GAS & ELECTRIC LIGHT COMPANY	$ 1,067.00	$ 1,067.00	0.15%
92136	MASS. ELECTRIC COMPANY	$ 416.00	$ 446.00	0.06%
92137	NEW ENGLAND POWER COMPANY	$ 1,000.00	$ 1,477.00	0.21%
92142	COM/ENERGY SERVICES COMPANY	$ 23,107.00	$ 23,107.00	3.31%
92151	NEW HAMPSHIRE YANKEE	$ 10,000.00	$ 10,000.00	1.43%
92158	BAY STATE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.87%
92180	EASTERN UTILITIES ASSOCIATES	$ 5,760.00	$ 6,098.00	0.87%
92233	COALITION FOR RELIABLE ENERGY, INC.	$ 0.00	$ 0.00	0.00%
92251	MUNICIPAL ELECTRIC ASSOCIATION OF MASS.	$ 19,888.00	$ 30,075.00	4.31%
92302	NYNEX MOBILE COMMUNICATIONS	$ 20,000.00	$ 20,000.00	2.87%
92342	GRAND COUNCIL OF THE CREES (OF QUEBEC)	$ 35,300.00	$ 36,780.00	5.27%
92392	AMERICAN TELEPHONE & TELEGRAPH	$ 20,000.00	$ 20,000.00	2.87%
92399	NANTUCKET ELECTRIC COMPANY	$ 5,000.00	$ 5,000.00	0.72%
92402	YANKEE ATOMIC ELECTRIC COMPANY	$ 10,000.00	$ 10,000.00	1.43%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $697,436.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
92412	MASS. ELECTRIC & GAS ASSOCIATION	$ 96,270.00	$ 96,270.00	13.80%
92448	ALGONQUIN GAS TRANSMISSION CO.	$ 0.00	$ 0.00	0.00%
92499	INTERCONTINENTAL ENERGY CORPORATION	$ 49,500.00	$ 49,500.00	7.10%
92506	BERKSHIRE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.87%
92532	TENNECO GAS	$ 28,590.00	$ 28,590.00	4.10%
92552	BOSTON EDISON COMPANY	$ 77,460.00	$ 77,460.00	11.11%
92567	HYDRO-QUEBEC	$ 35,000.00	$ 35,000.00	5.02%
92627	NORTHEAST TELESYSTEMS, INC.	$ 15,000.00	$ 15,000.00	2.15%
92666	ALTRESCO PITTSFIELD, L.P.	$ 13,000.00	$ 13,000.00	1.86%
92667	COGENERATION SERVICES CORP.	$ 5,742.00	$ 5,742.00	0.82%
92712	ESSEX COUNTY GAS COMPANY	$ 805.00	$ 805.00	0.12%
92713	NORTH ATTLEBORO GAS COMPANY	$ 725.00	$ 725.00	0.10%
92776	NYNEX INFORMATION RESOURCES COMPANY	$ 40,000.00	$ 40,000.00	5.74%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $5,403.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	CMTE TO RESTORE OUR TRAD MORALITY & OUR RELEGIOUS & CIVIL RIGHTS	$ 0.00	$ 0.00	0.00%
44002	AMERICAN ASSOCIATION OF RETIRED PERSONS	$ 0.00	$ 0.00	0.00%
44003	MASS. CONSUMERS COALITION	$ 0.00	$ 239.00	4.42%
44004	MASS. PUBLIC HEALTH ASSOCIATION	$ 0.00	$ 0.00	0.00%
44005	MASS. COALITION OF POLICE - STATE COUNCIL 351	$ 0.00	$ 0.00	0.00%
44006	LEAGUE OF WOMEN VOTERS	$ 519.00	$ 1,772.00	32.80%
44007	MERRIMACK RIVER WATERSHED COUNCIL	$ 0.00	$ 0.00	0.00%
44008	SMALL BUSINESS SERVICE BUREAU, INC.	$ 1,358.00	$ 1,358.00	25.13%
44009	SMALL BUSINESS ASSOCIATION OF NEW ENGLAND	$ 0.00	$ 0.00	0.00%
44010	CITIZENS FOR THE JFK HOLIDAY	$ 0.00	$ 303.00	5.61%
44011	MASS. TRIAL LAWYERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
44012	WOMEN'S BAR ASSOCIATION OF MASS.	$ 0.00	$ 617.00	11.42%
44013	BANK OF BOSTON	$ 0.00	$ 618.00	11.44%
44014	MASS. ELEMENTARY SCHOOL PRINCIPALS' ASSOCIATION	$ 0.00	$ 496.00	9.18%
44015	CONCERNED CITIZENS FOR DRUG PREVENTION	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

S U M M A R Y R E P O R T

CATEGORIES TTL. $18,534,373.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 363,216.00	1.95%
BANKING, LENDING & INVESTMENT	$ 854,430.00	4.60%
BUSINESS ASSOC & ORGANIZATION	$ 2,240,379.00	12.08%
CHAMBERS OF COMMERCE	$ 58,483.00	0.31%
CONTRACTOR AND SUBCONTRACTOR	$ 286,378.00	1.54%
EDUCATION AFFAIRS AND SERVICES	$ 785,089.00	4.23%
ENVIRONMENT	$ 595,275.00	3.21%
FOOD AND NONALCOHOLIC BEVERAGE	$ 219,703.00	1.18%
GOVERNMENT	$ 486,152.00	2.62%
HEALTH ASS'N AND HOSPITALS	$ 1,659,483.00	8.95%
HIGH TECHNOLOGY	$ 197,908.00	1.06%
HUMAN SERVICES	$ 463,486.00	2.50%
INSURANCE	$ 2,236,007.00	12.06%
LABOR UNIONS	$ 450,033.00	2.42%
LEGAL SERVICES	$ 975,995.00	5.26%
LOBBYING ORGANIZATIONS	$ 2,417,082.00	13.04%
MEDIA	$ 147,567.00	0.79%
PETROLEUM INDUSTRY	$ 252,101.00	1.36%
RECREATION,SPORTS,TRAVEL,HOTEL	$ 829,254.00	4.47%
REAL ESTATE	$ 196,739.00	1.06%
SPECIAL INTEREST GROUPS	$ 461,207.00	2.48%
TOBACCO AND ALCOHOL	$ 1,022,271.00	5.51%

S U M M A R Y R E P O R T

CATEGORIES TTL. $18,534,373.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 257,118.00	1.38%
UTILITIES	$ 697,436.00	3.76%
SECTION 44 ORGANIZATION	$ 5,403.00	0.02%

UMASS/AMHERST
3120660165338655

Financial Statistics For Lobbyists

William Francis Galvin
Secretary of the Commonwealth

December 31, 1994

Published by
Secretary of the Commonwealth
William Francis Galvin, Secretary
Public Records Division, Lobbyist Section
Room 1719, One Ashburton Place
Boston, MA 02108
617-727-2832

Lobbyist System

CATEGORY

Category Code	Category Description
01	Automotive Industry
02	Banking, Lending & Investment
03	Business Associations & Orgs.
04	Chambers of Commerce
05	Contractors and Subcontractors
06	Educational Affairs & Services
07	Environment
08	Food & Non-Alcoholic Beverages
09	Government
10	Health Associations & Hosp's
11	High Technology
12	Human Services
13	Insurance
14	Labor Unions
15	Legal Services
16	Lobbying Organizations
17	Media
18	Petroleum Industry
19	Pharmaceutical Companies
20	Police & Fire Fighters Assoc.
21	Rec., Sports, Travel, Hotels
22	Real Estate
23	Special Interest Groups
24	Tobacco and Alcohol
25	Transportation
26	Utilities (Gas & Electric)
27	Organizations Lobbying Without

PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $400,657.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94079	CATRALA OF MASSACHUSETTS, INC.	$ 7,500.00	$ 7,500.00	1.87%
94085	NEW ENGLAND PASSENGER TRANSPORTATIO ASSOC. LEGISLATIVE COMMITTEE	$ 10,000.00	$ 10,000.00	2.50%
94086	STATEWIDE TOWING ASSOCIATION, INC.	$ 20,000.00	$ 20,000.00	4.99%
94090	MASS. STATE AUTO DEALERS ASSOC, INC	$ 73,500.00	$ 73,500.00	18.34%
94105	AUTOMOTIVE RECYCLERS OF MASS.	$ 50,000.00	$ 50,000.00	12.48%
94111	MASS. AUTO BODY ASSOCIATION	$ 33,600.00	$ 33,600.00	8.39%
94184	ALAMO RENT-A-CAR, INC.	$ 27,500.00	$ 27,500.00	6.86%
94213	ASSOCIATION OF INTERNATIONAL AUTOMOBILE MANUFACTURERS	$ 12,000.00	$ 12,000.00	3.00%
94277	MOTORCYCLE INDUSTRY COUNCIL, INC.	$ 28,000.00	$ 28,000.00	6.99%
94301	MASS. MOTORCYCLE BUSINESS ASSOC.	$ 1,200.00	$ 1,225.00	0.31%
94302	MASS. INDEPENDENT AUTOMOBILE DEALER ASSOC., INC.	$ 18,000.00	$ 18,000.00	4.49%
94345	AMERICAN AUTOMOBILE ASSOC.	$ 3,616.00	$ 3,616.00	0.90%
94380	AMERICAN AUTOMOBILE MANUFACTURERS ASSOCIATION	$ 810.00	$ 1,587.00	0.40%
94400	GENERAL MOTORS CORPORATION	$ 27,108.00	$ 29,872.00	7.46%
94455	FORD MOTOR COMPANY	$ 1,097.00	$ 2,456.00	0.61%
94481	NEW ENGLAND SERVICE STATION & AUTOMOTIVE REPAIR ASSOC, INC.	$ 4,400.00	$ 4,400.00	1.10%
94572	USAA (UNITED SERVICES AUTOMOBILE ASSOCIATION)	$ 10,530.00	$ 10,701.00	2.67%
94619	AUTOMOTIVE SERVICE INDUSTRY ASSOC.	$ 14,000.00	$ 14,000.00	3.49%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $400,657.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94677	ENVIROTEST SYSTEMS CORP., FORMERLY HAMILTON TEST SYSTEMS	$ 20,000.00	$ 20,000.00	4.99%
94702	HERTZ CORPORATION	$ 32,600.00	$ 32,600.00	8.14%
94732	MASS. COALITION OF AUTOMOBILE REPAIRERS AND SERVICE STATIONS INC.	$ 100.00	$ 100.00	0.02%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $1,127,879.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94053	DEAN WITTER, DISCOVER & CO.	$ 62,500.00	$ 62,500.00	5.54%
94054	PUBLIC FINANCIAL MANAGEMENT, INC.	$ 20,000.00	$ 20,000.00	1.77%
94056	MASS. LEAGUE OF COMMUNITY BANKS	$ 59,390.00	$ 59,390.00	5.27%
94058	MBTA RETIREMENT BOARD	$ 91,392.00	$ 91,392.00	8.10%
94061	SECURITY INDUSTRY ASSOCIATION	$ 36,000.00	$ 36,000.00	3.19%
94066	FIDELITY INVESTMENTS	$ 4,550.00	$ 4,550.00	0.40%
94069	MASS. INVESTMENT ADVISORS GROUP	$ 4,500.00	$ 4,500.00	0.40%
94080	MASS. LENDERS ASSOCIATION	$ 30,000.00	$ 30,000.00	2.66%
94095	HOUSEHOLD FINANCIAL GROUP LIMITED	$ 38,000.00	$ 38,000.00	3.37%
94096	MASS. HOUSING FINANCE AGENCY	$ 25,700.00	$ 25,700.00	2.28%
94106	MASS. CONSUMER FINANCE ASSOC.	$ 25,000.00	$ 25,000.00	2.22%
94107	BAY STATE FINANCIAL SERVICES ASSOC.	$ 41,000.00	$ 41,000.00	3.64%
94108	MASS. ASSOC. OF MORTGAGE BROKERS & CORRESPONDENT LENDERS	$ 35,000.00	$ 35,000.00	3.10%
94112	URBAN TAX SERVICES, INC.	$ 50,000.00	$ 50,000.00	4.43%
94115	MASS. HEALTH EDUCATION FINANCE AGENCY (H.E.F.A.)	$ 12,500.00	$ 12,500.00	1.11%
94128	BAYBANKS, INC.	$ 47,000.00	$ 47,000.00	4.17%
94131	AMERICAN EXPRESS COMPANY	$ 21,500.00	$ 21,500.00	1.91%
94133	TRW, INC. C/O MULTISTATE ASSOCIATES	$ 10,750.00	$ 10,750.00	0.95%
94137	WESTERN SURETY C/O MULTISTATE	$ 14,674.00	$ 14,674.00	1.30%
94156	BANK INVESTMENT FUND	$ 10,000.00	$ 10,000.00	0.89%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $1,127,879.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94157	CO-OPERATIVE CENTRAL BANK	$ 12,000.00	$ 12,000.00	1.06%
94158	EQUIFAX, INC.	$ 10,000.00	$ 10,000.00	0.89%
94164	MASS. BANKERS ASSOCIATION	$ 125,564.00	$ 125,564.00	11.13%
94169	SAVINGS BANK LIFE INSURANCE CO.	$ 69,000.00	$ 72,500.00	6.43%
94170	SHAWMUT NATIONAL CORPORATION	$ 14,500.00	$ 14,500.00	1.29%
94211	TRAVELERS EXPRESS COMPANY, INC.	$ 20,152.00	$ 20,152.00	1.79%
94258	STATE STREET BANK & TRUST COMPANY	$ 32,000.00	$ 32,000.00	2.84%
94262	MASS. MORTGAGE BANKERS ASSOC.	$ 34,750.00	$ 34,750.00	3.08%
94284	MCL ASSOCIATES, INC.	$ 0.00	$ 0.00	0.00%
94341	BOSTON CHECK CASHERS, INC.	$ 3,696.00	$ 3,696.00	0.33%
94391	PAINE WEBBER	$ 15,000.00	$ 15,000.00	1.33%
94474	MASS. CUNA CREDIT UNION ASSOC., INC	$ 11,440.00	$ 11,440.00	1.01%
94483	CREDIT UNION LEAGUE OF MASS., INC.	$ 25,000.00	$ 25,000.00	2.22%
94500	V.W. CREDIT, INC.	$ 0.00	$ 0.00	0.00%
94532	BAYBANK BOSTON, N.A.	$ 0.00	$ 0.00	0.00%
94562	MIDDLESEX COUNTY RETIREMENT SYSTEM	$ 9,652.00	$ 9,652.00	0.86%
94596	FIRST NATIONAL BANK OF BOSTON	$ 28,000.00	$ 28,000.00	2.48%
94605	FEDERATED INVESTORS	$ 47,895.00	$ 47,895.00	4.25%
94688	SUBURBAN COALITION	$ 500.00	$ 500.00	0.04%
94755	FIDELITY INVESTMENTS TAX EXEMPT SERVICES COMPANY	$ 3,774.00	$ 3,774.00	0.33%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $1,127,879.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94763	SPRINGFIELD INSTITUTE FOR SAVINGS	$ 20,000.00	$ 20,000.00	1.77%
94785	CITICORP	$ 2,000.00	$ 2,000.00	0.18%
94793	BROWN BROTHERS HARRIMAN	$ 0.00	$ 0.00	0.00%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,992,574.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94002	SOUTHLAND CORPORATION	$ 12,000.00	$ 14,557.00	0.73%
94005	MASS. ELEVATOR ASSOCIATION	$ 5,000.00	$ 5,205.00	0.26%
94040	EASTMAN KODAK COMPANY	$ 41,250.00	$ 41,250.00	2.07%
94047	H. M. HOLDINGS	$ 15,000.00	$ 15,000.00	0.75%
94048	GLIDDEN COMPANY	$ 19,722.00	$ 19,722.00	0.99%
94049	BEACON COMPANIES	$ 40,000.00	$ 40,000.00	2.01%
94051	SHERWIN-WILLIAMS COMPANY	$ 22,221.00	$ 22,221.00	1.12%
94068	PROCTER & GAMBLE	$ 4,688.00	$ 4,688.00	0.24%
94075	NATIONAL PAINT & COATINGS ASSOC.	$ 16,150.00	$ 16,150.00	0.81%
94076	RETAILERS ASSOCIATION OF MASS.	$ 14,100.00	$ 14,553.00	0.73%
94081	COIN-MACHINE INDUSTRIES ASSOCIATION OF NEW ENGLAND, INC.	$ 15,000.00	$ 15,000.00	0.75%
94082	MASS. ELECTRICAL CONTRACTORS ASSOC.	$ 6,500.00	$ 6,500.00	0.33%
94083	NEW ENGLAND COIN LAUNDRY & DRY CLEANING ASSOC.	$ 18,000.00	$ 18,000.00	0.90%
94084	MASS. ASSOC. OF PLUMBING HEATING COOLING CONTRACTORS, INC.	$ 7,250.00	$ 7,250.00	0.36%
94092	AWD CORPORATION	$ 7,500.00	$ 7,500.00	0.38%
94114	NORTHEASTERN RETAIL LUMBER ASSOC.	$ 15,000.00	$ 15,000.00	0.75%
94123	NEW ENGLAND COLLECTORS ASSOC.	$ 16,000.00	$ 16,000.00	0.80%
94126	MASS. LOBSTERMEN'S ASSOC.	$ 28,000.00	$ 28,000.00	1.41%
94136	AMERICAN FOREST & PAPER ASSOC. C/O MULTISTATE	$ 12,000.00	$ 12,000.00	0.60%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,992,574.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94139	PORTABLE RECHARGEABLE BATTERY ASSC/ NAT'L.ELEC. MAN. ASSC./ C/O MULTIST	$ 10,000.00	$ 10,000.00	0.50%
94144	BECKER CPA REVIEW	$ 0.00	$ 0.00	0.00%
94146	CARE CPA	$ 6,382.00	$ 6,382.00	0.32%
94166	MINNESOTA MINING & MANUFACTURING COMPANY (3M)	$ 10,000.00	$ 10,000.00	0.50%
94168	R.L. POLK & COMPANY	$ 2,000.00	$ 2,000.00	0.10%
94178	N.L. INDUSTRIES	$ 41,767.00	$ 41,767.00	2.10%
94202	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.	$ 12,000.00	$ 12,000.00	0.60%
94205	WABAN, INC.	$ 0.00	$ 0.00	0.00%
94228	MASS. COSMETOLOGY ASSOCIATION	$ 15,000.00	$ 15,000.00	0.75%
94233	PLAYTEX INTERNATIONAL/MULTISTATE	$ 12,500.00	$ 12,500.00	0.63%
94240	STANNAH STAIRLIFTS, INC.	$ 18,000.00	$ 18,000.00	0.90%
94248	NEW ENGLAND INTERIOR DESIGN COALITION	$ 12,000.00	$ 12,000.00	0.60%
94266	MASS. STATE AUCTIONEERS ASSOC.	$ 5,000.00	$ 5,000.00	0.25%
94270	MASS. FINE ART, INC.	$ 20,000.00	$ 20,000.00	1.00%
94290	MASS. SHORTHAND REPORTERS ASSOC.	$ 18,600.00	$ 18,600.00	0.93%
94293	COMDISCO, INC.	$ 112,269.00	$ 112,269.00	5.63%
94296	BOSTON BUSINESS DEVELOPMENT	$ 0.00	$ 0.00	0.00%
94298	MASS. MARINE TRADES ASSOC.	$ 6,000.00	$ 6,000.00	0.30%
94309	FIRE SAFETY COMMITTEE	$ 13,000.00	$ 13,000.00	0.65%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,992,574.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94317	NORTON COMPANY	$ 13,500.00	$ 13,500.00	0.68%
94318	WYMAN-GORDON COMPANY	$ 6,750.00	$ 6,750.00	0.34%
94321	BOSTON IMAGING GROUP, P.C.	$ 1,000.00	$ 1,000.00	0.05%
94346	NEW ENGLAND CONVENIENCE STORES ASSOC.	$ 90,000.00	$ 90,000.00	4.52%
94349	ASEPTIC PACKAGING COUNCIL	$ 0.00	$ 0.00	0.00%
94354	ARTHUR D. LITTLE, INC.	$ 5,466.00	$ 5,471.00	0.27%
94366	NATIONAL AGRICULTURAL CHEMICAL ASSOC.	$ 4,000.00	$ 4,030.00	0.20%
94430	ASSOCIATED INDUSTRIES OF MASS.	$ 202,000.00	$ 305,848.00	15.35%
94438	MASS. NURSERYMEN'S ASSOC.	$ 10,000.00	$ 10,704.00	0.54%
94440	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$ 66,065.00	$ 97,353.00	4.89%
94441	MASS. ASSOC. OF JEWISH FEDERATIONS	$ 0.00	$ 0.00	0.00%
94463	BOSTON ASSOC. OF RETAIL DRUGGISTS	$ 3,000.00	$ 3,000.00	0.15%
94467	MASS. FARM BUREAU FEDERATION, INC.	$ 11,770.00	$ 13,833.00	0.69%
94469	BAY STATE GROUP	$ 0.00	$ 0.00	0.00%
94475	INTERNATIONAL COUNCIL OF SHOPPING CENTERS	$ 35,203.00	$ 35,249.00	1.77%
94480	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	$ 39,000.00	$ 39,000.00	1.96%
94484	SOAP AND DETERGENT ASSOCIATION	$ 33,250.00	$ 33,250.00	1.67%
94485	MASS. WHOLESALE MARKETERS ASSOC.	$ 3,000.00	$ 3,000.00	0.15%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

BUSINESS ASSOC & ORGANIZATIONS

CATEGORY TOTAL: $1,992,574.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94640	L & F PRODUCTS	$ 5,000.00	$ 5,000.00	0.25%
94674	NATIONAL COUNCIL OF PROPERTY TAX CONSULTANTS	$ 2,824.00	$ 2,862.00	0.14%
94680	VERYFINE PRODUCTS, INC.	$ 1,500.00	$ 2,029.00	0.10%
94681	MASS. FEDERATION OF BUSINESS AND PROFESSIONAL WOMEN	$ 0.00	$ 0.00	0.00%
94704	LOCKHEED I.M.S.	$ 20,250.00	$ 20,250.00	1.02%
94719	COURIER CORPORATION	$ 30,000.00	$ 30,000.00	1.51%
94720	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION	$ 416.00	$ 416.00	0.02%
94722	COMMUNITY ECONOMIC DEVELOPMENT ASSISTANCE CORP.	$ 0.00	$ 0.00	0.00%
94723	ELECTRONIC DATA SYSTEMS (EDS)	$ 5,000.00	$ 5,000.00	0.25%
94737	GREATER BOSTON CHAMBER OF COMMERCE	$ 11,606.00	$ 11,606.00	0.58%
94748	MBIA	$ 3,500.00	$ 3,500.00	0.18%
94757	TAIWAN RESEARCH INSTITUTE	$ 5,000.00	$ 5,000.00	0.25%
94758	PEPSICO, INC.	$ 0.00	$ 0.00	0.00%
94759	RICHDALE DAIRY STORES, INC.	$ 30,000.00	$ 30,000.00	1.51%
94769	MASS. LANDLORDS ASSOC., INC. C/O S.K. SHEEHY & ASSOC.	$ 0.00	$ 0.00	0.00%
94772	MADISON DEARBORN PARTNERS, INC.	$ 36,667.00	$ 36,667.00	1.84%
94774	HAMDEN PAPER	$ 15,000.00	$ 15,000.00	0.75%
94778	NEW ENGLAND EQUIPMENT DISTRIBUTORS ASSOCIATION	$ 2,500.00	$ 2,500.00	0.13%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $66,159.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94319	NORTH CENTRAL MASS. CHAMBER OF COMMERCE	$ 6,059.00	$ 6,059.00	9.16%
94460	SOUTH SHORE CHAMBER OF COMMERCE	$ 26,250.00	$ 26,595.00	40.20%
94498	METRO SOUTH CHAMBER OF COMMERCE	$ 6,000.00	$ 6,000.00	9.07%
94536	METROWEST CHAMBER OF COMMERCE	$ 1,520.00	$ 1,620.00	2.45%
94724	CAMBRIDGE CHAMBER OF COMMERCE	$ 25,885.00	$ 25,885.00	39.13%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $171,099.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94122	NEW ENGLAND MANUFACTURED HOUSING ASSOCIATION	$ 25,000.00	$ 25,000.00	14.61%
94124	NATIONAL ASSOC. OF THE REMODELING INDUSTRY	$ 2,000.00	$ 2,000.00	1.17%
94243	ASSOCIATED BUILDERS & CONTRACTORS	$ 11,500.00	$ 11,578.00	6.77%
94328	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 1,200.00	$ 4,309.00	2.52%
94420	GREATER BOSTON ASSOC. OF PLUMBING, HEATING, COOLING CONTRACTORS, INC.	$ 2,000.00	$ 2,164.00	1.26%
94446	HOME BUILDERS ASSOC. OF GREATER SPRINGFIELD	$ 11,440.00	$ 11,905.00	6.96%
94454	CONSTRUCTION INDUSTRIES OF MASS.	$ 17,865.00	$ 17,865.00	10.44%
94515	ASSOCIATED GENERAL CONTRACTORS OF MASS., INC.	$ 20,000.00	$ 20,200.00	11.81%
94684	UTILITY CONTRACTORS ASSOC. OF NEW ENGLAND, INC.	$ 25,028.00	$ 25,028.00	14.63%
94695	BUILDERS ASSOC. OF CENTRAL MASS.	$ 1,050.00	$ 1,050.00	0.61%
94731	HOME BUILDERS ASSOC. OF MASS.	$ 14,000.00	$ 14,000.00	8.18%
94801	MORGANTI GROUP, INC.	$ 36,000.00	$ 36,000.00	21.04%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $855,772.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94055	BOSTON UNIVERSITY	$ 84,500.00	$ 84,500.00	9.87%
94057	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS	$ 12,000.00	$ 12,000.00	1.40%
94062	TUFTS UNIVERSITY DEVELOPMENT CORP.	$ 54,000.00	$ 54,000.00	6.31%
94063	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	$ 60,000.00	$ 60,000.00	7.01%
94269	INSTRUCTIONAL SYSTEMS, INC.	$ 25,810.00	$ 25,810.00	3.02%
94272	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	$ 136,365.00	$ 145,553.00	17.01%
94273	MASS. SECONDARY SCHOOL ADMINISTRATORS' ASSOC, INC.	$ 10,500.00	$ 10,500.00	1.23%
94274	SCHOOL PSYCHOLOGISTS FOR LICENSURE AND LEGISLATION	$ 6,250.00	$ 6,250.00	0.73%
94294	TECHNOLOGY EDUCATION ASSOC. OF MASS	$ 5,800.00	$ 5,800.00	0.68%
94300	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES	$ 7,000.00	$ 7,000.00	0.82%
94323	NEW ENGLAND EDUCATION LOAN MARKETING CORPORATION	$ 21,300.00	$ 21,300.00	2.49%
94403	MASS. ASSOC. OF CHAPTER 766 APPROVED PRIVATE SCHOOLS (MAAPS)	$ 4,906.00	$ 4,904.00	0.57%
94415	MASS. ASSOC. OF SCHOOL COMMITTEES	$ 45,000.00	$ 45,000.00	5.26%
94428	FITCHBURG STATE COLLEGE	$ 10,000.00	$ 10,000.00	1.17%
94433	PRESIDENT AND FELLOWS OF HARVARD COLLEGE	$ 12,000.00	$ 12,290.00	1.44%
94464	WENTWORTH INSTITUTE OF TECHNOLOGY	$ 8,500.00	$ 8,500.00	0.99%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $855,772.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94470	ASSOC. OF INDEPENDENT COLLEGES AND UNIVERSITIES IN MASS. (AICUM)	$ 33,850.00	$ 34,779.00	4.06%
94553	WHITTLE COMMUNICATIONS	$ 42,000.00	$ 42,000.00	4.91%
94567	MASS. COMMUNITY COLLEGE ASSOC.	$ 12,000.00	$ 12,000.00	1.40%
94599	MASS. ASSOC. OF ADMINISTRATORS FOR SPECIAL EDUCATION	$ 16,800.00	$ 16,800.00	1.96%
94600	BOSTON HIGASHI SCHOOL	$ 5,000.00	$ 5,000.00	0.58%
94601	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS	$ 36,000.00	$ 36,000.00	4.21%
94608	WESTERN NEW ENGLAND COLLEGE	$ 1,500.00	$ 1,500.00	0.18%
94613	COUNCIL OF STATE COLLEGE PRESIDENTS	$ 36,000.00	$ 36,000.00	4.21%
94679	MASS. TEACHERS ASSOCIATION	$ 148,155.00	$ 149,369.00	17.45%
94717	MASS. HIGHER EDUCATION ASSISTANCE CORP.	$ 6,000.00	$ 6,000.00	0.70%
94734	CITIZENS FOR PUBLIC SCHOOLS	$ 1,240.00	$ 1,837.00	0.21%
94745	PARENTS ALLIANCE FOR CATHOLIC EDUCATION (P.A.C.E.)	$ 1,030.00	$ 1,080.00	0.13%
94754	STATE STUDENT ASSOCIATION OF MASS. (S.S.A.M.)	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

ENVIRONMENT

CATEGORY TOTAL: $504,072.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94043	AMERICAN PLASTICS COUNCIL	$ 55,000.00	$ 55,000.00	10.91%
94044	NATIONAL SOLID WASTES MANAGEMENT ASSOCIATION	$ 65,000.00	$ 65,000.00	12.89%
94045	STEEL RECYCLING INSTITUTE	$ 25,000.00	$ 25,000.00	4.96%
94078	NELRAD	$ 190.00	$ 190.00	0.04%
94097	WASTE MANAGEMENT OF MASS., INC.	$ 19,050.00	$ 19,050.00	3.78%
94098	WHEELABRATOR ENVIRONMENTAL SYSTEMS	$ 102,000.00	$ 102,000.00	20.24%
94120	MASS. WATER POLLUTION CONTROL ASSOC	$ 4,000.00	$ 4,000.00	0.79%
94132	OGDEN PROJECTS C/O MULTISTATE ASSOCIATES, INC.	$ 22,500.00	$ 22,500.00	4.46%
94140	MARINE SPILL RESPONSE CORPORATION	$ 0.00	$ 0.00	0.00%
94150	J. MAKOWSKI ASSOCIATES	$ 12,000.00	$ 12,000.00	2.38%
94214	FMC CORPORATION	$ 8,000.00	$ 8,000.00	1.59%
94253	BROWNING-FERRIS INDUSTRIES, INC(MA)	$ 46,636.00	$ 45,736.00	9.07%
94261	GREEN INDUSTRY ALLIANCE	$ 22,500.00	$ 22,500.00	4.46%
94311	BERKSHIRE NATURAL RESOURCES COUNCIL INC.	$ 0.00	$ 190.00	0.04%
94325	CLEAN HARBORS ENVIRONMENTAL SERVICES, INC.	$ 1,000.00	$ 1,000.00	0.20%
94379	SUN COMPANY, INC.	$ 9,280.00	$ 9,280.00	1.84%
94396	MASS. AUDUBON SOCIETY	$ 35,333.00	$ 35,333.00	7.01%
94435	MASS. ASSOC. OF CONSERVATION COMMISSIONS	$ 0.00	$ 202.00	0.04%

PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

ENVIRONMENT

CATEGORY TOTAL: $504,072.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94443	APPALACHIAN MOUNTAIN CLUB	$ 2,200.00	$ 2,350.00	0.47%
94447	ENVIRONMENTAL LEAGUE/LOBBY OF MASS.	$ 29,165.00	$ 36,870.00	7.31%
94518	MASS. WILDLIFE FEDERATION	$ 0.00	$ 1,958.00	0.39%
94526	1000 FRIENDS OF MASSACHUSETTS	$ 184.00	$ 290.00	0.06%
94551	MASS. AUDUBON SOCIETY II	$ 4,447.00	$ 4,447.00	0.88%
94589	CONSERVATION LAW FOUNDATION, INC.	$ 0.00	$ 0.00	0.00%
94594	CHARLES RIVER WATERSHED ASSOC.	$ 4,688.00	$ 9,863.00	1.96%
94687	NATURE CONSERVANCY	$ 6,271.00	$ 6,817.00	1.35%
94696	1010 MEMORIAL DRIVE TENANTS CORP.	$ 6,500.00	$ 6,500.00	1.29%
94727	ASSOC. FOR THE PRESERVATION OF CAPE COD	$ 0.00	$ 505.00	0.10%
94747	RECYCLING INITIATIVE CAMPAIGN	$ 3,212.00	$ 3,212.00	0.64%
94767	GLOBAL RECYCLING TECHNOLOGIES, INC.	$ 1,900.00	$ 2,479.00	0.49%
94776	REXHAM GRAPHICS	$ 1,800.00	$ 1,800.00	0.36%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

FOOD AND NONALCOHOLIC BEVERAGE

CATEGORY TOTAL: $406,078.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94026	MASS. RESTAURANT ASSOCIATION	$ 81,603.00	$ 82,711.00	20.37%
94035	MC DONALD'S CORPORATION	$ 30,000.00	$ 30,000.00	7.39%
94059	OCEAN SPRAY CRANBERRIES, INC.	$ 79,667.00	$ 79,667.00	19.62%
94060	KRAFT GENERAL FOODS(A PHILIP MORRIS MANAGEMENT CORP. AFFILIATE)	$ 78,000.00	$ 78,000.00	19.21%
94067	GROCERY MANUFACTURERS OF AMERICA	$ 6,400.00	$ 6,400.00	1.58%
94070	MASS. SOFT DRINK ASSOCIATION	$ 15,200.00	$ 15,200.00	3.74%
94072	KFC, INC.	$ 0.00	$ 0.00	0.00%
94165	MASS. FOOD ASSOCIATION	$ 40,000.00	$ 40,000.00	9.85%
94332	CAPE COD CRANBERRY GROWERS' ASSOC.	$ 45,000.00	$ 45,000.00	11.08%
94476	STOP & SHOP SUPERMARKET CO.	$ 14,600.00	$ 14,600.00	3.60%
94542	WEST LYNN CREAMERY	$ 11,000.00	$ 11,000.00	2.71%
94705	STOP & SHOP COMPANIES, INC.	$ 3,500.00	$ 3,500.00	0.86%

SECRETARY OF STATE
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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $385,944.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94116	CITY OF BOSTON	$ 35,450.00	$ 35,450.00	9.19%
94174	MASS. MUNICIPAL ASSOCIATION	$ 107,140.00	$ 107,140.00	27.76%
94271	MASS. ASSOC. OF CLERK MAGISTRATES	$ 10,000.00	$ 10,000.00	2.59%
94279	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS	$ 21,000.00	$ 21,000.00	5.44%
94281	MASS. TOWN CLERKS ASSOC.	$ 9,600.00	$ 10,200.00	2.64%
94368	TIAA-CREF	$ 8,500.00	$ 8,500.00	2.20%
94452	WORCESTER COUNTY JAIL AND HOUSE OF CORRECTION	$ 803.00	$ 978.00	0.25%
94465	MASS. MUNICIPAL AUDITORS AND ACCOUNTANTS ASSOC.	$ 0.00	$ 4,566.00	1.18%
94486	MASS. GOVERNMENT LAND BANK	$ 27,025.00	$ 27,025.00	7.00%
94527	BRITISH CONSULATE-GENERAL	$ 1,434.00	$ 1,434.00	0.37%
94563	MASS. ASSOC. OF COUNTY TREASURERS	$ 15,000.00	$ 15,000.00	3.89%
94576	MASS. WATER RESOURCES AUTHORITY	$ 30,000.00	$ 30,000.00	7.77%
94577	BOSTON WATER & SEWER COMMISSION	$ 20,188.00	$ 20,194.00	5.23%
94641	COUNTY OF NORFOLK	$ 18,750.00	$ 18,750.00	4.86%
94699	COUNTY OF WORCESTER	$ 2,151.00	$ 2,429.00	0.63%
94713	MASS. ASSOC. OF ASSESSING OFFICERS	$ 13,000.00	$ 13,000.00	3.37%
94721	MASS. HEALTH OFFICERS ASSOC.	$ 2,779.00	$ 2,779.00	0.72%
94725	CITY OF SALEM	$ 25,000.00	$ 25,000.00	6.48%
94740	MASS. CITY CLERKS ASSOC.	$ 1,000.00	$ 2,124.00	0.55%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

G O V E R N M E N T

CATEGORY TOTAL: $385,944.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94749	NORFOLK COUNTY AGRICULTURAL SCHOOL	$ 21,000.00	$ 21,000.00	5.44%
94750	COUNTY OF HAMPDEN	$ 9,375.00	$ 9,375.00	2.43%

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PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,906,036.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94010	QUINCY HOSPITAL	$ 2,300.00	$ 2,300.00	0.12%
94011	IVF AMERICA PROGRAM-BOSTON	$ 3,000.00	$ 3,000.00	0.16%
94012	QUORUM HEALTH CARE RESOURCES	$ 1,000.00	$ 1,000.00	0.05%
94014	ADVANTAGE HEALTH CORPORATION	$ 9,900.00	$ 9,900.00	0.52%
94015	HEBREW REHABILITATION CENTER FOR THE AGED	$ 11,300.00	$ 11,300.00	0.59%
94021	HOME AND HEALTH CARE ASSOCIATION OF MASSACHUSETTS, INC.	$ 55,904.00	$ 55,904.00	2.93%
94024	HOLYOKE HOSPITAL, INC.	$ 26,000.00	$ 26,106.00	1.37%
94028	MASS. DIETETIC ASSOCIATION	$ 20,000.00	$ 20,000.00	1.05%
94030	HARVARD COMMUNITY HEALTH PLAN	$ 33,600.00	$ 33,600.00	1.76%
94032	NORTH SHORE MAGNETIC IMAGING CENTER	$ 18,076.00	$ 18,076.00	0.95%
94050	AMCARE MEDICAL SERVICES, INC.	$ 2,000.00	$ 2,000.00	0.10%
94089	MASS. CHIROPRACTIC SOCIETY, INC.	$ 69,450.00	$ 70,823.00	3.72%
94091	NEW ENGLAND MEDICAL CENTER	$ 25,000.00	$ 25,000.00	1.31%
94093	BRAINTREE HOSPITAL	$ 10,000.00	$ 10,000.00	0.52%
94109	MASS. SOCIETY OF OPTOMETRISTS	$ 42,000.00	$ 42,000.00	2.20%
94118	PRISON HEALTH SERVICES, INC.	$ 0.00	$ 0.00	0.00%
94154	AMERICAN CANCER SOCIETY	$ 52,050.00	$ 53,671.00	2.82%
94161	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS	$ 5,000.00	$ 5,000.00	0.26%
94186	HOSPICE FEDERATION OF MASS., INC.	$ 9,000.00	$ 9,000.00	0.47%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,906,036.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94198	AMERICAN LUNG ASSOC. OF MASS., INC.	$ 1,500.00	$ 1,500.00	0.08%
94235	MERRIMACK VALLEY P.E.T., P.C.	$ 5,000.00	$ 5,000.00	0.26%
94236	TRUSTEES OF HEALTH AND HOSPITALS	$ 67,890.00	$ 67,890.00	3.56%
94237	CARNEY HOSPITAL	$ 15,000.00	$ 15,000.00	0.79%
94238	NEW ENGLAND LIFE FLIGHT, INC.	$ 24,000.00	$ 24,000.00	1.26%
94259	MASS. DENTAL SOCIETY	$ 55,000.00	$ 55,000.00	2.89%
94260	MASS. PODIATRIC MEDICAL SOCIETY	$ 17,500.00	$ 17,500.00	0.92%
94268	R. S. D. MANAGEMENT, INC.	$ 65,000.00	$ 65,000.00	3.41%
94283	AMERICAN MASSAGE THERAPY ASSOC.- MASS. CHAPTER	$ 10,000.00	$ 10,000.00	0.52%
94288	MASS. ASSOC. OF ADULT DAY HEALTH SERVICES	$ 10,000.00	$ 10,000.00	0.52%
94303	MASS. ASSOC. OF HMOS	$ 135,428.00	$ 136,650.00	7.17%
94314	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 25,000.00	$ 25,000.00	1.31%
94315	MASS. RADIOLOGICAL SOCIETY	$ 10,000.00	$ 10,000.00	0.52%
94316	AMERICAN ACADEMY OF PEDIATRICS, MASS. CHAPTER	$ 17,000.00	$ 17,000.00	0.89%
94327	BETH ISRAEL HOSPITAL	$ 72,800.00	$ 82,277.00	4.32%
94329	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 3,000.00	$ 3,050.00	0.16%
94330	HEALTH RESEARCH FOUNDATION	$ 0.00	$ 0.00	0.00%
94333	MASS. AMBULANCE ASSOC.	$ 7,500.00	$ 7,500.00	0.39%
94336	MASS. MEDICAL SOCIETY	$ 114,199.00	$ 122,360.00	6.42%

PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,906,036.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94337	MASS. FEDERATION OF NURSING HOMES	$ 51,000.00	$ 51,590.00	2.71%
94339	DELTA DENTAL PLAN OF MASS.	$ 24,000.00	$ 24,000.00	1.26%
94340	MASS. ORTHOPAEDIC ASSOC.	$ 25,000.00	$ 25,000.00	1.31%
94350	MASS. ASSOC. FOR MENTAL HEALTH	$ 0.00	$ 0.00	0.00%
94381	HLR SERVICE CORPORATION	$ 6,500.00	$ 7,664.00	0.40%
94386	MASS. SOCIETY OF EYE PHYSICIANS AND SURGEONS	$ 50,000.00	$ 50,000.00	2.62%
94405	GENESIS HEALTH VENTURES, INC.	$ 1,116.00	$ 1,116.00	0.06%
94416	NEPONSET VALLEY HEALTH SYSTEM	$ 40,000.00	$ 40,000.00	2.10%
94421	MASS. HEAD INJURY ASSOC., INC.	$ 24,000.00	$ 24,000.00	1.26%
94424	SOUTH SHORE HOSPITAL	$ 0.00	$ 51.00	0.00%
94427	MASS. NURSES ASSOC.	$ 59,769.00	$ 62,629.00	3.29%
94436	NEW ENGLAND DEACONESS HOSPITAL	$ 4,082.00	$ 4,219.00	0.22%
94450	MASS. ASSOC. OF NURSE ANESTHETISTS	$ 13,394.00	$ 10,727.00	0.56%
94456	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 0.00	$ 512.00	0.03%
94458	METROWEST MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
94477	FRANCISCAN CHILDREN'S HOSPITAL & REHABILITATION CENTER	$ 8,800.00	$ 8,850.00	0.46%
94490	MASS. HOSPITAL ASSOCIATION	$ 94,076.00	$ 104,424.00	5.48%
94505	DANA-FARBER CANCER INSTITUTE	$ 40,000.00	$ 40,000.00	2.10%
94506	CHILDREN'S HOSPITAL	$ 30,000.00	$ 30,000.00	1.57%

SECRETARY OF STATE
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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,906,036.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94535	MASS. ASSOC. OF PRIVATE PSYCHIATRIC HOSPITALS	$ 8,701.00	$ 9,220.00	0.48%
94543	MASS. DENTAL HYGIENISTS ASSOC.	$ 17,500.00	$ 17,500.00	0.92%
94556	MASS. PSYCHIATRIC SOCIETY, INC.	$ 35,000.00	$ 35,000.00	1.84%
94560	MASS. ASSOC. OF ACUPUNCTURE AND ORIENTAL MEDICINE	$ 0.00	$ 0.00	0.00%
94565	MICROGENESYS, INC.	$ 5,000.00	$ 5,000.00	0.26%
94566	MASS. ASSOC. OF REHABILITATION FACILITIES, INC.	$ 7,750.00	$ 7,750.00	0.41%
94578	NEWTON-WELLESLEY IMAGING P.C. GROUP	$ 15,000.00	$ 15,000.00	0.79%
94584	MASS. CHAPTER - AMERICAN PHYSICAL THERAPY ASSOC.	$ 5,500.00	$ 5,500.00	0.29%
94591	FENWAY COMMUNITY HEALTH CENTER	$ 0.00	$ 0.00	0.00%
94606	MASS. SOCIETY OF ORAL AND MAXILLOFACIAL SURGEONS	$ 4,900.00	$ 4,900.00	0.26%
94618	TRANSITIONAL HOSPITALS CORP.	$ 7,500.00	$ 7,500.00	0.39%
94621	CAMBRIDGE HOSPITAL	$ 18,540.00	$ 18,540.00	0.97%
94622	NORTH ADAMS REGIONAL HOSPITAL	$ 15,190.00	$ 15,190.00	0.80%
94631	NEW ENGLAND SINAI HOSPITAL	$ 4,269.00	$ 4,269.00	0.22%
94632	MASS. RESPIRATORY HOSPITAL	$ 4,269.00	$ 4,269.00	0.22%
94633	ST. JOHN OF GOD HOSPITAL	$ 4,269.00	$ 4,269.00	0.22%
94634	YOUVILLE HOSPITAL	$ 4,269.00	$ 4,269.00	0.22%
94635	JEWISH MEMORIAL HOSPITAL	$ 4,269.00	$ 4,269.00	0.22%

PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,906,036.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94639	BERKSHIRE LIFE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
94646	AMERICAN RED CROSS, MASS. BAY CHAPTERS	$ 0.00	$ 0.00	0.00%
94647	COMMUNITY WORKSHOPS, INC.	$ 0.00	$ 0.00	0.00%
94655	WINCHESTER HOSPITAL	$ 8,000.00	$ 8,000.00	0.42%
94659	BOSTON AIDS CONSORTIUM	$ 10,000.00	$ 10,000.00	0.52%
94660	MASS. COALITION OF NURSE PRACTICIONERS	$ 6,000.00	$ 6,000.00	0.31%
94666	ARA HEALTH SERVICES, INC. DBA CORRECTIONAL MEDICAL SYSTEMS (CMS)	$ 29,000.00	$ 29,000.00	1.52%
94693	OXFORD LONG TERM CARE CENTER	$ 14,000.00	$ 14,000.00	0.73%
94694	CAPE COD HOSPITAL FOUNDATION	$ 24,000.00	$ 24,000.00	1.26%
94697	METPATH, INC.	$ 0.00	$ 0.00	0.00%
94714	BOSTON UNIVERSITY MEDICAL CENTER	$ 51,500.00	$ 51,825.00	2.72%
94735	HEALTH CARE RESOURCES GROUP	$ 2,500.00	$ 2,500.00	0.13%
94736	NEDH CORP.	$ 3,228.00	$ 3,454.00	0.18%
94739	NATIONAL DEVELOPMENT	$ 3,334.00	$ 3,334.00	0.17%
94742	MASS. ASSOC. OF AMBULATORY SURGERY CENTERS	$ 2,756.00	$ 2,756.00	0.14%
94744	RISK MANAGEMENT FOUNDATION OF THE HARVARD MEDICAL INSTITUTIONS, INC.	$ 30,000.00	$ 30,033.00	1.58%
94751	SMART CORPORATION	$ 500.00	$ 500.00	0.03%
94756	LOWELL GENERAL HOSPITAL	$ 0.00	$ 0.00	0.00%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

H I G H T E C H N O L O G Y

CATEGORY TOTAL: $311,817.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94006	SIGNAL COMMUNICATIONS CORP.	$ 9,760.00	$ 9,760.00	3.13%
94025	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	12.83%
94034	AMTECH SYSTEMS CORPORATION	$ 33,000.00	$ 33,186.00	10.64%
94117	UNISYS CORP.	$ 5,950.00	$ 5,950.00	1.91%
94134	HONEYWELL, INC. C/O MULTISTATE	$ 12,500.00	$ 12,500.00	4.01%
94162	MASS. BIOTECHNOLOGY COUNCIL, INC.	$ 7,000.00	$ 7,000.00	2.24%
94172	SYSTEMS CONTROL	$ 10,000.00	$ 10,000.00	3.21%
94357	LAU TECHNOLOGIES	$ 13,650.00	$ 13,858.00	4.44%
94377	MARTA	$ 8,100.00	$ 8,100.00	2.60%
94530	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 19,203.00	$ 24,414.00	7.83%
94550	AT/COMM, INC.	$ 36,000.00	$ 36,000.00	11.55%
94558	RAYTHEON COMPANY	$ 17,500.00	$ 17,500.00	5.61%
94559	MOTOROLA CORP.	$ 50,000.00	$ 50,000.00	16.04%
94651	ORAVAX, INC.	$ 1,000.00	$ 1,000.00	0.32%
94700	BASF BIO-RESEARCH CORPORATION	$ 321.00	$ 549.00	0.18%
94730	UNISYS CORP. II	$ 42,000.00	$ 42,000.00	13.47%
94738	TWIN RIVERS TECHNOLOGIES, INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $495,506.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94187	MASS. ASSOC. OF COMMUNITY DEVELOPMENT CORPORATIONS	$ 6,000.00	$ 7,245.00	1.46%
94188	MASS. ASSOC. OF DAY CARE AGENCIES	$ 6,875.00	$ 6,875.00	1.39%
94189	MASS. FAMILY PLANNING ASSOCIATION	$ 6,000.00	$ 7,420.00	1.50%
94192	ASSOCIATED DAY CARE SERVICES OF METROPOLITAN BOSTON	$ 12,000.00	$ 12,000.00	2.42%
94194	MENTAL RETARDATION PROVIDERS COUNCIL	$ 5,400.00	$ 5,400.00	1.09%
94195	CITIZENS' HOUSING AND PLANNING ASSC	$ 15,000.00	$ 15,000.00	3.03%
94196	VINFEN CORPORATION	$ 10,500.00	$ 10,500.00	2.12%
94197	ALLIANCE FOR YOUNG FAMILIES	$ 15,467.00	$ 16,856.00	3.40%
94199	COALITION OF MASS. REGIONAL NON-PROFIT HOUSING AGENCIES, INC.	$ 15,000.00	$ 15,499.00	3.13%
94200	MASS. COALITION OF RAPE CRISIS SERVICES	$ 5,000.00	$ 5,000.00	1.01%
94224	ALCOHOLISM & DRUG ABUSE ASSOC.	$ 12,000.00	$ 12,000.00	2.42%
94226	MASS. ASSOC. FOR MARRIAGE AND FAMILY THERAPISTS	$ 2,500.00	$ 2,500.00	0.50%
94229	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	$ 46,393.00	$ 49,090.00	9.91%
94230	MASS. HALFWAY HOUSES, INC.	$ 6,000.00	$ 6,000.00	1.21%
94231	MASS. REHABILITATION COUNSELING ASSOC.	$ 5,000.00	$ 5,000.00	1.01%
94232	RECORDING FOR THE BLIND	$ 7,000.00	$ 7,000.00	1.41%
94278	MASS. MENTAL HEALTH COUNSELORS ASSC	$ 7,500.00	$ 7,500.00	1.51%

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H U M A N S E R V I C E S

CATEGORY TOTAL: $495,506.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94282	MASS. INDEPENDENT CHILD CARE ORG.	$ 9,000.00	$ 9,522.00	1.92%
94285	SHADOWS, INC.	$ 1,000.00	$ 1,000.00	0.20%
94308	MENTAL HEALTH CORPORATIONS OF MASS.	$ 12,000.00	$ 12,000.00	2.42%
94334	ASSOCIATION OF MASS. HOMES FOR THE AGING	$ 32,000.00	$ 32,000.00	6.46%
94361	DEVER ASSOC. FOR THE RETARDED	$ 12,000.00	$ 12,000.00	2.42%
94402	PROTESTANT GUILD FOR HUMAN SERVICES INC.	$ 0.00	$ 0.00	0.00%
94409	UNITED WAYS OF MASS. INC.	$ 2,500.00	$ 2,500.00	0.50%
94422	NATIONAL ASSOC. OF SOCIAL WORKERS, MASS. CHAPTER	$ 7,918.00	$ 8,511.00	1.72%
94482	BEHAVIOR RESEARCH INSTITUTE, INC.	$ 2,100.00	$ 2,100.00	0.42%
94488	NEW ENGLAND CENTER FOR AUTISM, INC.	$ 15,200.00	$ 15,200.00	3.07%
94502	MASS. HUMAN SERVICES COALITION	$ 2,625.00	$ 11,312.00	2.28%
94529	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN (MSPCC)	$ 18,600.00	$ 19,784.00	3.99%
94531	AIDS ACTION COMMITTEE	$ 39,000.00	$ 39,000.00	7.87%
94533	MASS. ASSOC. HOME CARE PROGRAMS & AREA AGENCIES ON AGING	$ 1,139.00	$ 1,547.00	0.31%
94616	RECOVERY HOMES COLLABORATIVE	$ 10,000.00	$ 10,000.00	2.02%
94644	MASS. HEAD START DIRECTORS ASSOC.	$ 9,664.00	$ 9,664.00	1.95%
94645	MASS. PSYCHOLOGICAL ASSOC.	$ 25,000.00	$ 25,000.00	5.05%
94661	PROJECT ABLE	$ 15,000.00	$ 15,000.00	3.03%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $495,506.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94662	PROJECT BREAD - THE WALK FOR HUNGER	$ 2,000.00	$ 2,000.00	0.40%
94663	ARC MASSACHUSETTS	$ 30,000.00	$ 30,000.00	6.05%
94664	MASS. EARLY INTERVENTION CONSORTIUM	$ 14,001.00	$ 14,001.00	2.83%
94665	MASS. SPEECH LANGUAGE HEARING ASSOC	$ 12,000.00	$ 12,000.00	2.42%
94669	MASS. CHAPTER - ASSISTED LIVING FACILITIES OF AMERICA (ALFA)	$ 1,493.00	$ 1,780.00	0.[illegible]%
94692	NORTHERN ESSEX COMMUNITY MENTAL HEALTH SERVICES, INC.	$ 0.00	$ 0.00	0.00%
94709	MASS. ASSOC. FOR THE BLIND	$ 17,500.00	$ 17,500.00	3.53%
94715	SPECIAL NEEDS ADOPTION NETWORK	$ 1,200.00	$ 1,200.00	0.24%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,805,856.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94003	MASS. LAND TITLE ASSOCIATION	$ 27,000.00	$ 27,000.00	0.96%
94016	GOLDEN RULE INSURANCE COMPANY	$ 11,100.00	$ 11,100.00	0.40%
94073	LIBERTY MUTUAL INSURANCE CO.	$ 51,250.00	$ 52,050.00	1.86%
94100	COMMERCE INSURANCE COMPANY	$ 75,000.00	$ 79,368.00	2.83%
94101	WORKERS' COMPENSATION RATING AND INSPECTION BUREAU OF MASSACHUSETTS	$ 96,954.00	$ 96,954.00	3.46%
94102	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC.	$ 164,500.00	$ 164,500.00	5.86%
94103	AUTOMOBILE INSURERS BUREAU OF MASS	$ 101,398.00	$ 101,398.00	3.61%
94141	JOHN HANCOCK MUTUAL LIFE INSURANCE	$ 25,500.00	$ 25,500.00	0.91%
94179	BLUE CROSS-BLUE SHIELD OF MASS.,INC	$ 198,600.00	$ 200,493.00	7.15%
94207	METROPOLITAN LIFE INSURANCE CO.	$ 14,400.00	$ 14,400.00	0.51%
94208	TRAVELERS COMPANIES	$ 14,400.00	$ 14,400.00	0.51%
94209	CIGNA	$ 14,400.00	$ 14,400.00	0.51%
94210	AETNA	$ 14,400.00	$ 14,400.00	0.51%
94212	PRUDENTIAL INSURANCE COMPANY	$ 14,400.00	$ 14,400.00	0.51%
94234	PEOPLE'S SERVICE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
94239	MASS. MEDICAL PROFESSIONAL INSURANCE ASSOC.	$ 132,165.00	$ 132,661.00	4.73%
94242	ALLIANCE OF AMERICAN INSURERS	$ 59,000.00	$ 59,586.00	2.12%
94254	PAUL REVERE LIFE INSURANCE COMPANY	$ 16,000.00	$ 16,000.00	0.57%
94264	AMERICAN INSURANCE ASSOCIATION	$ 49,000.00	$ 49,180.00	1.75%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,805,856.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94287	BANKER'S LIFE & CASUALTY CO.	$ 36,000.00	$ 36,000.00	1.28%
94289	HEALTH INSURANCE ASSOC. OF AMERICA	$ 50,000.00	$ 50,000.00	1.78%
94291	AMEX LIFE ASSURANCE CO.	$ 41,292.00	$ 41,292.00	1.47%
94292	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 43,500.00	$ 43,500.00	1.55%
94295	ASSOCIATION OF HEALTH INSURANCE AGENTS	$ 0.00	$ 0.00	0.00%
94297	PAUL REVERE VARIABLE ANNUNITY INSURANCE COMPANY	$ 4,000.00	$ 4,000.00	0.14%
94306	LYNCH, RYAN AND ASSOCIATES, INC.	$ 7,327.00	$ 7,327.00	0.26%
94307	PREMIER INSURANCE CO. OF MASS.	$ 30,000.00	$ 30,000.00	1.07%
94313	PLYMOUTH ROCK ASSURANCE CORP.	$ 32,000.00	$ 32,264.00	1.15%
94324	UNUM LIFE INSURANCE COMPANY OF AMERICA	$ 7,690.00	$ 7,690.00	0.27%
94343	CONTINENTAL CASUALTY CO., A/K/A CNA INSURANCE	$ 0.00	$ 0.00	0.00%
94351	MASS. MUTUAL LIFE INSURANCE COMPANY	$ 108,141.00	$ 109,842.00	3.91%
94373	DEPOSIT INSURANCE FUND	$ 37,250.00	$ 37,250.00	1.33%
94376	CONTINENTAL CASUALTY COMPANY	$ 2,000.00	$ 2,000.00	0.07%
94393	INFORM (INSURERS FOR AUTO REFORM IN MASSACHUSETTS)	$ 60,000.00	$ 617,397.00	22.00%
94397	HANOVER INSURANCE COMPANY	$ 3,983.00	$ 5,692.00	0.20%
94404	BUTLER FLORISTS' & GROWERS INSURANCE	$ 4,813.00	$ 4,813.00	0.17%
94410	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS. INC.	$ 55,000.00	$ 55,000.00	1.96%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,805,856.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94412	AMERICAN COUNCIL OF LIFE INSURANCE	$ 12,500.00	$ 12,500.00	0.45%
94413	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 26,950.00	$ 27,150.00	0.97%
94425	STATE MUTUAL LIFE ASSURANCE CO. OF AMERICA	$ 4,200.00	$ 4,335.00	0.15%
94432	MASS. PROPERTY INSURANCE UNDERWRITING ASSOC.	$ 0.00	$ 0.00	0.00%
94437	ARBELLA MUTUAL INSURANCE CO.	$ 76,000.00	$ 76,000.00	2.71%
94453	LIFE INSURANCE ASSOC. OF MASS.(LIAM	$ 167,591.00	$ 260,404.00	9.28%
94457	PROFESSIONAL INDEPENDENT INSURANCE AGENTS OF MASSACHUSETTS	$ 30,103.00	$ 30,103.00	1.07%
94508	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
94538	REINSURANCE ASSOCIATION OF AMERICA C/O MULTISTATE ASSOCIATES	$ 30,000.00	$ 30,000.00	1.07%
94569	AMERICAN TRANSPORTATION INSURANCE COMPANY	$ 6,000.00	$ 6,000.00	0.21%
94571	FLORISTS' MUTUAL INS. CO./S.I.G. MASS. FLORISTS & NURSERIES	$ 19,923.00	$ 20,309.00	0.72%
94587	TRUST GROUP, INC.	$ 36,000.00	$ 36,000.00	1.28%
94667	VARIABLE ANNUITY LIFE INSURANCE CO.	$ 60,000.00	$ 66,479.00	2.37%
94678	MASSWEST INSURANCE COMPANY, INC.	$ 10,000.00	$ 10,000.00	0.36%
94689	MASS. ASSOC. OF HEALTH UNDERWRITERS	$ 0.00	$ 0.00	0.00%
94716	ST. PAUL FIRE & MARINE INSURANCE CO	$ 8,700.00	$ 8,700.00	0.31%
94743	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	$ 1,000.00	$ 1,000.00	0.04%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

I N S U R A N C E

CATEGORY TOTAL: $2,805,856.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94760	NEW ENGLAND LIVERY ASSOC., INC.	$ 0.00	$ 10,839.00	0.39%
94761	FORUM INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
94765	COMMITTEE FOR RESPONSIBLE HEALTH CARE REFORM	$ 30,000.00	$ 30,000.00	1.07%
94766	MUTUAL OF OMAHA INSURANCE COMPANIES	$ 4,180.00	$ 4,180.00	0.15%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L A B O R U N I O N S

CATEGORY TOTAL: $587,749.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94119	INTERNATIONAL BROTHER OF CORRECTION OFFICERS (I.B.C.O.)	$ 16,000.00	$ 16,000.00	2.72%
94216	IAM LOCAL 38, AFL-CIO	$ 6,500.00	$ 6,500.00	1.11%
94217	MASS. LABORERS' DISTRICT COUNCIL	$ 13,125.00	$ 13,125.00	2.23%
94218	IUOE LOCAL 98, AFL-CIO	$ 7,500.00	$ 7,500.00	1.28%
94219	IBEW 123, AFL-CIO	$ 11,000.00	$ 11,000.00	1.87%
94220	IUOE LOCAL 4, AFL-CIO	$ 6,000.00	$ 6,000.00	1.02%
94221	PAINTERS' DISTRICT COUNCIL INDUSTRY BETTERMENT FUND	$ 18,726.00	$ 18,726.00	3.19%
94222	SHEET METAL WORKERS INTERNATIONAL ASSOCIATION	$ 6,000.00	$ 6,000.00	1.02%
94310	PIPEFITTERS ASSOC., LOCAL 537	$ 12,000.00	$ 12,000.00	2.04%
94348	I.B.P.O./N.A.G.E.	$ 101,000.00	$ 101,000.00	17.18%
94364	RETIRED STATE, COUNTY AND MUNICIPAL EMPLOYEES ASSOC. OF MASS.	$ 82,000.00	$ 82,000.00	13.95%
94411	MASS. RETIRED TEACHERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
94434	TEAMSTERS JOINT COUNCIL NO. 10	$ 21,880.00	$ 21,880.00	3.72%
94442	SEIU, LOCAL 509	$ 43,012.00	$ 43,012.00	7.32%
94444	AFSCME COUNCIL 93	$ 112,327.00	$ 112,327.00	19.11%
94479	INTERNATIONAL LADIES' GARMENT WORKERS' UNION	$ 0.00	$ 0.00	0.00%
94494	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO, AND AFFILIATES	$ 5,022.00	$ 5,148.00	0.88%
94495	BROTHERHOOD OF UTILITY WORKERS OF NEW ENGLAND	$ 0.00	$ 62.00	0.01%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LABOR UNIONS

CATEGORY TOTAL: $587,749.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94496	BROTHERHOOD OF MAINTENACE OF WAY EMPLOYEES	$ 5,179.00	$ 6,361.00	1.08%
94509	MASS. AFL-CIO	$ 52,958.00	$ 52,958.00	9.01%
94570	SEIU, LOCAL 254	$ 17,500.00	$ 17,500.00	2.98%
94611	MASS. PAROLE OFFICERS ASSOC.	$ 2,300.00	$ 2,300.00	0.39%
94624	NEW ENGLAND FARM WORKERS COUNCIL	$ 11,250.00	$ 11,250.00	1.91%
94653	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 0.00	$ 0.00	0.00%
94682	MASS. COALITION OF POLICE, I.U.P.A. AFL-CIO	$ 7,500.00	$ 7,500.00	1.28%
94710	BOSTON CARMEN'S UNION-LOCAL 589,ATU	$ 27,600.00	$ 27,600.00	4.70%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

L E G A L S E R V I C E S

CATEGORY TOTAL: $629,769.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94027	MASS. ACADEMY OF TRIAL ATTORNEYS	$ 135,115.00	$ 210,247.00	33.38%
94037	MASS. LAW REFORM INSTITUTE	$ 48,123.00	$ 48,570.00	7.71%
94191	MASS. LEGAL ASSISTANCE CORP.	$ 13,500.00	$ 13,500.00	2.14%
94225	GREATER BOSTON LEGAL SERVICES, INC.	$ 64,000.00	$ 64,000.00	10.16%
94227	MASS. CORRECTIONAL LEGAL SERVICES	$ 12,500.00	$ 12,500.00	1.98%
94276	CENTURY COUNCIL	$ 60,000.00	$ 60,969.00	9.68%
94312	MASS. BAR ASSOCIATION	$ 71,373.00	$ 72,333.00	11.49%
94322	DE HART AND DARR ASSOCIATES, INC.	$ 4,790.00	$ 4,790.00	0.76%
94352	SOCIAL LAW LIBRARY	$ 15,625.00	$ 15,625.00	2.48%
94401	NATIONAL CONSUMER LAW CENTER, INC.	$ 10,455.00	$ 10,455.00	1.66%
94426	DISABILITY LAW CENTER, INC.	$ 0.00	$ 0.00	0.00%
94523	MASS. PEER REVIEW ORGANIZATION,INC.	$ 12,000.00	$ 12,048.00	1.91%
94547	MASS. JUDGES CONFERENCE	$ 6,000.00	$ 6,000.00	0.95%
94552	MASS. LAW REFORM INSTITUTE II	$ 9,324.00	$ 9,324.00	1.48%
94583	MINTZ, LEVIN, COHN, FERRIS, GLOVSKY AND POPEO, P.C.	$ 1,108.00	$ 1,108.00	0.18%
94614	MASS. DISTRICT ATTORNEYS' ASSOC.	$ 20,000.00	$ 20,000.00	3.18%
94691	BOSTON BAR ASSOCIATION	$ 52,928.00	$ 68,300.00	10.85%
94753	GRADUATE EMPLOYEE ORGANIZATION, LOCAL 2322, U.A.W.	$ 0.00	$ 0.00	0.00%

PUBLIC RECORDS DIVISION

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $3,758,806.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94009	ML STRATEGIES, INC.	$ 120,000.00	$ 120,000.00	3.19%
94017	DONOGHUE, BARRETT & MC CUE, P.C.	$ 194,000.00	$ 194,000.00	5.16%
94038	COYNE, JR., ESQ., P.C., WILLIAM F.	$ 290,500.00	$ 290,500.00	7.73%
94052	CASSIDY & ASSOCIATES, INC.	$ 300,000.00	$ 300,000.00	7.98%
94077	ISSUES MANAGEMENT GROUP	$ 112,500.00	$ 112,500.00	2
94104	HICKEY ASSOCIATES, BRIAN S.	$ 205,530.00	$ 205,530.00	5.47%
94127	QUINN & MORRIS	$ 122,565.00	$ 122,566.00	3.26%
94142	KEOHANE & KEEGAN	$ 13,542.00	$ 17,809.00	0.47%
94152	JOYCE & JOYCE, COUNSELLORS AT LAW	$ 242,500.00	$ 242,500.00	6.45%
94175	FLEMING, F. JEFFREY	$ 0.00	$ 0.00	0.00%
94176	SHANLEY, VINCENT J.	$ 750.00	$ 750.00	0.02%
94177	MURPHY, JOHN E., JR.	$ 1,000.00	$ 1,000.00	0.03%
94185	GOVERNMENTAL STRATEGIES, INC.	$ 195,000.00	$ 195,000.00	5.19%
94201	CHOATE GROUP	$ 0.00	$ 0.00	0.00%
94215	SNOW, COURTNEY & ASSOCIATES	$ 74,132.00	$ 74,131.00	1.97%
94223	MEREDITH & ASSOCIATES, INC.	$ 103,630.00	$ 103,630.00	2.76%
94246	DELANEY, W. ASSOCIATES	$ 473,717.00	$ 565,894.00	15.06%
94280	ROCHE GOVERNMENT SERVICES	$ 25,000.00	$ 36,667.00	0.98%
94286	BRANDON ASSOCIATES	$ 164,410.00	$ 164,410.00	4.37%
94320	GOVERNMENT BUSINESS ASSOCIATES, INC	$ 21,600.00	$ 21,600.00	0.57%
94347	PUBLIC POLICY SYSTEMS, INC.	$ 96,000.00	$ 96,000.00	2.55%

SECRETARY OF STATE
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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $3,758,806.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94353	MC DERMOTT/O'NEILL & ASSOC. INC.	$ 99,496.00	$ 99,505.00	2.65%
94359	HOLWAY & ASSOCIATES	$ 149,500.00	$ 149,500.00	3.98%
94365	BMC STRATEGIES, INC.	$ 194.00	$ 194.00	0.01%
94369	ROBERT WHITE ASSOCIATES	$ 0.00	$ 0.00	0.00%
94372	MALLOY & CORRY	$ 180,000.00	$ 202,821.00	5.40%
94389	ESSENTIAL STRATEGIES, INC.	$ 0.00	$ 2,046.00	0.05%
94390	ALEIXO & MURRAY, P.C.	$ 165.00	$ 3,220.00	0.09%
94408	THOMAS E. CREMIN	$ 1,000.00	$ 1,000.00	0.03%
94431	HINCKLEY ALLEN POLICY MANAGEMENT	$ 80.950.00	$ 80,950.00	2.15%
94510	MC NABB ASSOCIATES	$ 0.00	$ 0.00	0.00%
94540	E S C, INC.	$ 10,000.00	$ 10,000.00	0.27%
94546	MASS. BAY ASSOCIATES	$ 60,000.00	$ 63,745.00	1.70%
94582	SPILLANE, JOHN W.	$ 1,000.00	$ 1,000.00	0.03%
94623	BURKE STRATEGIES	$ 133,249.00	$ 133,249.00	3.54%
94636	REILLY, MARTIN T. & ASSOCIATES	$ 0.00	$ 0.00	0.00%
94658	REGINA VILLA ASSOCIATES	$ 51,089.00	$ 51,089.00	1.36%
94672	HARRINGTON, KEVIN B./ISSUES MANAGEMENT, INC.	$ 12,000.00	$ 12,000.00	0.32%
94676	FEENEY, INC.	$ 0.00	$ 0.00	0.00%
94683	VALLELY, THOMAS	$ 2,000.00	$ 2,000.00	0.05%
94685	RENDON GROUP, INC.	$ 0.00	$ 0.00	0.00%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

LOBBYING ORGANIZATIONS

CATEGORY TOTAL: $3,758,806.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94690	MC GLYNN, JR., OFFICE OF ATTORNEY JOHN J.	$ 7,000.00	$ 7,000.00	0.19%
94703	WYNN AND WYNN, P.C.	$ 12,500.00	$ 12,500.00	0.33%
94771	E.L.M. MANAGEMENT SERVICES CORP.	$ 12,500.00	$ 12,500.00	0.33%
94782	CAPITAL ASSOCIATES, INC.	$ 0.00	$ 0.00	0.00%
94783	NORTHEAST LEGISLATIVE STRATEGIES, INC.	$ 50,000.00	$ 50,000.00	1.33%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

M E D I A

CATEGORY TOTAL: $210,197.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94029	CONTINENTAL CABLEVISION, INC.	$ 30,000.00	$ 30,455.00	14.49%
94031	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATION	$ 50,257.00	$ 50,257.00	23.91%
94071	MCI TELECOMUNICATIONS CORP.	$ 4,900.00	$ 4,900.00	2.33%
94121	ACKERLEY COMMUNICATIONS	$ 57,000.00	$ 57,000.00	27.12%
94125	MASS. OUTDOOR ADVERTISING ASSOC.	$ 12,000.00	$ 12,000.00	5.71%
94181	MSP GROUP	$ 6,000.00	$ 6,000.00	2.85%
94331	NEW ENGLAND CABLE TELEVISION ASSOC.	$ 40,000.00	$ 40,000.00	19.03%
94423	MASS. NEWSPAPER PUBLISHERS ASSOC.	$ 9,500.00	$ 9,585.00	4.56%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PETROLEUM INDUSTRY

CATEGORY TOTAL: $307,377.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94036	ATLANTIC RICHFIELD COMPANY	$ 112,218.00	$ 112,217.00	36.51%
94130	MOBIL OIL CORPORATION	$ 37,250.00	$ 37,250.00	12.12%
94183	SHELL OIL COMPANY	$ 6,116.00	$ 6,116.00	1.99%
94370	MUTUAL OIL COMPANY	$ 18,000.00	$ 18,000.00	5.86%
94371	INDEPENDENT OIL MARKETERS ASSOC. OF NEW ENGLAND	$ 26,400.00	$ 26,400.00	8.59%
94383	TEXACO, INC.	$ 2,550.00	$ 4,029.00	1.31%
94384	BP AMERICA INC.	$ 0.00	$ 0.00	0.00%
94418	AMERICAN PETROLEUM INSTITUTE	$ 88,000.00	$ 91,365.00	29.72%
94466	MASS. OILHEAT COUNCIL	$ 12,000.00	$ 12,000.00	3.90%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $417,363.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94007	MASS. ASSOC. OF CONSULTANT PHARMACISTS	$ 21,300.00	$ 21,300.00	5.10%
94033	GLAXO, INC.	$ 30,761.00	$ 31,663.00	7.59%
94074	ABBOTT LABORATORIES	$ 1,810.00	$ 1,810.00	0.43%
94180	NATIONAL WHOLESALE DRUGGISTS' ASSOC (NWDA) C/O MULTISTATE ASSOCIATES	$ 16,000.00	$ 16,000.00	3.83%
94182	PHARMACEUTICAL MANUFACTURERS ASSOC.	$ 28,500.00	$ 28,500.00	6.83%
94190	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 10,500.00	$ 10,500.00	2.52%
94375	SYNTEX LABORATORIES, INC.	$ 63,860.00	$ 63,994.00	15.33%
94417	MASS. CHAIN PHARMACY COUNCIL	$ 44,000.00	$ 44,000.00	10.54%
94429	MASS. PHARMACISTS ASSOC.	$ 27,820.00	$ 32,256.00	7.73%
94439	BURROUGHS WELLCOME COMPANY	$ 1,425.00	$ 1,756.00	0.42%
94471	UPJOHN COMPANY	$ 1,250.00	$ 1,522.00	0.36%
94472	HOECHST-CELANESE CORP.	$ 0.00	$ 625.00	0.15%
94504	AMERICAN HOME PRODUCTS CORP.	$ 597.00	$ 6,447.00	1.54%
94507	MARION MERRELL DOW, INC.	$ 1,974.00	$ 3,101.00	0.74%
94519	SANDOZ PHARMACEUTICAL CORP.	$ 339.00	$ 4,363.00	1.05%
94568	MEDCO CONTAINMENT/EMENS, HURD, KEGLER & RITTER	$ 18,000.00	$ 18,000.00	4.31%
94588	CIBA-GEIGY CORP.	$ 596.00	$ 1,382.00	0.33%
94593	WARNER LAMBERT CO. (PARKE-DAVIS)	$ 0.00	$ 0.00	0.00%
94617	CVS, A DIVISION OF MELVILLE CORP.	$ 72,000.00	$ 72,000.00	17.25%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $417,363.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94620	ZENECA, INC.	$ 850.00	$ 1,224.00	0.29%
94638	BRISTOL-MYERS SQUIBB CO.	$ 0.00	$ 1,501.00	0.36%
94642	ELI LILLY AND COMPANY	$ 2,500.00	$ 2,500.00	0.60%
94648	DU PONT MERCK PHARMACEUTICAL CO.	$ 12,701.00	$ 19,510.00	4.67%
94649	JOHNSON & JOHNSON, PHARMACEUTICAL DEVELOPMENT GROUP	$ 4,000.00	$ 5,233.00	1.25%
94652	BOOTS PHARMACEUTICALS, INC.	$ 2,000.00	$ 2,000.00	0.48%
94673	MERCK & CO.	$ 7,054.00	$ 7,776.00	1.86%
94706	LEDERLE LABORATORIES	$ 0.00	$ 0.00	0.00%
94718	SMITHKLINE BEECHAM	$ 8,100.00	$ 8,100.00	1.94%
94729	SCHERING CORPORATION	$ 10,000.00	$ 10,000.00	2.40%
94733	PFIZER INC.	$ 300.00	$ 300.00	0.07%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $122,526.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94304	PROFESSIONAL FIRE FIGHTERS OF MASS. IAFF	$ 35,254.00	$ 40,795.00	33.29%
94305	BOSTON FIRE FIGHTERS LOCAL 718 IAFF	$ 0.00	$ 0.00	0.00%
94395	BOSTON POLICE PATROLMENS ASSOC.	$ 0.00	$ 13,665.00	11.15%
94407	MASS. CHIEFS OF POLICE ASSOC.	$ 10,088.00	$ 10,088.00	8.23%
94468	MASS. CALL/VOLUNTEER FIREFIGHTERS ASSOC.	$ 0.00	$ 0.00	0.00%
94492	FRATERNAL ORDER OF POLICE ASSOC., BOSTON INNER CITY LODGE 14	$ 0.00	$ 0.00	0.00%
94493	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOC.	$ 7,200.00	$ 7,200.00	5.88%
94521	MASS. POLICE ASSOCIATION	$ 13,441.00	$ 14,111.00	11.52%
94557	STATE POLICE ASSOC. OF MASS.	$ 36,667.00	$ 36,667.00	29.93%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $1,819,633.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94001	MASSASOIT GREYHOUND ASSOCIATION, IN	$ 31,000.00	$ 33,541.00	1.84%
94008	NEW ENGLAND PATRIOTS	$ 31,000.00	$ 31,000.00	1.70%
94019	INTERNATIONAL GAME TECHNOLOGY	$ 22,000.00	$ 23,895.00	1.31%
94023	NORTH SPORTS HOLDINGS, INC.	$ 6,000.00	$ 6,000.00	0.33%
94039	NEW BOSTON GARDEN CORPORATION	$ 52,500.00	$ 52,500.00	2.89%
94046	HILTON HOTELS CORPORATION	$ 30,000.00	$ 30,000.00	1.65%
94064	CIRCUS CIRCUS ENTERPRISES, INC.	$ 82,000.00	$ 82,000.00	4.51%
94065	BAYSIDE EXPO CENTER	$ 30,000.00	$ 30,000.00	1.65%
94088	WESTWOOD GROUP, INC.	$ 94,500.00	$ 94,500.00	5.19%
94110	NEW ENGLAND HORSEMEN'S BENEVOLENT PROTECTIVE ASSOC.	$ 30,000.00	$ 30,000.00	1.65%
94113	ROCKINGHAM PARK VENTURES	$ 60,000.00	$ 60,000.00	3.30%
94138	VIDEO LOTTERY CONSULTANTS, INC. C/O MULTISTATE	$ 5,400.00	$ 5,400.00	0.30%
94151	MASS. GAMING ASSOCIATION	$ 19,200.00	$ 19,200.00	1.06%
94160	INDEPENDENT TICKET AGENCY GROUP	$ 20,000.00	$ 20,000.00	1.10%
94173	MASS. CAMPING ASSOCIATION	$ 2,000.00	$ 2,000.00	0.11%
94249	AAA SOUTH CENTRAL NEW ENGLAND	$ 8,000.00	$ 8,000.00	0.44%
94250	TICKETMASTER	$ 20,000.00	$ 20,000.00	1.10%
94251	HALL RACECOURSE PROPERTIES, INC. & STERLING RACECOURSE PROPERTIES, INC	$ 183,000.00	$ 186,000.00	10.22%
94255	GTECH CORPORATION	$ 138,000.00	$ 138,492.00	7.61%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $1,819,633.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94263	SAHARA GAMING CORPORATION	$ 30,000.00	$ 30,000.00	1.65%
94267	HINSDALE HOLDING COMPANY	$ 75,000.00	$ 75,000.00	4.12%
94299	MASS. BOATING AND YACHT CLUBS ASSOC	$ 4,000.00	$ 4,000.00	0.22%
94335	GUN OWNERS' ACTION LEAGUE	$ 55,776.00	$ 64,991.00	3.57%
94344	SPIRIT CRUISES, INC.	$ 22,500.00	$ 22,500.00	1.24%
94356	SHOWBOAT DEVELOPMENT CORPORATION	$ 121,010.00	$ 121,314.00	6.67%
94358	WONDERLAND GREYHOUND OWNERS' ASSOC.	$ 25,000.00	$ 25,000.00	1.37%
94374	NATIONAL RIFLE ASSOCIATION INSTITUTE FOR LEGISLATIVE ACTION	$ 358.00	$ 571.00	0.03%
94387	RIVERSIDE PARK	$ 25,000.00	$ 25,000.00	1.37%
94388	CASINO MAGIC CORPORATION	$ 0.00	$ 0.00	0.00%
94399	NEW ENGLAND TRAIL RIDER ASSOCIATION	$ 6,184.00	$ 6,184.00	0.34%
94487	WORLD TRADE CENTER AND THE JOHN DREW COMPANY	$ 6,989.00	$ 6,989.00	0.38%
94513	YMCAS OF MASSACHUSETTS, INC.	$ 8,284.00	$ 8,984.00	0.49%
94541	BALLY'S HEALTH & TENNIS CORP.	$ 20,000.00	$ 20,000.00	1.10%
94544	STANDARDBRED OWNERS OF MASS.	$ 5,000.00	$ 5,000.00	0.27%
94545	GAMING CORPORATION OF AMERICA	$ 18,750.00	$ 18,750.00	1.03%
94548	WAMPANOAG TRIBE OF GAY HEAD (AQUINNAH)	$ 97,500.00	$ 97,500.00	5.36%
94549	PROJECT DEVELOPMENT CONSULTING GROUP	$ 28,980.00	$ 28,980.00	1.59%
94561	MASS. THOROUGHBRED BREEDERS ASSOC.	$ 30,000.00	$ 30,000.00	1.65%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RECREATION,SPORTS,TRAVEL,HOTEL

CATEGORY TOTAL: $1,819,633.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94564	SAGE HOTELS AND LODGES	$ 25,000.00	$ 25,000.00	1.37%
94575	PRESIDENT RIVERBOAT CASINOS, INC.	$ 53,750.00	$ 54,464.00	2.99%
94579	MASS. GREYHOUND ASSOCIATION	$ 0.00	$ 0.00	0.00%
94581	TAUNTON DOG TRACK, INC.	$ 800.00	$ 800.00	0.04%
94592	MASS. LODGING ASSOC.	$ 30,000.00	$ 30,000.00	1.65%
94627	GAMMA INTERNATIONAL, LTD.	$ 47,500.00	$ 47,500.00	2.61%
94630	SAFARI CLUB INTERNATIONAL - NEW ENGLAND CHAPTER	$ 0.00	$ 1,529.00	0.08%
94654	STATION CASINOS, INC.	$ 50,000.00	$ 50,000.00	2.75%
94656	BALLOON COUNCIL	$ 6,000.00	$ 6,000.00	0.33%
94668	I.T.T. SHERATON CORPORATION	$ 9,950.00	$ 9,950.00	0.55%
94686	M.O.V.I.E.-MASS. ORGANIZATION VYING FOR THE INDUSTRY OF ENTERTAINMENT	$ 0.00	$ 0.00	0.00%
94701	VISIONS GROUP	$ 35,000.00	$ 35,000.00	1.92%
94726	LADY LUCK GAMING CORPORATION	$ 24,500.00	$ 24,500.00	1.35%
94762	CAESAR'S WORLD, INC.	$ 20,000.00	$ 20,000.00	1.10%
94764	LMB PARTNERS, LIMITED PARTNERSHIP	$ 45,000.00	$ 45,000.00	2.47%
94773	HOLLYWOOD DEVELOPMENT CORPORATION	$ 1,000.00	$ 1,000.00	0.05%
94775	SNOWMOBILE ASSOCIATION OF MASS. INC	$ 150.00	$ 599.00	0.03%
94786	FOXBORO STADIUM ASSOCIATES	$ 5,000.00	$ 5,000.00	0.27%

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F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

R E A L E S T A T E

CATEGORY TOTAL: $435,937.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94013	BAKER SQUARE LIMITED PARTNERSHIP	$ 8,445.00	$ 8,445.00	1.94%
94020	FRANKLIN PLACE (FORT POINT PROPERTIES, LENA PARK)	$ 5,000.00	$ 5,000.00	1.15%
94247	MASS. ASSOC. OF REALTORS	$ 117,068.00	$ 209,180.00	47.98%
94326	NAIOP, ASSOCIATION FOR COMMERCIAL REAL ESTATE	$ 21,000.00	$ 21,000.00	4.82%
94342	MASS. CONVEYANCERS ASSOC.	$ 16,800.00	$ 16,812.00	3.86%
94520	GREATER BOSTON REAL ESTATE BOARD	$ 79,000.00	$ 79,000.00	18.12%
94609	MASS. COMMUNITY ECONOMIC DEVELOPMENT ASSISTANCE CORP.	$ 14,000.00	$ 14,000.00	3.21%
94752	LEDA REALTY TRUST	$ 15,000.00	$ 15,000.00	3.44%
94768	MASS. HOMEOWNERS COALITION II	$ 100,000.00	$ 50,000.00	11.47%
94770	BROOKLINE PROPERTY OWNERS	$ 12,500.00	$ 12,500.00	2.87%
94777	BOYLSTON PROPERTIES COMPANY, INC.	$ 5,000.00	$ 5,000.00	1.15%
94779	CHILDREN'S MUSEUM	$ 0.00	$ 0.00	0.00%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $443,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94360	VETERAN'S BENEFITS CLEARING HOUSE	$ 0.00	$ 0.00	0.00%
94362	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 51,988.00	$ 55,223.00	12.45%
94363	CITIZENS FOR LIMITED TAXATION	$ 8,870.00	$ 9,814.00	2.21%
94367	LONDON & LEEDS DEVELOPMENT CORP.	$ 8,000.00	$ 8,000.00	1.80%
94382	SALLY GRAY	$ 0.00	$ 0.00	0.00%
94394	MASS. CITIZENS FOR LIFE	$ 57,400.00	$ 57,800.00	13.03%
94419	MASS. CITIZENS AGAINST THE DEATH PENALTY	$ 0.00	$ 0.00	0.00%
94445	NATIONAL ORGANIZATION FOR WOMEN - MASSACHUSETTS	$ 13,520.00	$ 15,575.00	3.51%
94451	MASS. TAXPAYERS FOUNDATION, INC.	$ 13,176.00	$ 13,370.00	3.01%
94461	MEDUGORJE MESSENGERS, INC.	$ 6,700.00	$ 6,700.00	1.51%
94462	MASS. CATHOLIC CONFERENCE	$ 11,825.00	$ 11,875.00	2.68%
94473	MASS. GAY & LESBIAN POLITICAL CAUCUS	$ 3,000.00	$ 3,000.00	0.68%
94491	CIVIL LIBERTIES UNION OF MASS.	$ 32,044.00	$ 37,034.00	8.35%
94497	COMMON CAUSE/MASSACHUSETTS	$ 56,000.00	$ 80,820.00	18.22%
94501	FIRST CHURCH OF CHRIST, SCIENTIST	$ 20,372.00	$ 27,893.00	6.29%
94503	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 1,865.00	$ 1,865.00	0.42%
94511	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 2,077.00	$ 3,552.00	0.80%
94522	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	$ 33,333.00	$ 35,836.00	8.08%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: . $443,483.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94524	CITIZEN ACTION OF MASSACHUSETTS,INC	$ 4,375.00	$ 4,400.00	0.99%
94525	MASS. CITIZEN ACTION, INC.	$ 0.00	$ 0.00	0.00%
94528	LIMITS	$ 0.00	$ 355.00	0.08%
94534	CHAPTER 146 ASSOCIATION	$ 16,800.00	$ 16,800.00	3.79%
94597	HANDGUN CONTROL, INC.	$ 712.00	$ 2,191.00	0.49%
94603	ANIMAL RESCUE LEAGUE OF BOSTON	$ 2,826.00	$ 2,826.00	0.64%
94650	GORDON-CONWELL THEOLOGICAL SEMINARY	$ 3,000.00	$ 3,000.00	0.68%
94657	TAX EQUITY ALLIANCE OF MASS. (TEAM)	$ 13,000.00	$ 13,000.00	2.93%
94671	MASS. CHOICE	$ 7,562.00	$ 9,532.00	2.15%
94711	EMILY'S LIST	$ 2,450.00	$ 2,450.00	0.55%
94728	MASS. VETERANS' AGENTS ASSOCIATION	$ 800.00	$ 865.00	0.20%
94741	MASS. RECREATION & PARKS ASSOC.	$ 6,000.00	$ 6,000.00	1.35%
94746	WOMEN'S STATEWIDE LEGISLATIVE ALLIANCE	$ 3,488.00	$ 3,707.00	0.84%
94784	CHARLES RIVER PARK "D" COMPANY	$ 10,000.00	$ 10,000.00	2.25%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $761,572.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94004	UNITED LIQUORS, LTD.	$ 26,500.00	$ 26,500.00	3.48%
94018	R.J. REYNOLDS TOBACCO COMPANY	$ 55,500.00	$ 57,797.00	7.59%
94022	MASS. PACKAGE STORE ASSOCIATION	$ 40,000.00	$ 40,728.00	5.35%
94042	MILLER BREWING COMPANY	$ 60,000.00	$ 60,000.00	7.88%
94135	DISTILLED SPIRITS COUNCIL OF THE UNITED STATES C/O MULTISTATE	$ 11,520.00	$ 11,520.00	1.51%
94204	JOSEPH E. SEAGRAM & SONS, INC.	$ 12,000.00	$ 12,000.00	1.58%
94256	PHILIP MORRIS, INC.	$ 121,000.00	$ 178,063.00	23.38%
94257	SMOKELESS TOBACCO COUNCIL, INC.	$ 63,000.00	$ 63,000.00	8.27%
94265	ANHEUSER-BUSCH COMPANIES, INC.	$ 91,000.00	$ 91,000.00	11.95%
94275	CIGAR ASSOCIATION OF AMERICA	$ 25,000.00	$ 25,000.00	3.28%
94385	MASS. WHOLESALERS OF MALT BEVERAGES INC.	$ 54,000.00	$ 54,000.00	7.09%
94414	WINE & SPIRITS WHOLESALERS OF MASS.	$ 27,480.00	$ 27,480.00	3.61%
94449	WINE INSTITUTE	$ 17,000.00	$ 17,000.00	2.23%
94610	ROBERT BURTON ASSOCIATES, LTD.	$ 28,000.00	$ 28,000.00	3.68%
94637	TOBACCO INSTITUTE	$ 65,000.00	$ 65,484.00	8.60%
94707	OSCO DRUG STORES	$ 2,000.00	$ 2,000.00	0.26%
94708	B.J.'S WHOLESALE CLUB	$ 2,000.00	$ 2,000.00	0.26%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $312,146.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94087	SCHOOL TRANSPORTATION ASSOC. OF MASS., INC.	$ 12,000.00	$ 12,000.00	3.84%
94094	BREMEN COMPANY, LTD.	$ 13,200.00	$ 13,200.00	4.23%
94099	WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY	$ 35,000.00	$ 35,000.00	11.21%
94203	ITOCHU INTERNATIONAL CORPORATION	$ 5,000.00	$ 5,000.00	1.60%
94206	PROVIDENCE & WORCESTER RAILROAD CO.	$ 55,050.00	$ 55,050.00	17.64%
94355	CONSOLIDATED RAIL CORP.	$ 46,789.00	$ 46,789.00	14.99%
94378	AIR TRANSPORT ASSOCIATION	$ 0.00	$ 0.00	0.00%
94406	MASS. BAY TRANSPORTATION AUTHORITY	$ 62,600.00	$ 62,607.00	20.06%
94612	MASS. TURNPIKE AUTHORITY	$ 38,000.00	$ 38,000.00	12.17%
94625	MASS. MOTOR TRANSPORTATION ASSOC.	$ 22,500.00	$ 22,500.00	7.21%
94643	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES	$ 22,000.00	$ 22,000.00	7.05%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $855,026.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94041	INTERCONTINENTAL ENERGY CORP.	$ 36,000.00	$ 36,000.00	4.21%
94129	BOSTON GAS COMPANY	$ 74,500.00	$ 74,500.00	8.71%
94143	COGENERATION SERVICES CORP.	$ 0.00	$ 0.00	0.00%
94145	NANTUCKET ELECTRIC COMPANY	$ 1,000.00	$ 1,000.00	0.12%
94147	NORTH ATTLEBORO GAS COMPANY	$ 0.00	$ 0.00	0.00%
94148	COALITION OF NON-UTILITY GENERATORS (CONUG)	$ 8,499.00	$ 8,499.00	0.99%
94149	ESSEX COUNTY GAS COMPANY	$ 0.00	$ 0.00	0.00%
94153	NEW ENGLAND ELECTRIC SYSTEM COMPANIES	$ 18,955.00	$ 19,328.00	2.26%
94155	AMERICAN TELEPHONE & TELEGRAPH	$ 20,000.00	$ 10,000.00	1.17%
94159	HYDRO-QUEBEC	$ 20,000.00	$ 20,000.00	2.34%
94163	MASS. ELECTRIC & GAS ASSOC.	$ 169,000.00	$ 169,000.00	19.77%
94167	NORTH ATLANTIC ENERGY SERVICE CORP.	$ 10,000.00	$ 10,000.00	1.17%
94171	YANKEE ATOMIC ELECTRIC COMPANY	$ 14,150.00	$ 14,150.00	1.65%
94193	SOUTHWESTERN BELL MOBILE SYSTEMS DBA CELLULAR ONE	$ 37,500.00	$ 37,857.00	4.43%
94241	MASS. MUNICIPAL WHOLESALE ELECTIC COMPANY (MMWEC)	$ 23,831.00	$ 24,110.00	2.82%
94244	MUNICIPAL ELECTRIC ASSOC. OF MASS.	$ 29,617.00	$ 30,276.00	3.54%
94245	SPRINT COMMUNICATIONS CO., L.P.	$ 15,000.00	$ 15,069.00	1.76%
94252	NYNEX MOBILE COMMUNICATIONS CO.	$ 25,000.00	$ 25,000.00	2.92%
94338	BERKSHIRE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.34%

F I N A N C I A L S T A T I S T I C S R E P O R T O F E M P L O Y E R S B Y C A T E G O R Y

U T I L I T I E S

CATEGORY TOTAL: $855,026.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
94392	SILVER CITY ENERGY, L.P.	$ 19,500.00	$ 19,500.00	2.28%
94398	COM/ENERGY SERVICES COMPANY	$ 29,752.00	$ 29,751.00	3.48%
94448	TENNECO, INC. & OPERATING COMPANIES	$ 48,400.00	$ 48,400.00	5.66%
94459	NYNEX	$ 14,264.00	$ 14,264.00	1.67%
94478	BAY STATE GAS COMPANY	$ 20,000.00	$ 20,000.00	2.34%
94489	EASTERN UTILITIES ASSOCIATES	$ 5,760.00	$ 6,606.00	0.77%
94514	FITCHBURG GAS & ELECTRIC LIGHT CO.	$ 281.00	$ 281.00	0.03%
94517	GRAND COUNCIL OF THE CREES (QUEBEC)	$ 26,000.00	$ 27,200.00	3.18%
94590	ALGONQUIN GAS TRANSMISSION CO.	$ 0.00	$ 0.00	0.00%
94670	NYNEX INFORMATION RESOURCES CO.	$ 24,000.00	$ 24,000.00	2.81%
94675	BOSTON EDISON COMPANY	$ 126,000.00	$ 126,000.00	14.74%
94698	NORTHEAST UTILITIES AND ITS SUBS.	$ 1,335.00	$ 1,335.00	0.16%
94712	ENVIRO GAS SYSTEMS, INC.	$ 22,900.00	$ 22,900.00	2.68%

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FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $63,446.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	CITIZENS FOR NUTRITION CHOICE	$ 0.00	$ 2,690.00	4.24%
44002	CARAT (CITIZENS FOR ACCOUNTABILITY IN THE RACING ACTION TICKET)	$ 0.00	$ 18,288.00	28.82%
44003	MASS. ELEMENTARY SCHOOL PRINCIPALS' ASSOCIATION, INC.	$ 0.00	$ 1,158.00	1.83%
44004	LEAGUE OF WOMEN VOTERS OF MASS.	$ 0.00	$ 228.00	0%
44005	AMERICAN ASSOC. OF RETIRED PERSONS	$ 0.00	$ 0.00	0.00%
44006	SMALL BUSINESS SERVICE BUREAU, INC.	$ 0.00	$ 0.00	0.00%
44007	CITIZENS COMMITTEE FOR JFK DAY	$ 0.00	$ 2,885.00	4.55%
44008	COMM. TO RESTORE TRADITIONAL MORALITY & RELIGIOUS & CIVIL RIGHTS	$ 0.00	$ 0.00	0.00%
44009	COMMERCIAL UNION INSURANCE COMPANY	$ 0.00	$ 32,311.00	50.93%
44010	AMICA MUTUAL INSURANCE COMPANY	$ 0.00	$ 2,657.00	4.19%
44011	SAFETY INSURANCE COMPANY	$ 0.00	$ 1,125.00	1.77%
44012	MASS. STUDENT PUBLIC INTEREST RESEARCH GROUP (PIRG)	$ 0.00	$ 2,104.00	3.32%

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S U M M A R Y R E P O R T

CATEGORIES TTL. $22,154,479.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 400,657.00	1.80%
BANKING, LENDING & INVESTMENT	$ 1,127,879.00	5.09%
BUSINESS ASSOC & ORGANIZATION	$ 1,992,574.00	8.99%
CHAMBERS OF COMMERCE	$ 66,159.00	0.29%
CONTRACTOR AND SUBCONTRACTOR	$ 171,099.00	0.77%
EDUCATION AFFAIRS AND SERVICES	$ 855,772.00	3.86%
ENVIRONMENT	$ 504,072.00	2.27%
FOOD AND NONALCOHOLIC BEVERAGE	$ 406,078.00	1.83%
GOVERNMENT	$ 385,944.00	1.74%
HEALTH ASS'N AND HOSPITALS	$ 1,906,036.00	8.60%
HIGH TECHNOLOGY	$ 311,817.00	1.40%
HUMAN SERVICES	$ 495,506.00	2.23%
INSURANCE	$ 2,805,856.00	12.66%
LABOR UNIONS	$ 587,749.00	2.65%
LEGAL SERVICES	$ 629,769.00	2.84%
LOBBYING ORGANIZATIONS	$ 3,758,806.00	16.96%
MEDIA	$ 210,197.00	0.94%
PETROLEUM INDUSTRY	$ 307,377.00	1.38%
RECREATION,SPORTS,TRAVEL,HOTEL	$ 1,819,633.00	8.21%
REAL ESTATE	$ 435,937.00	1.96%
SPECIAL INTEREST GROUPS	$ 443,483.00	2.00%
TOBACCO AND ALCOHOL	$ 761,572.00	3.43%

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SUMMARY REPORT

CATEGORIES TTL. $22,154,479.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 312,146.00	1.40%
UTILITIES	$ 855,026.00	3.85%
SECTION 44 ORGANIZATION	$ 63,446.00	0.28%

7002 011

ACME
BOOKBINDING CO., INC.

DEC 0 4 1989

100 CAMBRIDGE STREET
CHARLESTOWN, MASS.